

December 11, 2024

FY2024 Half-year Consolidated Financial Results

Increase in sales and income due to strong inbound demand and favorable sales of new commercial areas

Kansai Airports today announced its half-year consolidated financial results for the fiscal year ended September 30, 2024, posting operating revenues of 118.0 billion yen, operating income of 30.6 billion yen, ordinary income of 25.1 billion yen and net profit of 16.9 billion yen.

During the current period, operating revenues increased by 38%, operating income increased by 17.6 billion yen, ordinary income increased by 17.3 billion yen, and net income increased by 11.7 billion yen. These increases were driven by the strong sales from the new commercial facilities at Kansai International Airport Terminal 1, which opened last December, and the effective capture of the strong inbound traffic. This marks the second-highest level for a half-year period since 2019.

Consolidated Profit and Loss Statement

(in billion yen)

	Apr. 2023- Sep. 2023	Apr. 2024- Sep. 2024	Increase (Decrease)	Change (%)
Operating Revenues	85.4	118.0	32.6	+38%
Operating Expenses	(50.4)	(65.1)	(14.7)	+29%
EBITDA	35.0	52.8	17.8	+51%
Depreciation & Amortization	(22.0)	(22.2)	(0.2)	+1%
Operating Income	13.0	30.6	17.6	+135%
Ordinary Income	7.8	25.1	17.3	+221%
Net Profit ¹	5.2	16.9	11.7	+226%

¹ Net Profit: Net Profit Attributable to Company Shareholders

Aviation Traffic

The number of international passenger flights and international passengers were the second highest on record, behind only FY 2019, which was the highest on record. As a result, the total number of aircraft movements at the three airports reached 182,000 (a 9% increase from the previous year), and the number of air passengers reached 24.70 million (a 18% increase from the previous year). In particular, the number of foreign passengers on international flights increased to a record high, and since December 2023, the number of aircraft movements and passengers to and from China have also been on a steady rise. Regarding domestic flights, both the number of aircraft arrivals and departures and the number of passengers were unchanged from the previous fiscal year.

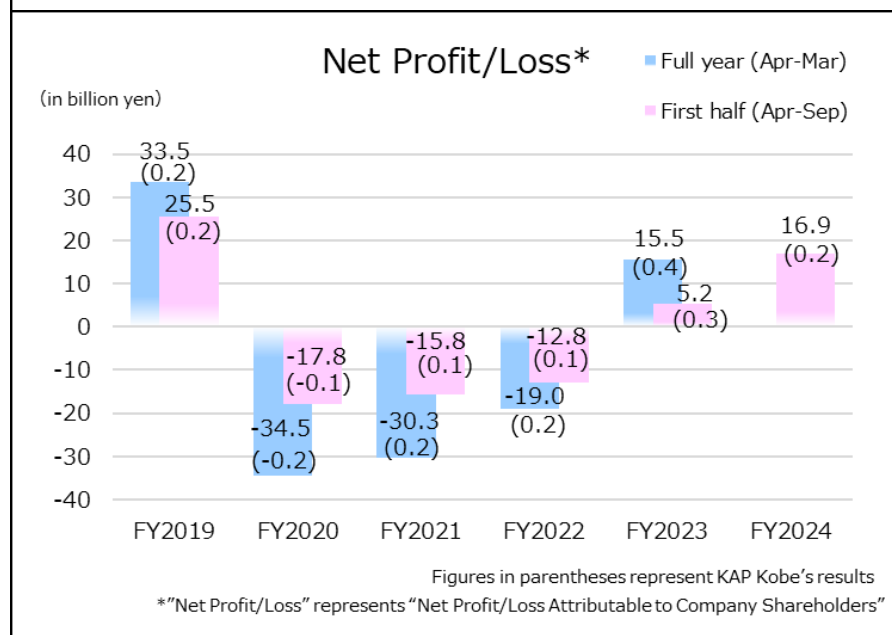
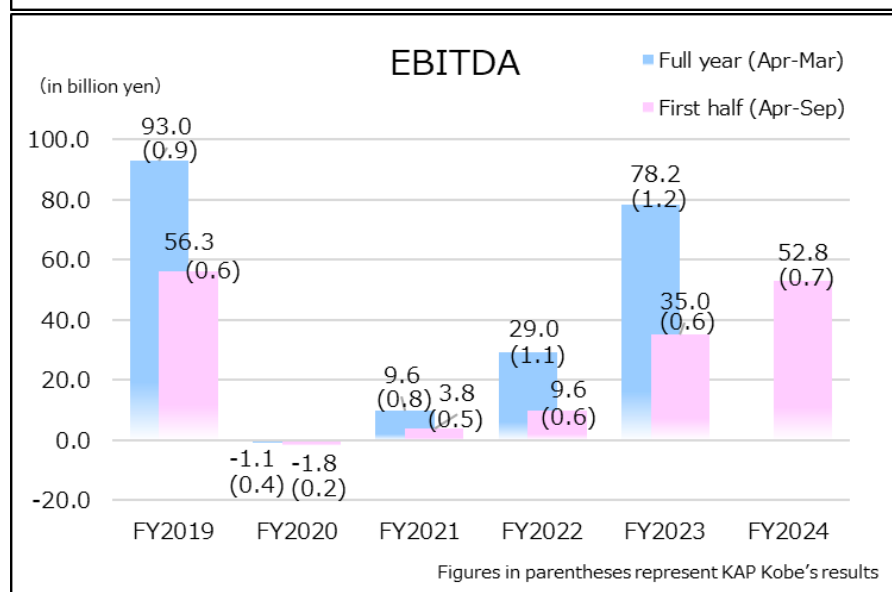
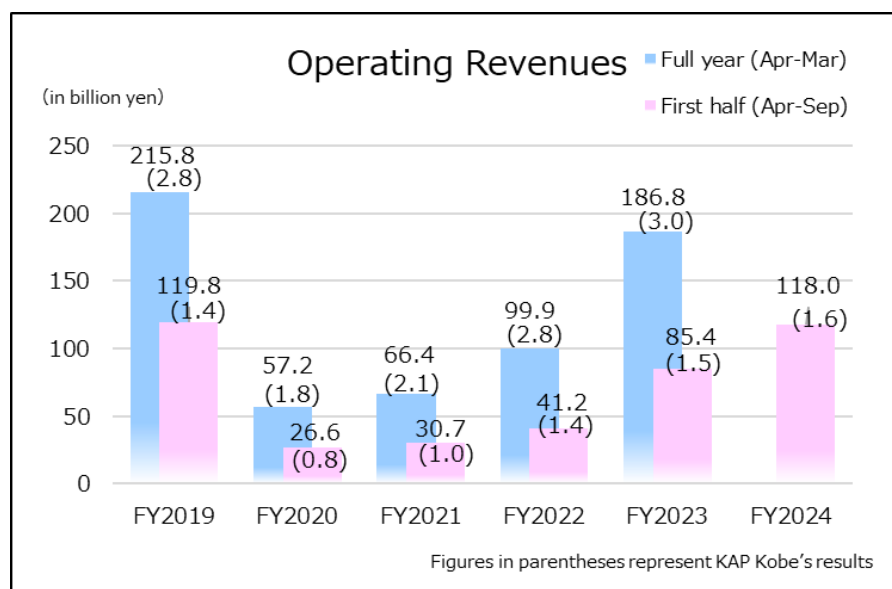
Item	Apr. 2023- Sep. 2023	Apr. 2024- Sep. 2024	Increase (Decrease)	Change (%)
ATMs (in thousands)	167	182	15	+9%
KIX	80	97	17	+21%
ITAMI	69	69	(1)	(1%)
KOBE	17	16	(1)	(5%)
PAX (in millions)	20.98	24.70	3.72	+18%
KIX	11.86	15.34	3.48	+29%
ITAMI	7.39	7.53	0.14	+2%
KOBE	1.73	1.82	0.09	+5%

