

Over 1,500 weekly international flights from KIX scheduled for Winter 2019 driven by robust network expansion including surge in flights to China

Kansai Airports is delighted to announce that the number of international scheduled flights per week at Kansai International Airport (KIX) for winter 2019 is expected to hit a record of 1,553 (during December peak), an increase of 72 flights from the 2018 winter schedule, topping 1,500 flights for the first time in the season. International passenger flights are expected to mark a record 1,409 flights a week thanks to a greatly expanded network to China, whilst international cargo traffic is projected to stand at 144 flights per week, which is the sixth-highest result as winter schedule.

As for passenger flights to mainland China, KIX will be connected to a total of 38 destinations (increase of 5 destinations vs winter 2018), and the number of flights will dramatically increase to a total of 583 flights per week (increase of 168 flights vs winter 2018). Hainan Airlines (HU) will launch two weekly flights to Lanzhou via Lianyungang while Juneyao Airlines (HO) will introduce three-weekly service to Changzhou—both Lianyungang and Changzhou will be connected to KIX by scheduled flights for the first time. Furthermore, China Eastern Airlines (MU) and Shenzhen Airlines (ZH) will offer flights on the KIX-Nanchang route, and Juneyao Airlines (HO) will launch service on the KIX-Wenzhou route. Other airlines also plan to add more flights to the existing routes.

For other international routes, Nepal Airlines (RA), which resumed service to KIX on August 29 after 12 years of absence, will maintain three-weekly service to and from Kathmandu. Philippine AirAsia (Z2), which started offering flights to KIX on July 1, will also continue to operate seven weekly flights to Manila. Moreover, Swiss International Air Lines (LX) is scheduled to introduce service on the KIX-Zurich route on March 2, 2020.

Although flights to and from South Korea are expected to decrease, the total number of short-haul flights between KIX and Asian destinations<sup>1</sup> will significantly increase to 1,087 flights a week (increase of 50 flights vs winter 2018). This is mainly due to new and increased flights to and from mainland China as well as doubled daily flights of Air Macau (NX).

In terms of domestic passenger flights, Fuji Dream Airlines (JH) started operations at Kobe Airport, serving seven weekly flights to Matsumoto and Izumo and 14 weekly flights to Kochi—Kobe's brand-new destination in Shikoku.

Affected by the decrease in flights on South Korean routes, the number of international flights operated by low-cost carriers (LCC) at KIX will be 462 flights per week (decrease of 62 flights vs winter 2018). In contrast, the number of flights by full-service carriers will significantly grow to 947 flights per week (increase of 131 flights vs winter 2018). As a result, the ratio of LCC flights in the total international flights will decline to 32.8% from the previous winter period.

The number of domestic LCC flights at KIX will be 35 flights a day (decrease of 9 flights vs December 2018), which represents more than half of the total domestic services.

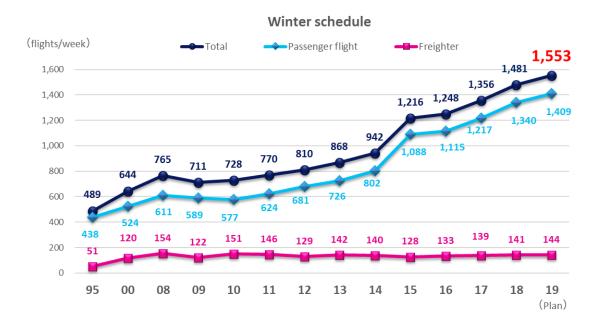
\*1 China, South Korea, Taiwan, Hong Kong and Macau

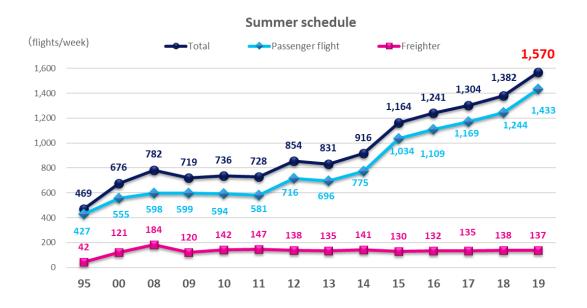
### **Contact Information**

Corporate Communications Planning & Administration TEL: +81-72-455-2201



### International scheduled flights





### 2019 Winter Schedule - Key Increase in Scheduled Flights

#### • International Passenger Flight

	Airline	Route	Flight/week	Increase	Start from	Comment
	Nepal Airlines	Kathmandu	0→3	3	August 29	Direct flights on the KIX-Kathmandu route started.
		Kunming	0→3	3	October 26	Direct flights on the KIX-Kunming and KIX-Nanchang routes will start.
	China Eastern Airlines	Nanchang	0→2	2	October 27	It is the first time in 4 years since 2015 Summer that KIX and Nanchang will be connected with a scheduled flight.
	Cilità Eastern All'illes	Nanjing	5→7	2	October 27	Frequency on the KIX-Nanjing route will be increased to daily.
	中国南方航空 CHINA SOUTHERN AIRLINES	Shanghai	7→14	7	October 27	The KIX-Shanghai route will be increased to two-daily services. Frequency on the KIX-Zhengzhou route will also be
	China Southern Airlines	Zhengzhou	2→3	1	October 27	increased.
	777 101 6c oto 2	Wuxi	14→21	7	October 27	Direct flights on the KIX-Nanchang route will start.  It is the first time in 4 years since 2015 Summer that KIX and
	深圳航空 Shenzhen Airlines Shenzhen Airlines	Nanchang	0→7	7	October 27	Nanchang will be connected with a scheduled flight.  Frequency on the KIX-Wuxi and KIX-Nantong routes will be
	Siterization Admines	Nantong	4→7	3	October 27	increased to three daily and daily, respectively.
		Harbin	0→7	7	October 27	
	JUNEYAO AIR 吉祥航空	Wuhan	0→7	7	October 27	Direct services on the KIX-Harbin, KIX-Wuhan, KIX-Wenzhou
F	Juneyao Airlines	Wenzhou	0→4	4	October 27	and KIX-Changzhou routes will start. Changzhou is the brand new destination for KIX.
s C		Changzhou	0→3	3	October 27	Also, frequency on the KIX-Shanghai route will be increased.
C		Shanghai	21→28	7	November 17	
	~	Qingdao	0→7	7	November 20	Daily service on the KIX-Qingdao route will begin.
	XIAMEN AIRLINES	Xiamen	4→7	3	November 20	Also, the KIX-Xiamen route will be increased to daily.
	<b>できます。</b> Tianjin Airlines	Tianjin	14→21	7	October 27	The KIX-Tianjin service will be increased to three daily flights.
	<b>(*)</b> 海南航灾	Beijing	0→5	5	October 27	Direct service on the KIX-Beijing route will start.
	Hainan Airlines Hainan Airlines	Lianyungang=Lanzhou	0→2	2	November 25	The KIX-Lianyungang-Lanzhou service will start. This will be the first time Japan and Lianyungang will be connected by scheduled flights.
	OK/IIR 奥凯航空	Tianjin	4→9	5	October 27	Frequency on the KIX-Tianjin route will be increased and
	Okay Airways	Hangzhou	0→2	2	November 25	direct service on the KIX-Hangzhou route will begin.
	AIR MACAU 澳門航空 Air Macau	Macau	7→14	7	December 18	Frequency on the KIX-Macau route will be increased.
	Swiss International Air Lines	Zurich	0→5	5	March 2, 2020	Direct flights on the KIX-Zurich route will start. The KIX-Zurich service will be offered for the first time in 18 years since 2001 Summer.
L	S 春秋航空 Spring Airlines Spring Airlines	Xi'an	1→7	6	October 27	Frequency on the KIX-Xi'an route will be increased to daily flight.
c	Jetstar  Jetstar Asia Airways	Manila=Singapore	4→5 5→7	1 2	October 27 December 17	Frequency on the KIX-MNL-SIN route will be increased. Daily service will be offered from Dec 17 to Feb 13.