Consolidated Balance Sheet

As of September 30, 2024, total assets were 1,576.8 billion yen as a result of depreciation in operating rights compared to the end of the previous fiscal year. In addition, due to repayment of the operation rights, total liabilities were 1,517.0 billion yen.

(in billion yen)			
Item	As of Mar. 31, 2024	As of Sep. 30, 2024	Increase (Decrease)
Current Assets	112.2	129.4	17.2
Non-current Assets	1,473.1	1,447.5	(25.7)
Total Assets	1,585.3	1,576.8	(8.5)
Current Liabilities	64.2	64.3	0.1
Non-current Liabilities	1,478.3	1,452.7	(25.6)
Total Liabilities	1,542.5	1,517.0	(25.5)
Shareholders' Equity	40.1	57.0	16.9
Other Comprehensive Income	0.7	0.8	0.1
Non-controlling Interests	2.1	2.1	0.1
Total Net Assets	42.8	59.9	17.0
Total Liabilities and Net Assets	1,585.3	1,576.8	(8.5)

Reference: Consolidated Financial Results



Thank you, Anniversary



Contact:

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Consolidated Profit and Loss Statement

From April 1, 2024 to September 30, 2024

(Unit: Million yen)

Operating revenues		117,963
Operating expenses		74,199
Gross operating profit		43,763
Selling, general and administrative expenses		13,145
Operating income		30,617
Non-operating income		475
Interest income and dividends	242	
Share of profit of entities accounted for using the equity method	109	
Other non-operating income	123	
Non-operating expenses		5,971
Interest expense	5,942	
Commissions	22	
Other non-operating expense	6	
Ordinary income		25,121
Special gain		73
Gain on sales of non-current assets	0	
Subsidies received	73	
Special loss		662
Loss on retirement of non-current assets	15	
Non-current assets advanced depreciation deduction	71	
Removal cost related to replacement investment	259	
Loss on termination of retirement benefit plan	316	
Profit before income taxes		24,533
Income taxes-current	1,133	
Income taxes-deferred	6,423	
Profit		16,975
Profit attributable to non-controlling interests		73
Profit attributable to owners of the parent		16,902

Figures under one million yen are rounded down to the nearest million.

Consolidated Balance Sheet

As of September 30, 2024

(Unit: Million yen)

Assets		Liabilities	
Current assets	129,386	Current liabilities	64,294
Cash and deposits	96,241	Accounts payable - trade	4,725
Accounts receivable - trade	10,348	Accounts payable - other	9,068
Contract assets	406	Accrued expenses	5,157
Merchandise inventories	7,213	Current portion of long-term loans payable	4,264
Raw materials and supplies	1,373	Current portion of liabilities for the right to operate public facilities	30,599
Guarantee deposits refundable within one year	2,233	Income taxes payable	1,881
Accounts receivable - other	6,210	Contract liabilities	2,929
Other	5,359	Provision for bonuses	1,829
Allowance for doubtful accounts	△ 0	Provision for point card certificates	41
		Other	3,795
Non-current assets	1,447,455	Non-current liabilities	1,452,695
Property, plant and equipment	29,891	Bonds payable	4,860
Buildings and structures	3,886	Long-term loans payable	203,267
Machinery, equipment and vehicles	14,576	Liabilities for the right to operate public facilities	1,176,056
Tools, furniture and fixtures	4,336	Provision for special repairs	48,904
Land	578	Liability for retirement benefits	7,349
Construction in progress	6,469	Other	12,257
Other	44		
Intangible assets	1,296,613		
Right to operate public facilities	1,224,880		
Replacement investment assets	69,877	Total liabilities	1,516,990
Other	1,854	Net assets	
Investments and other assets	120,950	Shareholders' equity	56,963
Investment securities	1,140	Capital stock	25,000
Guarantee deposits	85,030	Capital surplus	25,000
Deferred tax assets	33,568	Retained earnings	6,963
Other	1,217	Accumulated other comprehensive income (loss)	762
Allowance for doubtful accounts	△ 7	Deferred gains or losses on hedge	762
		Non-controlling interests	2,126
		Total net assets	59,851
Total assets	1,576,842	Total liabilities and net assets	1,576,842

Figures under one million yen are rounded down to the nearest million.



Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members. Kansai Airports took over the operations of Kansai International Airport ("KIX") and Osaka International Airport ("ITAMI") from New Kansai International Airport Company ("NKIAC") and has been operating the two airports since April 1, 2016.

Kansai Airports Kobe, Kansai Airports' wholly-owned subsidiary, took over the operations of Kobe Airport ("KOBÉ") from Kobe City and started its business as an operating company on April 1, 2018.

Under the concept of "One Kansai Airports Group", Kansai Airports group strives to continuously improve its services for all airport guests through appropriate investments and efficient operations, with safety and security being the top priority. Kansai Airports group aims to maximize the potential of the three airports, for the benefit of the communities they serve.

For more information, please visit : <http://www.kansai-airports.co.jp/en/>

Kansai Airports

Location	1-banchi, Senshu-kuko kita, Izumisano-shi, Osaka	Shareholders	ORIX 40%, VINCI Airports 40%, Other investors 20% ¹
Company Representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Benoit Rulleau		
Business Scope	Operation and management services, etc. of Kansai International Airport and Osaka International Airport		

Kansai Airports Kobe

Location	1-ban, Kobe-kuko, Chuo-ku, Kobe-shi, Hyogo	Shareholder	Kansai Airports 100%
Company Representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Benoit Rulleau		
Business Scope	Operation and management services, etc. of Kobe Airport		



Established in 1964, ORIX Group has grown into a diverse corporate group active worldwide in financing and investment, life insurance, banking, asset management, real estate, concession, environment and energy, automobile-related services, industrial/ICT equipment, ships, and aircraft. ORIX operates in around 30 countries and regions with approximately 35,000 people. Its Purpose, "Finding Paths. Making Impacts." which defines why ORIX exists in our world. With this Purpose, ORIX will unite globally to help our world develop in a better way.

For more details, please visit our website: <https://www.orix.co.jp/grp/en/>



The world's leading private airport operator, VINCI Airports operates more than 70 airports in 13 countries. Thanks to its expertise as a global integrator, VINCI Airports develops, finances, builds and manages airports by providing its investment capacity and its know-how in optimizing operational performance, modernizing infrastructure and managing their operations and environmental transition. VINCI Airports is the first airport operator to have committed to an international environmental strategy in 2016, to achieve the goal of net zero emissions across its entire network by 2050.

For more details, please visit our website: www.vinci-airports.com

¹ ASICS Corporation; Iwatani Corporation; Osaka Gas Co., Ltd.; Obayashi Corporation; OMRON Corporation; The Kansai Electric Power Company, Incorporated; Kintetsu Group Holding Co., Ltd.; Keihan Holdings Co., Ltd.; Suntory Holdings Limited; JTB Corp.; Sekisui House, Ltd.; Daikin Industries, Ltd.; Daiwa House Industry Co., Ltd.; Takenaka Corporation; Nankai Electric Railway Co., Ltd.; NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION; Panasonic Holdings Corporation; Hankyu Hanshin Holdings, Inc.; Rengo Co., Ltd.; The Senshu Ikeda Bank, Ltd.; Kiyo Holdings, Inc.; The Bank of Kyoto, Ltd.; THE SHIGA BANK, LTD.; The Nanto Bank, Ltd.; Nippon Life Insurance Company; Mizuho Bank, Ltd.; Sumitomo Mitsui Trust Bank, Limited; MUFG Bank, Ltd.; Resona Bank, Limited; and the Private Finance Initiative Promotion Corporation of Japan.

Interim Consolidated Financial Results for FY2024





December 11, 2024



Shaping a New Journey



Agenda

-  **Overview of Consolidated Financial Results**
-  **Revenue Drivers**
-  **Initiatives in the first half of FY2024**
-  **Q&A**





Overview of Consolidated Financial Results

Increase in sales and income due to strong inbound traffic and favorable sales of new commercial areas.

(in billion yen)

1. International air traffic recovers to pre-COVID level. The number of foreign passengers is the highest ever since the airport opened.

2. Strong inbound traffic and the opening of new commercial area have led to record-high Non-Aero Revenue.

3. As a result, net results for the interim period was the second highest on record.

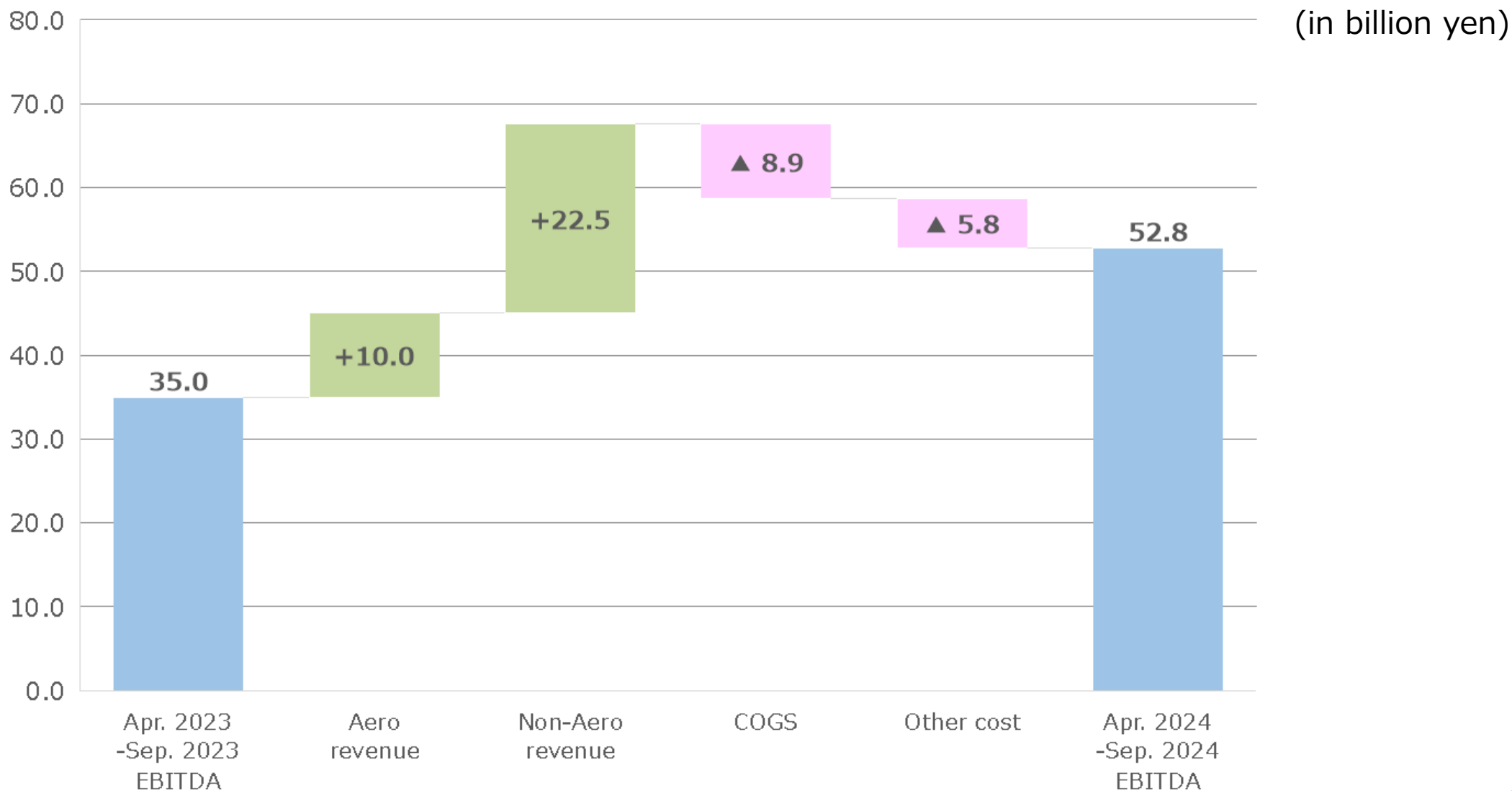
	Apr. 2023- Sep. 2023	Apr. 2024- Sep. 2024	Change	%
Operating Revenues	85.4	118.0	+32.6	+38%
EBITDA	35.0	52.8	+17.8	+51%
Operating Income	13.0	30.6	+17.6	+135%
Ordinary Income	7.8	25.1	+17.3	+221%
Net Profit*	5.2	16.9	+11.7	+226%