#### Domestic Passenger Flight

Donicstic i assenge	a i ngnc				
Airline	Route	Flight/week	Increase	Start from	Comment
<b>≱FDA</b>	Matsumoto	0→7	7	October 27	Direct flights on the Kobe-Matsumoto route will start.
Fuji Dream Airlines Fuji Dream Airlines	Izumo	0→7	7	October 27	Daily service on the Kobe-Izumo route will start. Two-daily services will be offered from Oct 27 to Dec 19.
Tuji Dream Airines	Kochi	0→14	14	December 20	The Kobe-Kochi service will be increased to two daily flights. This will be the first route from Kobe to Shikoku Area.
SKY Skymark Airlines	Kagoshima	14→21	7	October 27	The Kobe-Kagoshima service will be increased to three daily flights.

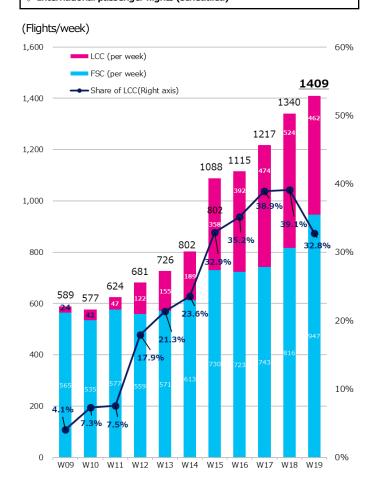
Note: The above is based on KAP statistics and includes flights subject to government approval.

### Overview of LCC & number of flights by destination

#### ♦ International LCC flights: 21 airlines 29 cities

Airline	Route	FLT/w
Peach Aviation	Seoul (Incheon)	28
(Total 95 Flights)	Hong Kong	18
	Taipei	28
	Kaohsiung	7
	Busan	7
	Shanghai	7
Jetstar Japan	Hong Kong	3
(Total 6 Flights)	Manila	3
Jeju Air	Busan	7
(Total 48 Flights)	Seoul (Incheon)	14
	Seoul (Gimpo)	14
	Guam	6
	Cheongju	7
Air Busan	Busan	7
Easter Jet	Seoul (Incheon)	14
Jin Air	Seoul (Incheon)	14
T'Way Air	Seoul (Incheon)	14
(Total 42 Flights)	Daegu	7
	Guam	7
	Jeju	7
	Busan	7
Air Seoul	Seoul (Incheon)	14
Spring Airlines	Shanghai	14
(Total 62Flights)	Wuhan	2
	Tianjin	4
	Chongqing	3
	Xi'an	7
	Yangzhou	3
	Luoyang (via Yangzhou)	1
	Hefei	7
	Dalian	7
	Guangzhou	7
	Zhengzhou	7
Hong Kong Express	Hong Kong	32
Tigerair Taiwan	Taipei	14
(Total 16 Flights)	Kaohsiung	2
Cebu Pacific Air	Manila	7
Philippines AirAsia	Manila	7
VietJet Air	Hanoi	7
(Total 14 Flights)	Ho Chi Minh City	7
Thai AirAsiaX	Bangkok (Don Muang)	14
NokScoot	Bangkok (Don Muang)	7
Thai Lion Air	Bangkok (Don Muang)	5
AirAsia X	Kuala Lumpur	7
(Total 18 Flights)	Kuala Lumpur (via Taipei)	4
***************************************	Honolulu	7
Jetstar Asia Airways	Singapore (via Taipei)	12
(Total 23 Flights)	Singapore (via Manila)	7
	Singapore (via Clark)	4
Scoot	Singapore (via Kaohsiung)	7
(Total 10 Flights)	Singapore	3
Jetstar Airways	Cairns	7
	Total	462

#### 



In the 2019 winter schedule, the ratio of LCC flights in the total international flights will decline from the previous winter period due to the decrease in LCC flights on South Korean routes and significant growth in FSC flights.

#### 

(flights/week)

	W16	(city)	S17	(city)	W17	(city)	S18	(city)	W18	(city)	S19	(city)	W19 (Plan)	(city)	share
South Korea	281	(4)	327	(4)	355	(4)	360	(6)	346	(6)	348	(6)	238	(5)	17%
China	330	(35)	326	(32)	336	(32)	346	(32)	415	(33)	494	(34)	583	(38)	41%
Hong Kong & Macau	114	(2)	133	(2)	131	(2)	133	(2)	141	(2)	124	(2)	132	(2)	9%
Taiwan	148	(3)	134	(3)	138	(3)	128	(3)	135	(3)	135	(3)	134	(3)	10%
Southeast Asia	139	(9)	137	(10)	153	(10)	149	(10)	180	(11)	197	(11)	199	(11)	14%
North America	33	(3)	46	(4)	41	(3)	56	(4)	53	(3)	54	(5)	42	(3)	3%
*Hawaii	*21	*(1)	*25	*(1)	*29	*(1)	*36	*(1)	*39	*(1)	*28	*(1)	28	(1)	
Europe	23	(5)	26	(4)	21	(4)	28	(4)	26	(4)	35	(5)	30	(5)	2%
Oceania & Guam	37	(4)	28	(3)	32	(5)	33	(4)	34	(5)	32	(4)	40	(5)	3%
Others	10	(3)	12	(4)	10	(3)	11	(4)	10	(3)	14	(5)	11	(3)	1%
Total	1,115	(68)	1,169	(66)	1,217	(66)	1,244	(69)	1,340	(70)	1,433	(75)	1,409	(75)	100%
Japanese AL		5		5		5		5		5		3		4	
Foreign AL		51		53		53		54		56		60		59	
Total AL		56		58		58		59		61		63		63	

<sup>\*\*</sup> The "Others" category includes Middle East, India, Nepal and Far East Asia.