Operating Results

(in billion yen)

	Apr. 2023 - Sep. 2023	Apr. 2024 - Sep. 2024	Increase (Decrease)	Change %
Operating Revenues	85.4	118.0	32.6	+38%
Aero	37.3	47.3	10.0	+27%
Non-Aero	48.1	70.6	22.5	+47%
Operating Expenses (excl. D&A)	(50.4)	(65.1)	(14.7)	+29%
EBITDA	35.0	52.8	17.8	+51%
Depreciation & Amortization	(22.0)	(22.2)	(0.2)	+1%
Operating Income	13.0	30.6	17.6	+135%
Non-operating Profit and Loss	(5.2)	(5.5)	(0.3)	+6%
Ordinary Income	7.8	25.1	17.3	+221%
Extraordinary Profit and Loss	(0.4)	(0.6)	(0.2)	+64%
Income Taxes, Profit Attributable to Non-controlling Interests	(2.3)	(7.6)	(5.3)	+232%
Net Profit ¹	5.2	16.9	11.7	+226%

EBITDA (YoY)



Balance Sheet

(in billion yen)

Right to Operate
Public Facilities

Debts concerning
Right to Operate
Public Facilities

	As of Mar. 31, 2024	As of Sep. 30, 2024	Increase (Decrease)
Current Assets	112.2	129.4	17.2
Cash and Deposits	81.8	96.2	14.4
Non-current Assets	1,473.1	1,447.5	(25.7)
TOTAL ASSETS	1,585.3	1,576.8	(8.5)
Current Liabilities	64.2	64.3	0.1
Non-current Liabilities	1,478.3	1,452.7	(25.6)
TOTAL LIABILITIES	1,542.5	1,517.0	(25.5)
Shareholders' Equity	40.1	57.0	16.9
Other Comprehensive Income	0.7	0.8	0.1
Non-controlling Interests	2.1	2.1	0.1
TOTAL NET ASSETS	42.8	59.9	17.0
TOTAL LIABILITIES AND NET ASSETS	1,585.3	1,576.8	(8.5)
Reference			
Interest-bearing Debt Balance	224.2	212.4	(11.8)



Revenue Drivers

Aero : The number of foreign passengers has reached an all-time high, strongly driving international passenger traffic.

→ **The total number of passengers at the 3 airports was 24.7 million (93% of FY2019), and the total number of movements was 182 thousand (95% of FY2019), the same level as before the pandemic.**

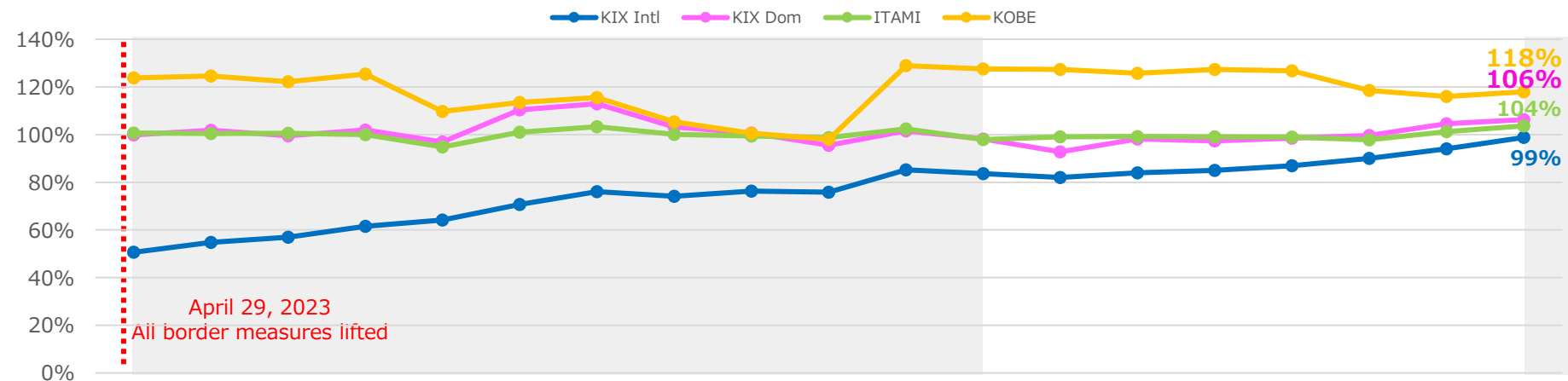
→ **International passengers and flights**
There has been a further increase in the international passenger flights supported by strong inbound traffic. The number of international flights increased 32% from the previous year. The number of foreign passengers on international flights reached 9.47 million, a record high for the first half of the year since the airport opened.

→ **Domestic passengers and flights of 3 airports**
Although the total number of domestic passenger flights at the three airports was slightly below the previous year's record high for the first half of the fiscal year, the number of passengers at KOBE reached 1.82 million, a record high for the first half of the fiscal year.*

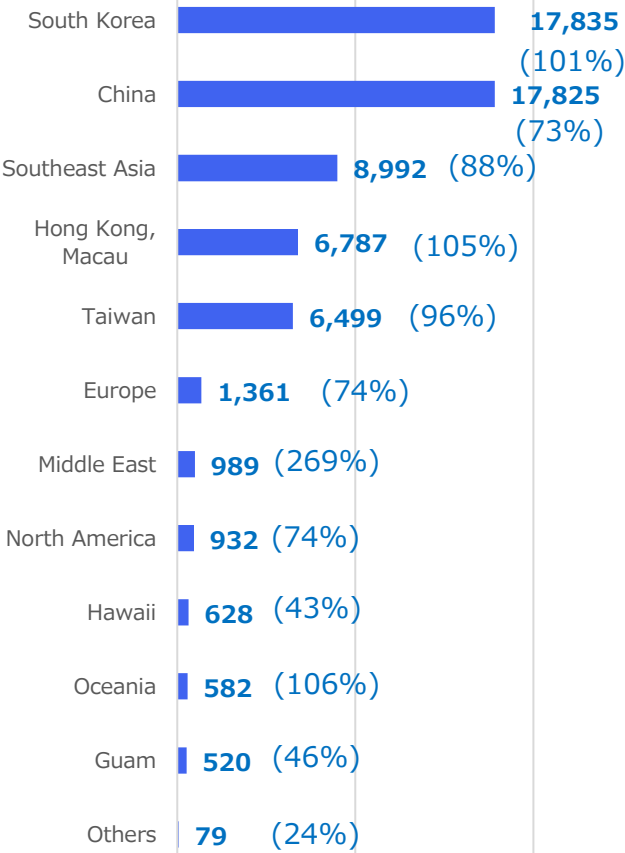
	Apr. 2023- Sep. 2023	Apr. 2024- Sep. 2024	%(FY2023) 〔Apr. 2023- Sep. 2023〕	%(FY2019) 〔Apr. 2024- Sep. 2024〕
ATMs (in thousands)	167	182	+9%	-5%
KIX (International)	55	73	+32%	-10%
KIX (Domestic)	25	24	-3%	-4%
ITAMI (Domestic)	69	69	-1%	-2%
KOBE (Domestic)	17	16	-5%	+5%
Passengers (in millions)	20.98	24.70	+18%	-7%
KIX	11.86	15.34	+29%	-6%
International Passengers	8.40	11.96	+42%	-6%
Japanese	1.73	2.42	+40%	-39%
Non-Japanese	6.59	9.47	+44%	+9%
Domestic	3.46	3.39	-2%	-5%
ITAMI	7.39	7.53	+2%	-10%
KOBE	1.73	1.82	+5%	+7%
3 airports domestic total	12.58	12.75	+1%	-7%

Aero: 3 Airports movement (vs FY2019)

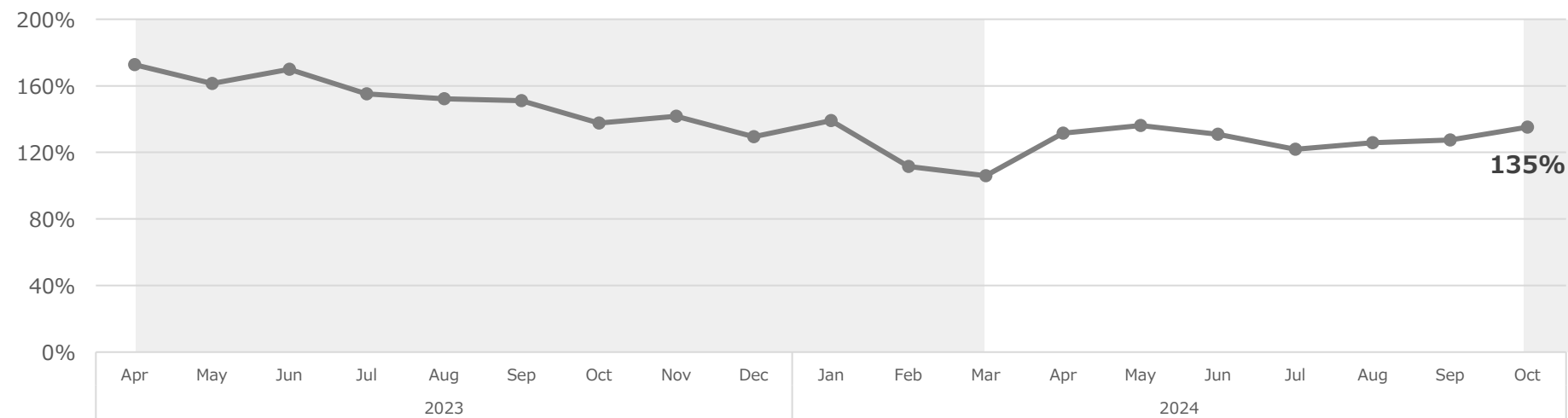
Passenger flights April 2023 – October 2024



FY2024 Total Number of international passenger flights (April 2024-September 2024) per region & recovery rate vs FY2019