#### International scheduled flights per week (departure & arrival)

Country & Area		Airline		2018 Winter 28 Oct - 30 Ma eak month (Ma Actual	ır)	(3	2019 Summe 31 Mar - 26 Oo eak month (Au Actual	t)	2019 Winter (27 Oct - 28 mar) Peak month (Dec) Plan				
			Passenger	Cargo	Total	Passenger	Cargo	Total	Passenger	Cargo	Total		
Japan	JL	Japan Airlines	56	g-	56	42		42	42		42		
	NH	All Nippon Airways	49	8	57	49	10	59	49	8	57		
	ММ	Peach	81		81	94		94	95		95		
	GK	Jetstar Japan	6		6				6		6		
	JW	Vanilla Air	7		7								
U.S.A.	UA	United Airlines	14		14	14		14	17		17		
	DL	Delta Air Lines	7		7	14		14	7		7		
	HA	Hawaiian Airlines	7		7	7		7	7		7		
	FX	Federal Express		57	57		58	58		59	59		
	5X	United Parcel Service		16	16	_	14	14		16	16		
Canada	AC	Air Canada				5		5	_		_		
The U.K.	BA	British Airways	-		-	4 7		4 7	3 7		3 7		
Germany	GEC	Lufthansa German Airlines Lufthansa Cargo	7	3	7 3	,	2	2	,	2	2		
Netherlands	KL	KLM Royal Dutch Airlines	7	3	7	7		7	7		7		
France	AF	Air France	5		5	7		7	6		6		
rance	SB	Aircalin	1		1	2		2	2		2		
Italy	C8	Cargolux Italia	_	3	3	_	3	3	_		_		
Finland	AY	Finnair	7		7	10		10	7		7		
Switzerland	LX	Swiss Ineternational Air Lines	•		-				(5)		(5)		
United Arab Emirates	EK	Emirates	7		7	7		7	7		7		
Azerbaijan	7L	Silk Way West Airlines		3	3		2	2		2	2		
Russia	S7	S7 Airlines				2		2	1		1		
Korea	KE	Korean Air	53	3	56	53	3	56	42	3	45		
	OZ	Asiana Airlines	42	2	44	42	1	43	35	2	37		
	7C	Jeju Air	66		66	73		73	48		48		
	ВХ	Air Busan	35		35	35		35	7		7		
	ZE	Easter Jet	31		31	22		22	14		14		
	IJ	Jin Air	35		35	39		39	14		14		
	TW	T'Way Air	49		49	49		49	42		42		
	RS	Air Seoul	14		14	14		14	14		14		
China	CA	Air China	57	•	57	59		59	63		63		
	CAO	Air China Cargo	63	6	6	74	6	6	0.1	9	9		
	MU	China Eastern Airlines	63	_	63	71	-	71	81	-	81		
	CZ	China Cargo Airlines China Southern Airlines	40	5	5	53	5	5 53	61	5	5		
	MF	XIAMEN AIRLINES	48 17		48 17	17		17	61 28		61 28		
	FM	Shanghai Airlines	7		7	7		7	7		7		
	Y8	Suparna Airlines	,	5	5	,	5	5	,	5	5		
	CF	China Postal Airlines		5	5		5	5		10	10		
	ZH	Shenzhen Airlines	32		32	32		32	49	-10	49		
	SC	Shandong Airlines	21		21	28		28	28		28		
	9C	Spring Airlines	41		41	57		57	62		62		
	но	Juneyao Airlines	35		35	64		64	77		77		
	GS	Tianjin Airlines	14		14	14		14	21		21		
	JD	Beijing Capital Airlines	2		2	2		2	2		2		
	ВК	Okay Airways	2		2	4		4	11		11		
	3U	Sichuan Airlines	7		7	14		14	14		14		
	HU	Hainan Airlines	6		6	9		9	16		16		
Hong Kong	CX	Cathay Pacific	42	4	46	42	3	45	35	4	39		
	UO	Hong Kong Express	40		40	30		30	32		32		
	HX	Hong Kong Airlines	21	•	21	21	_	21	23	_	23		
	LD	Air Hong Kong	_	6	6	_	6	6	1.4	6	6		
Macau	NX BR	Air Macau EVA Air	7	2	7	7	2	7	14	2	14		
Taiwan	CI	China Airlines	35 41	2 13	37 54	35 41	2 12	37 53	35 41	2 11	37 52		
	IT	Tigerair Taiwan	17	13	17	17	12	17	16	11	16		
Philippines	PR	Philippine Airlines	21		21	21		21	21		21		
	53	Cebu Pacific Air	7		7	7		7	7		7		
	Z2	Philippines AirAsia				7		7	7		7		
Vietnam	VN	Vietnam Airlines	21		21	21		21	21		21		
	BL	Jetstar Pacific Airlines	4		4								
	٧J	VietJet Air	14		14	14		14	14		14		
Thailand	TG	Thai Airways International	14		14	14		14	14		14		
	χJ	Thai AirAsiaX	14		14	14		14	14		14		
	xw	NokScoot	6		6	7		7	7		7		
	SL	Thia Lion Air				5		5	5		5		
Malaysia	МН	Malaysia Airlines	7		7	7		7	7		7		
	D7	AirAsia X	18		18	18		18	18		18		
Singapore	SQ	Singapore Airlines	14		14	21		21	21		21		
	3K	Jetstar Asia Airways	19		19	18		18	23		23		
	TR	Scoot	15		15	14		14	10		10		
Indonesia	GA	Garuda Indonesia	10		10	9		9	7		7		
India	AI	Air India	3		3	3		3					
Mongolia	OM RA	MIAT Mongolian Airlines				2		2	2		3		
Nepal Australia	QF	Nepal Airlines Qantas Airways	4		4	3		3	3 5		5		
Austi dild	JQ	Jetstar Airways	5		5	6		6	7		7		
New Zealand	NZ	Air New Zealand	3		3				3		3		
		Flights per week	1,340	141	1,481	1,433	137	1,570	1,409	144	1,553		
	1	Flights per day	191.4	20.1	211.6	204.7	19.6	224.3	201.3	20.6	221.9		
TOTAL	N	umber of operating airlines	61	16	71	63	16	73	63	15	72		
TOTAL		lumber of operating airlines umber of countries (region)	61 19	16 21	71 23	63 22	16 22	73 26	63 21	15 20	72 24		

<sup>\*</sup> The above is based on KAP statistics and includes flights subject to government approval.

\* Codeshare flights are counted under Operating Airlines.

\* Any fraction in the number of flights is rounded down (i.e. not counted).

\* Swiss Iinternational Airlines will start its operation from Mar. 2nd, 2020.

### Change from last year (W18 vs W19) and previous schedule (S19 vs W19)

Destination	Airline	W18 (actual) →		S19 (actual) → W19	
South	n Korea	breakdown (chan	ge on peak) -108	breakdown (change or	n peak) -110
Souti	Korean Air	Busan	<b>-106</b> -7	Busan	-110 -14
	Korean Air	Jeju	-4	Jeju	-4
	Korean Air			Incheon	+7
	Asiana Airlines	Incheon	-7	Incheon	-7
	Jeju Air	Incheon	-7	Incheon	-9
	Jeju Air Jeju Air	Busan Muan	-3 -7	Busan Muan	-7 -8
	Air Busan	Busan	-14	Busan	-6 -14
	Air Busan	Daegu	-14	Daegu	-14
	Eastar Jet	Incheon	-7		
	Eastar Jet	Busan	-7	Busan	-4
	Eastar Jet	Cheongju	-3	Cheongju	-4
	Jin Air	Incheon	-7	Incheon	-14
	Jin Air	Busan	-14 -7	Busan	-11
	T'way Air T'way Air	Daegu	-/	Incheon	-7
China			+168		+89
	Air China	Tianjin	+3	Tianjin	+2
	Air China	Hangzhou	+3	Hangzhou	+2
	China Eastern Airlines	Kunming	+3	Kunming	+3
	China Eastern Airlines	Nanjing	+2	Nanjing	+2
	China Eastern Airlines	Yantai/Taiyuan	+3		
	China Eastern Airlines  China Eastern Airlines	Ningbo	+3	Ningbo	-2
	China Eastern Airlines China Eastern Airlines	~	+3 +5		-2 +5
		Hangzhou		Hangzhou	
	China Eastern Airlines	Nanchang	+2	Nanchang	+2
	China Southern Airlines	Guangzhou/Sanya	-7		
	China Southern Airlines	Guangzhou	+14		
	China Southern Airlines	Dalian	+1		
	China Southern Airlines	Shenyang	+2		
	China Southern Airlines	Shenzhen	+2		
	China Southern Airlines	Zhengzhou	+1	Zhengzhou	+1
	China Southern Airlines	Shanghai	+7	Shanghai	+7
	China Southern Airlines	Sanya	-7		
	Hainan Airlines	,		Beijing	+5
	Hainan Airlines	Lianyungang/Lanzhou	+2	Lianyungang/Lanzhou	+2
	Hainan Airlines	Xi'an	+3	Ziarry arrigarrig, Zarriziroa	
	Hainan Airlines	Beijing	+5		
	XIAMEN AIRLINES	Xiamen	+3	Xiamen	+3
		Fuzhou		Fuzhou	
	XIAMEN AIRLINES		+1		+1
	XIAMEN AIRLINES	Qingdao	+7	Qingdao	+7
	Shenzhen Airlines	Wuxi	+7	Wuxi	+7
	Shenzhen Airlines	Nantong	+3	Nantong	+3
	Shenzhen Airlines	Nanchang	+7	Nanchang	+7
	Shandong Airlines	Qingdao	+7		
	Spring Airlines			Wuhan	-2
	Spring Airlines	Xi'an	+6	Xi'an	+6
	Spring Airlines	Yangzhou	+1	Yangzhou	+1
	Spring Airlines	Hefei	+7		
	Spring Airlines	Zhengzhou	+7		
	Juneyao Airlines	Shanghai/Yinchuan	-7	Shanghai/Yinchuan	-7
	Juneyao Airlines	Shanghai	+14	Shanghai	+7
	Juneyao Airlines	Nanjing	+7	Nanjing	-1
	Juneyao Airlines		17	Qingdao	-7
	Juneyao Airlines Juneyao Airlines	Changsha	+7	Qiiiguuo	-/
	•	~		Harbin	, ¬
	Juneyao Airlines	Harbin	+7	Harbin	+7
	Juneyao Airlines	Changzhou	+3	Changzhou	+3
	Juneyao Airlines	Wenzhou	+4	Wenzhou	+4
	Juneyao Airlines	Wuhan	+7	Wuhan	+7
	Tianjin Airlines	Tianjin	+7	Tianjin	+7
	Okay Airways	Hangzhou	+2	Hangzhou	+2
	Okay Airways	Tianjin	+7	Tianjin	+5
	Sichuan Airlines	Chengdu	+4		
	Sichuan Airlines	Xi'an	+3		
Hong	Kong & Macau		-9		+8
1	Peach			Hong Kong	+1
	Jetstar Japan	Hong Kong	-3	Hong Kong	+3
	Cathay Pacific	Hong Kong	-7	Hong Kong	-7
	HK Express	Hong Kong	-8	Hong Kong	+2
	Hong Kong Airlines Air Macau	Hong Kong Macau	+2 +7	Hong Kong Macau	+2 +7
Taiwa		i idedd	-1	riacau	-1
	Japan Airlines	Taipei	-7		
	Peach	Taipei	+14		
	Vanilla Air	Taipei	-7		
	Tigerair Taiwan	Kaohsiung	-1	Kaohsiung	-1