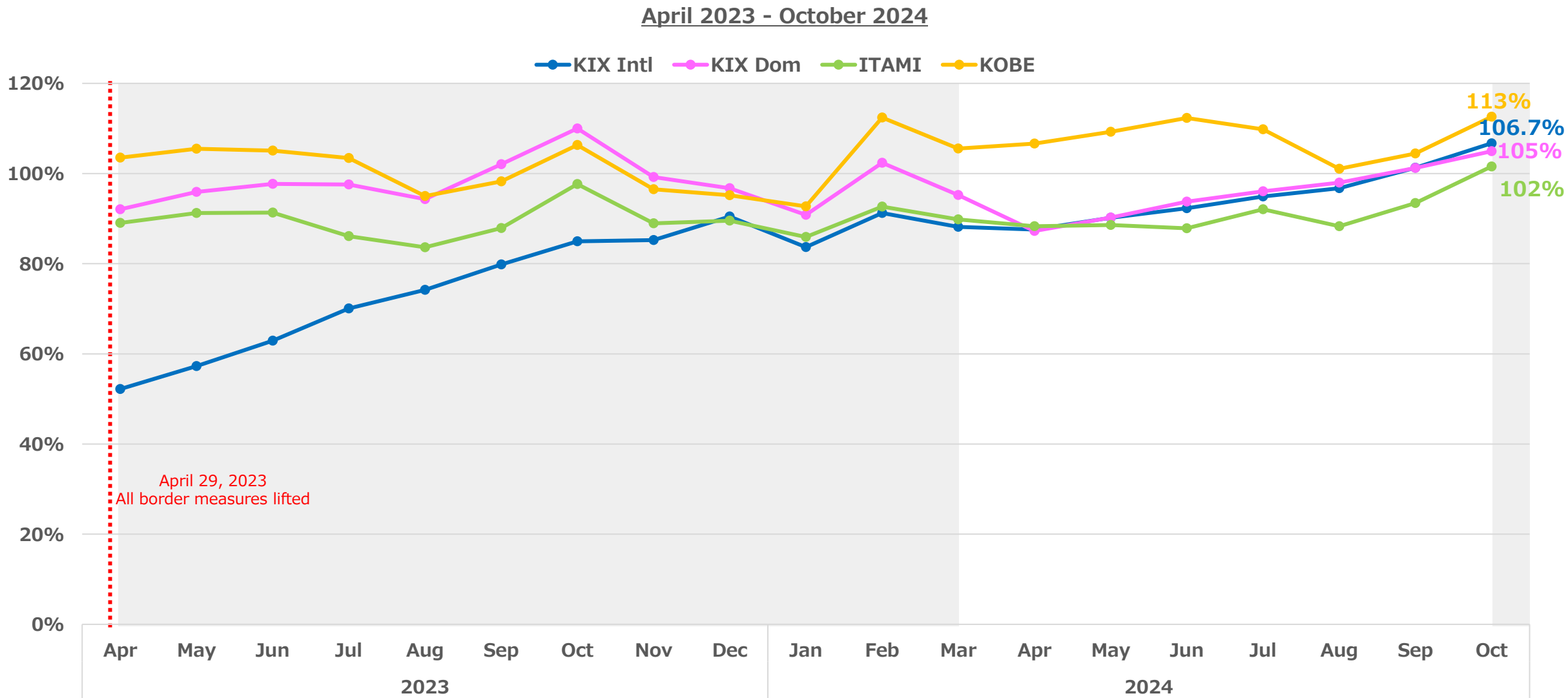


International cargo flights April 2023 – October 2024






*As for passenger flights, for comparison with before the pandemic of COVID-19, comparison with FY2018 is shown in February, March in 2024.

Aero: 3 Airports passenger traffic (vs FY2019)

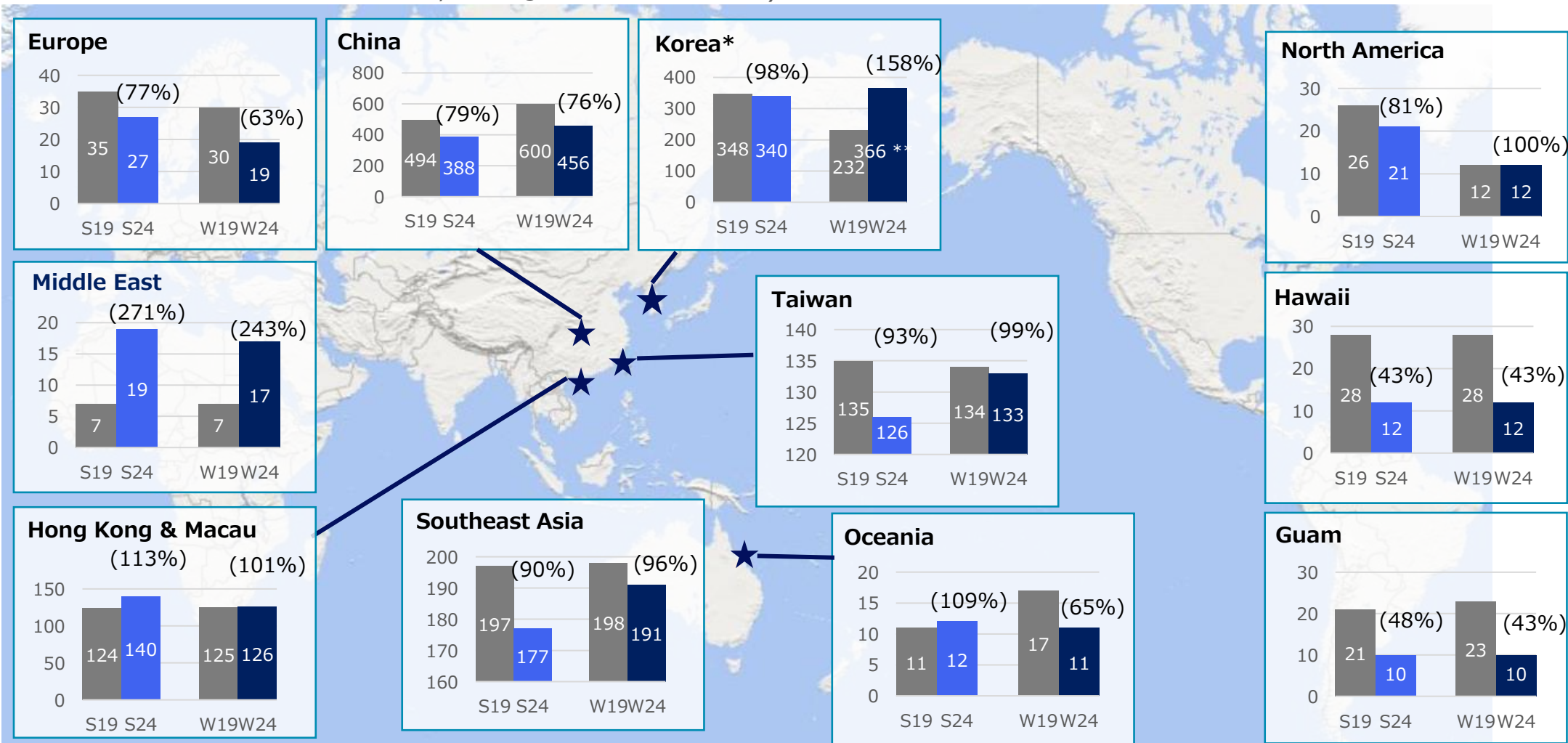


Aero: Winter 2024 international scheduled passenger flights

- S24 figures come from numbers of peak flights as of Sep 30 in the summer schedule 2024. (August)
- Winter 2024 figures are the planned number of flights for March 2025
- Figures in brackets indicate recovery rates against the same period of Summer 2019 and Winter 2019

W24 :  **1,353 flights** (**96%** recovery from Winter 2019)  **62 airlines**  **58 destinations**

Summer 2024 : 1,274 flights (89% recovery from Summer 2019) 63Airlines 56destinations

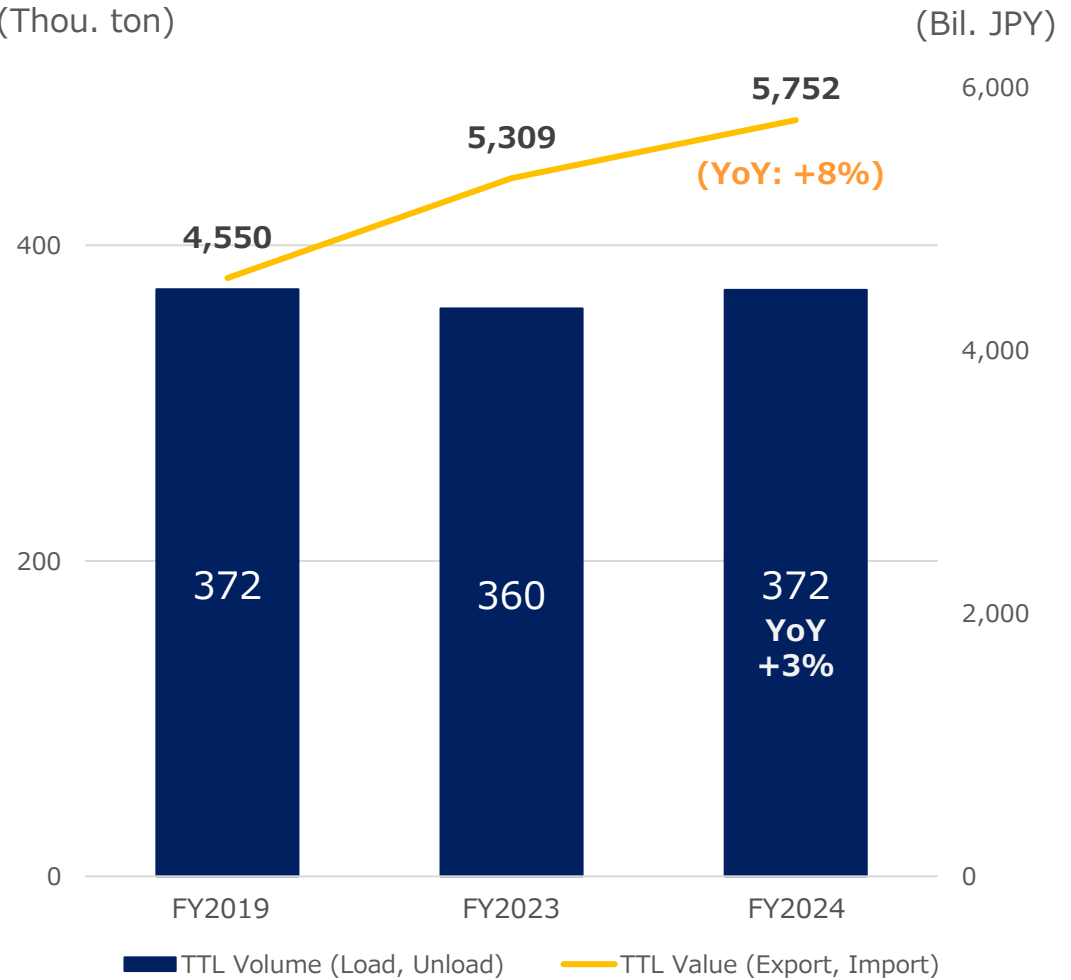


* The drop in the number of flights to Korea caused by diplomatic issues in 2019.

** 366 weekly flights are the highest ever.

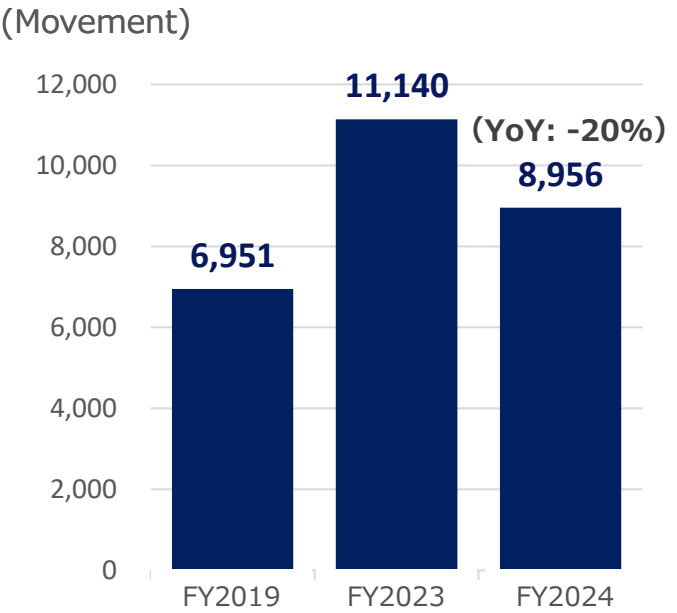
International cargo: movements, volume & trade value

KIX International cargo volume and value

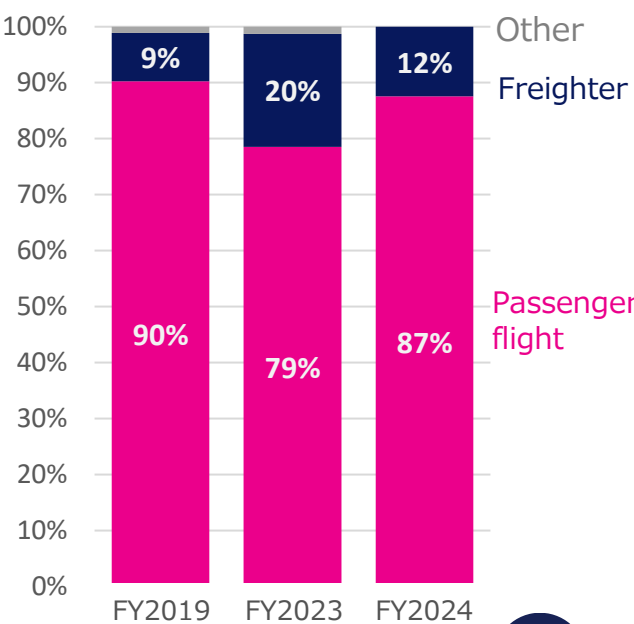


- ✈ International cargo handling volume is up compared to the previous year due to the upturn in the global economy, including Japan. Trade volume also continues to rise steadily, and the need to transport high value-added products is increasing.
- ✈ Number of international cargo flights has decreased, partly due to an increase in cargo transport capacity following the return of international passenger flights, but the number of flights remains high level compared to the pre-COVID period.
- ✈ E-commerce transportation demand from China to Japan, in particular, remains strong due to the rapid growth of the online shopping market through e-commerce websites. In addition, there is a certain level of firm demand of semiconductor and automobile related products.