Destination Airline	W1	3 (actual) → W19 (plan)	S19 (ad	ctual) → W19 (plan)
	bre	akdown (change on peak)		own (change on peak)
Sontheast Asia		+1		+2
Jetstar Japan			Manila	+3
Jetstar Pacific Airlin		-4		
Phillippines AirAsia	Manila	+7		
NokScoot		Don Muang) +1		
Thai Lion Air		Don Muang) +5		
Singapore Airlines	Singapore	+7		
Jestar Asia Airways				
Jestar Asia Airways				
Jestar Asia Airways			- 1 - 7 - 3 - 1 -	ore +1
Scoot	Kaohsiung	/Singapore +3		
Scoot			Bangkok (Don	3,
Scoot	Singapore	-1		-1
Garuda Indonesia	Denpasar	-2	Denpasar	-2
Garuda Indonesia	Jakarta	-1		
North America & Hawaii		-1:	L	-12
Japan Airlines	Honolulu	-7		
Delta Air Lines	Seattle		Seattle	-7
Air Canada			Vancouver	-5
Scoot	Honolulu	-4		
Europe		+4		-5
British Airways	London (F	eathrow) +3	London (Heath	rrow) -1
Lufthansa	Munich	+7		
Lufthansa	Frankfurt	-7		
Air France	Paris	+1	Paris	-1
Finnair			Helsinki	-3
Oceania & Guam		+6	j	+8
Jeju Air	Guam	-1	Guam	-1
Qantas Airways	Sydney	+1	Sydney	+2
Jetstar Airways	Cairns	+2	Cairns	+1
Air New Zealand			Auckland	+3
United Airlines	Guam	+3	Guam	+3
Aircalin	Noumea	+1		
Others		+1		-3
S7 Airlines	Vladivosto	k +1	Vladivostok	-1
Air India	Hong Kon	g/Deli/Mumbai -3	Hong Kong/De	eli/Mumbai -3
Nepal Airlines	Kathmand			+3
MIAT Mongolian Air	lines		Ulaanbaatar	-2
Freighter		+3		+7
All Nippon Airways		•	Freighter	-2
FedEx Express	Freighter	+2		+1
United Parcel Service			Freighter	+2
Lufthansa Cargo	Freighter	-1		12
Cargolux Italia	Freighter	-3		-3
Silk Way West Airlin		-1		3
Asiana Airlines			Freighter	+1
Air China Cargo	Freighter	+3		+3
China Postal Airline		+5		+5
Cathay Pacific	5 Freigntei	+3	Freighter	+1
	Engl-late:	2		
China Airlines	Freighter	-2		-1
Total	1,	481→1,553【+72】	1,570	0→1,553【-17】

#### Number of Domestic Scheduled Passenger Flights

				-	<b>VITA</b>	MI								<b>∢</b> KI	X						⋖	KOI	BE			
Region	City	2018	2019		2	2019	Winte	r		2018	2019			201	.9 Wir	nter			2018	2019			2019	Winte	r	
		Winter	Summer	Total	<b>∅</b> JAL	@JAC	ANA.	IMEX	AMX	Winter		Total	<u>ű</u> JAL	<b>∅</b> JTA	ANA#	SFJA	peach	Jetstar≭	Winter	Summer	Total	ANA#	SKY 🍁	sectioned at 🗸	AIR DO	<b>⊿</b> FDA
Hokkaido	Sapporo (New Chitose)	10	10	10	4		6			15	13	13	3		4		3	3	6	6	6	1	3		2	
	Kushiro									1	1	1					1									
	Hakodate	2	2	2	1		1																			
Tohoku/	Aomori	6	6	6	3		3																			
Shinetsu	Misawa	1	1	1	1																					
	Akita	6	6	6	3		3																			
	Hanamaki	4	4	4	4																					
	Yamagata	3	3	3	3																					
	Sendai	15	15	15	8		5	2		3	3	3					3		2	2	2		2			
	Fukushima	4	4	4			2	2																		
	Niigata	10	10	10	4		3	3		1	1	1					1									
	Matsumoto																				1					1
Kanto	Narita	4	4	4	2		2			7	6	6					2	4								
	Haneda	30	30	30	15		15			13	13	13	3		5	5			9	9	9	2	7			
	Ibaraki																		2	3	3		3			
Kinki/	Tajima	2	2	2		2																				
Chugoku/	Oki	1	1	1	1																					
Shikoku	Izumo	4	4	4	4																1					1
	Matsuyama	12	12	12	3		9			1	1	1					1									
	Kochi	6	6	6			6			1	1	1						1			2					2
Kyushu	Fukuoka	10	10	10	4		5	1		5	5	4			1		2	1								
	Nagasaki	7	7	7	4		3			2	1	1					1		3	4	3		3			
	Kumamoto	10	10	10	3		6		1	1	1	1						1								
	Oita	7	7	7	3		3	1																		
	Miyazaki	11	11	11	5		6			2	2	1					1									
	Kagoshima	13	13	13	7		6			3	3	2					2		2	2	3		3			
	Yakushima	1	1	1		1																				
	Amami	1	1	1	1					1	1	1					1									
Okinawa	Naha	5	5	5	2		3			13	14	12		3	4		3	2	5	7	6		3	3		
	Ishigaki									3	3	4		1	1		2									
	Miyako									1	1	1			1											
Number of	(Actual)	185	185	-	-	-	-	-	-	73	70	-	-	-	-	-	-	-	29	33	-	-	-	-	-	-
flights per day	(Plan)	185	185	185	85	3	87	9	1	70	70	66	6	4	16	5	23	12	29	33	36	3	24	3	2	4
Number of cities	3	26	26	26	22	2	18	5	1	17	17	17	2	2	6	1	13	6	7	7	10	2	7	1	1	3

#### **Number of Domestic Scheduled Freighter Services**

5 flights/week (one way) operated by ANA 5 flights/week (one way) operated by ANA OKIX-Naha ONaha-KIX

Non-scheduled and charter flights are excluded.

\*The figures shown above refer to the number of flights during peak time (December and January for 19W; confirmed information only)

■ Airlines at ITAMI: Japan Airlines (JAL), Japan Air Commuter (JAC), All Nippon Airways (ANA), IBEX Airlines (IBEX), Amakusa Airlines (AMX)

■ Airlines at KIX: Japan Airlines (JAL), Japan Transocean Air (JTA), All Nippon Airways (ANA), Star Flyer (SFI), Peach Aviation (API), Jetstar Japan (JIP)

\*Flights to/from Amami were operated by Vanilla Air (VNL) until May 6, 2019, and will be operated by Peach Aviation (API) from December 26, 2019.

\*Flights to/from Memanbetsu were offered by All Nippon Airways (ANA) from July 13 to September 30, 2019.

\*Airlines at KOBE: All Nippon Airways (ANA), Skymark Airlines (SKY), Air Do (ADO), Solaseed Air (SNI). Fuji Dream Airlines (FDA)

#### Shaping a New Journey



Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members. Kansai Airports took over the operations of Kansai International Airport ("KIX") and Osaka International Airport ("ITAMI") from New Kansai International Airport Company ("NKIAC") and has been operating the two airports since April 1, 2016.

Kansai Airports Kobe, Kansai Airports' wholly-owned subsidiary, took over the operations of Kobe Airport ("KOBE") from Kobe City and started its business as an operating company on April 1, 2018.

Under the concept of "One Kansai Airports Group", Kansai Airports group strives to continuously improve its services for all airport guests through appropriate investments and efficient operations, with safety and security being the top priority. Kansai Airports group aims to maximize the potential of the three airports, for the benefit of the communities they serve.

For more information, please visit: <a href="http://www.kansai-airports.co.jp/en/">http://www.kansai-airports.co.jp/en/</a>

#### Kansai Airports

Location	1-banchi, Senshu-kuko kita, Izumisano-shi, Osaka	Shareholders	ORIX 40%, VINCI Airports 40%, Other investors 20% <sup>1</sup>					
Company Representatives	Representative Director and CEO:Yoshiyuki Yamaya Representative Director and Co-CEO: Benoit Rulleau							
Business Scope Operation and management services, etc. of Kansai International Airport and Osaka International Airport								

### Kansai Airports Kobe

Location	1-ban, Kobe-kuko, Chuo-ku, Kobe-shi, Hyogo	Shareholder	Kansai Airports 100%						
Company	Representative Director and CEO: Yoshiyuki Yamaya								
Representatives	Representative Director and Co-CEO: Benoit Rulleau								
Business Scope	Operation and management services, etc. of Kobe Airport								



ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 37 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website: http://www.orix.co.jp/grp/en/



VINCI Airports, as the leading private airport operator in the world, manages the development and operation of 46 airports located in France, Portugal, the United Kingdom, Sweden, Serbia, Cambodia, Japan, the United States, Dominican Republic, Costa Rica, Chile and Brazil. Served by around 250 airlines, VINCI Airports' network handled 240 million passengers in 2018.

Through its expertise as a comprehensive integrator, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize the management and performance of existing airport infrastructure, facility extensions and new-build construction projects. In 2018, its annual revenue for managed activities amounted to €3.6 billion, for consolidated revenue of €1.6 billion.

More comprehensive information is available on www.vinci-airports.com

ASICS Corporation; Iwatani Corporation; Osaka Gas Co., Ltd.; Obayashi Corporation; OMRON Corporation; The Kansai Electric Power Company, Incorporated; Kintetsu Group Holding Co., Ltd.; Keihan Holdings Co., Ltd.; Suntory Holdings Limited; JTB Corp.; Sekisui House, Ltd.; Daikin Industries, Ltd.; Daiwa House Industry Co., Ltd.; Takenaka Corporation; Nankai Electric Railway Co., Ltd.; NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION; Panasonic Corporation; Hankyu Hanshin Holdings, Inc.; Rengo Co., Ltd.; The Senshu Ikeda Bank, Ltd.; Kiyo Holdings, Inc.; The Bank of Kyoto, Ltd.; THE SHIGA BANK, LTD.; The Nanto Bank, Ltd.; Nippon Life Insurance Company; Mizuho Bank, Ltd.; Sumitomo Mitsui Trust Bank, Limited; MUFG Bank, Ltd.; Resona Bank, Limited; and the Private Finance Initiative Promotion Corporation of Japan.



H1 FY2019 Traffic Results (Apr – Sep 2019) 2019 Winter Schedule

October 24, 2019











**Shaping a New Journey** 



# **CONTENTS**

H1 FY2019 Traffic (Apr – Sep 2019)

2019 Winter Schedule

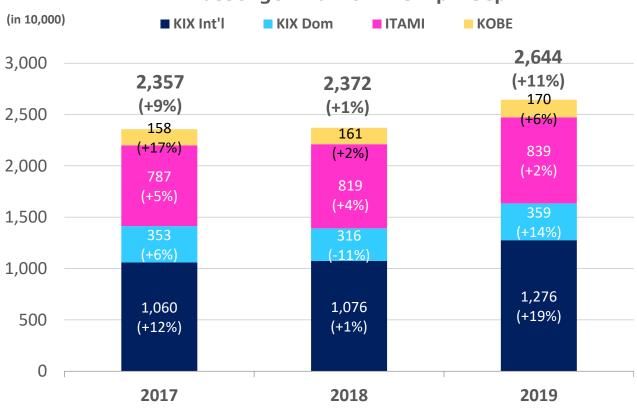
O Q&A

# H1 FY2019 Traffic (Apr – Sep 2019)

# Passenger Traffic of 3 Airports - FY2019 First Half

# In H1 FY2019, total passenger traffic at 3 airports was 26.44 million, up 11% YoY

### Passenger Traffic FY19 Apr-Sep



<sup>\*</sup>The figures in brackets show YoY change. ITAMI's results for FY2017 exclude infants.

- In reaction to the impact of Typhoon Jebi in 2018, passenger traffic at the 3 airports from Apr to Sep 2019 exceeded that of last year by 11%, reaching 26.44 million
- → Although travel demand decreased in South Korean and Hong Kong routes, KIX Int'l increased by 19% from last year thanks to steady growth in Chinese and other routes
- ★ KIX Dom grew by 14% YoY due to new and increased flights and in reaction to the impact of last year's typhoon
- ITAMI Dom increased by 2% from last year thanks to upgauging
- \* KOBE Dom increased by 6% compared to last year due to the deregulation started in Aug

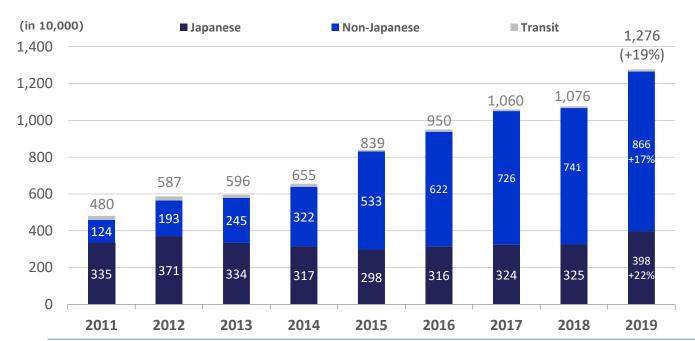


# KIX Int'l - Japanese/Non-Japanese Passenger Traffic (Apr-Sep)

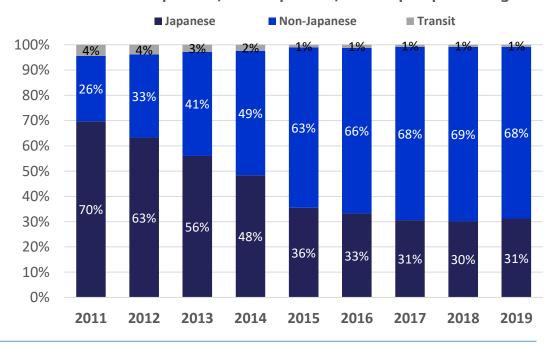
### Number of Japanese & non-Japanese pax increased from last year, maintaining an upward trend

- → Non-Japanese passengers reached 8.66 million, up 17% YoY, exceeding 8 million for the first time as H1 result
- Japanese passengers sharply increased to 3.98 million, up 22% YoY





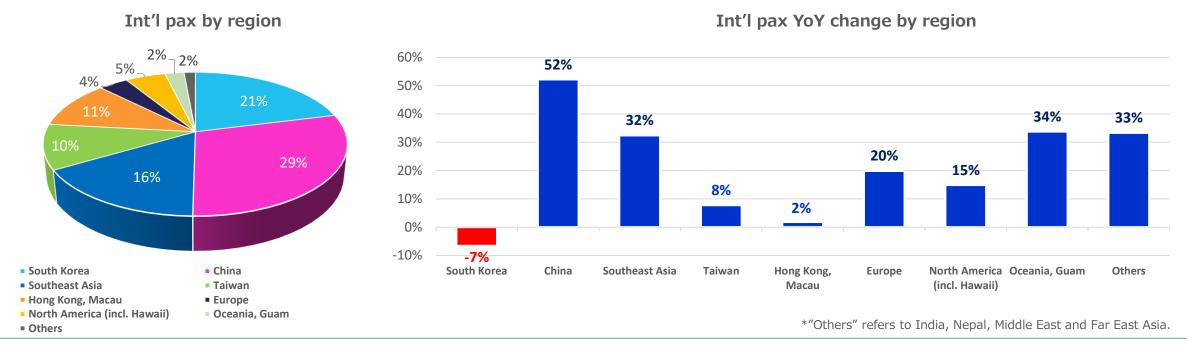
Int'l – Japanese/non-Japanese/transit pax percentage



# KIX Int'l - Passenger Traffic by Region (Apr-Sep)

### **Strong performance on China and Southeast Asian routes**

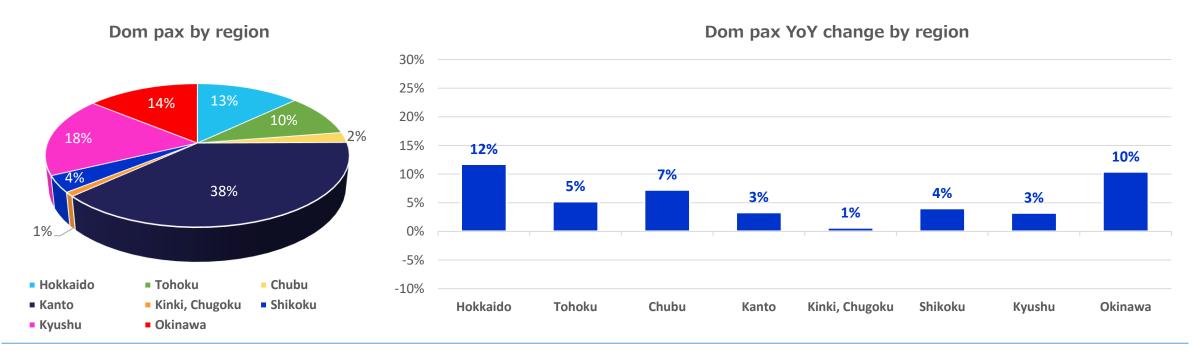
- Despite economic slowdown as well as decline in travel demand in South Korean routes due to political disputes, demand for travel from China and Southeast Asia to Japan remained strong. Passenger traffic to/from China and Southeast Asia increased by 52% and by 32% YoY, respectively
- Long-haul flights to/from Europe, Hawaii, Oceania and Guam also maintained an upward trend



# 3 Airport Dom - Passenger Traffic by Region (Apr-Sep)

## Passenger traffic of 3 airports combined reached 13.68 million, up 6% YoY

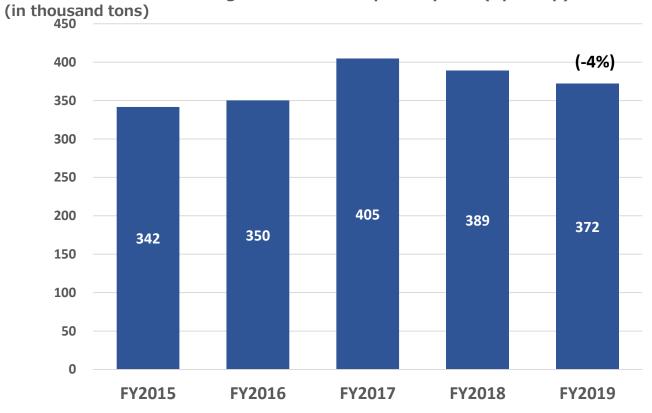
- → In reaction to the impact of last year's natural disasters, passenger traffic of the 3 airports showed an upward trend
- Passenger traffic to/from Okinawa increased steadily thanks to summer leisure demand as well as KIX-Shimojishima service launched by Jetstar in Jul and KOBE-Naha flights increased by Skymark in Aug



# KIX Int'l Cargo Volume (Apr-Sep)

## KIX int'l cargo volume was down 4% YoY to 370,000 tons



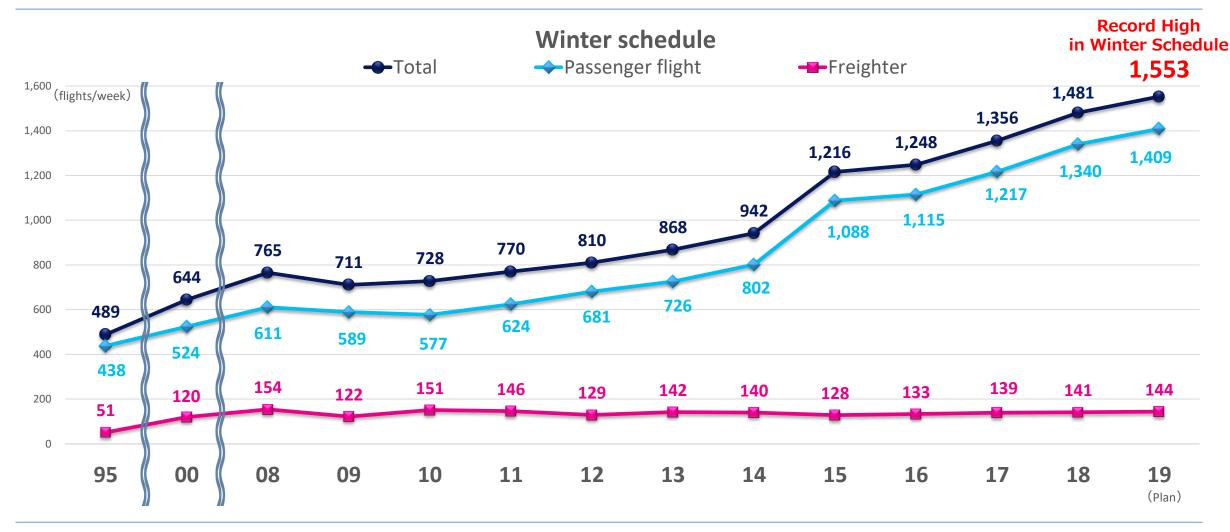


→ Int'l cargo volume decreased by 4% YoY in H1 FY2019, affected by the US-China trade war and global economic downturn

# 2019 Winter Schedule



# KIX 2019 Winter Schedule - Int'l Scheduled Flights





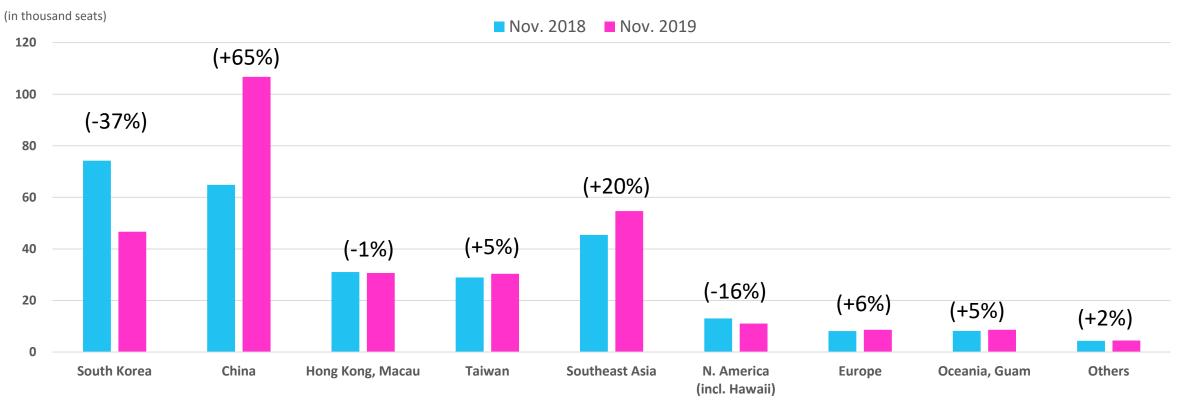
- The above figures show the number of flights in the peak week.
- The 2019 winter figure refers to the number of planned flights as of December 2019.



# Winter Schedule – Seat Capacity of Int'l Passenger Flights by Region

### Total seat capacity is expected to grow by 9% compared to 2018

### Seat Capacity by Region (November, Average per week)



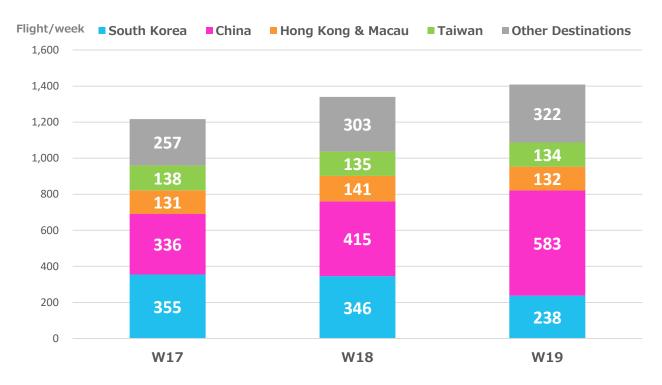
\*The figures in brackets indicate YoY change. "Others" refers to India, Nepal, Middle East and Far East Asia.



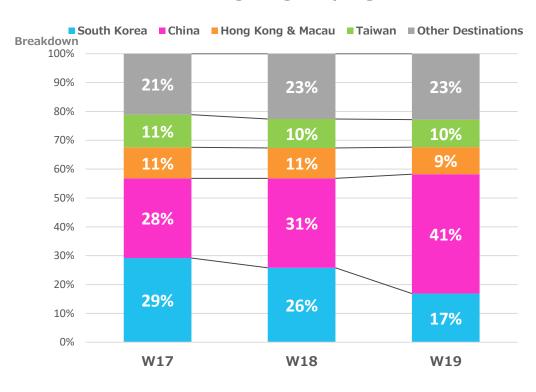
# Int'l Passenger Flights by Region

Despite a decease in flights to/from South Korea, the total number of flights will increase by 5% from 18W thanks to strong growth in Chinese routes, which will account for 41% of all int'l passenger flights

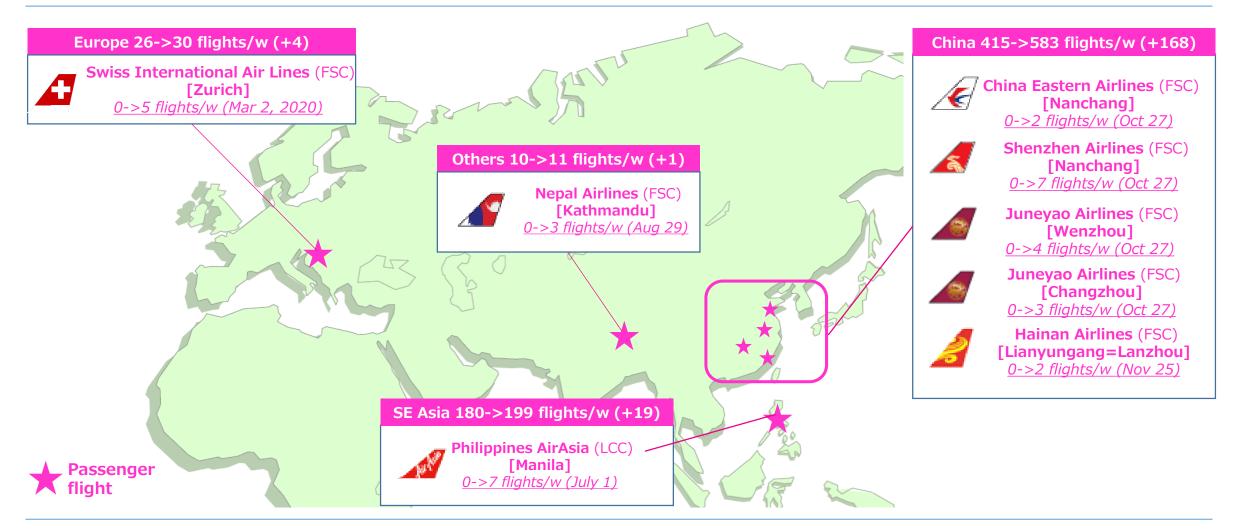




### **Int'l Passenger Flights by Region**



# Int'l Scheduled Flights - Network Development



<sup>\*</sup>The region-wide figures indicate the comparison btw 18W and 19W.

<sup>\*</sup>The figures for each airline's flights indicate the comparison btw 19S and 19W.



# **Dom