International cargo flight movements

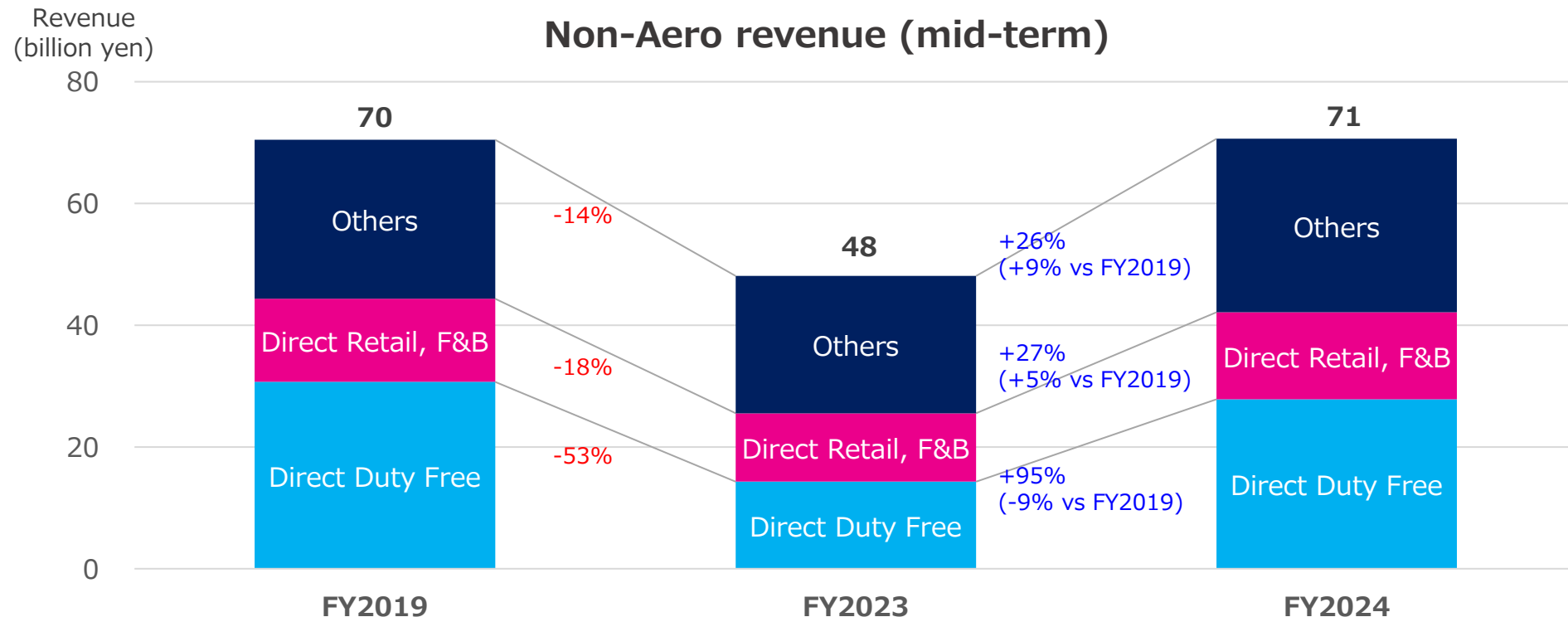


KIX share of international flights



Non-Aero: Opening of the new commercial area drove FY2024 mid-term revenue to above FY2019 levels, reaching a record high

- FY2024 mid-term revenue for non-aeronautical business exceeded FY2019 levels, marking a record high of 70.6 billion yen.
- In addition to the traffic recovery, the new international commercial area, which opened in December 2023, greatly fueled the revenue growth.
- Overall store revenues increased due to strong sales in directly managed stores and tenants, driven by higher passenger spending resulting from renovations and the favorable impact of a weaker yen.





Initiatives in the first half of FY2024

List of Major Initiatives in the First Half of FY2024

3 Airports

- Integrated LINE account now available for all 3 Kansai airports (Sep. 18)
- Sky Day Festival 2023 to be held at all three airports (Sep. 21, Oct. 20, Nov. 20)

KIX

- KIX wins SKYTRAX "World Airport Awards 2024" No. 1 in the world in the baggage handling category (Apr. 19)
- Platinum Award to KIX Seaweed Bed Project at Green Airports Recognition 2024 (May 23)
- T1 Renovation opening of 4F international security checkpoints ahead of the grand opening (Sep. 3)

ITAMI

- Held ITAMI Runway Walk (Jul. 6)
- Osaka International Airport's Wedding Plan - Second Edition Application Starts (Aug. 20)

KOBE

- KAPK signs an agreement with Kobe City towards a sustainable society using cooking oil (Jun. 28)
- Join our early-morning family runway walk this summer (Jul. 20)



Integrated LINE account now available for all 3 Kansai airports



KIX wins SKYTRAX "World Airport Awards 2024" No. 1 in the world in the baggage handling category



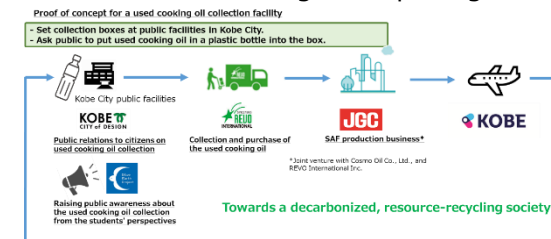
Platinum Award to KIX Seaweed Bed Project at Green Airports Recognition 2024



T1 Renovation opening of 4F international security checkpoints ahead of the grand opening



Held ITAMI Runway Walk



KAPK signs an agreement with Kobe City towards a sustainable society using cooking oil

Kansai International Airport 30 Year Anniversary Event

- NHK WORLD JAPAN broadcast, anniversary web page created



- Joint event by 5 airline companies (JL, NH, MM, GK, MQ)



- Giveaway distribution



- Rapi:t and Haruka, Nankai, and JR West to hold a special ceremony

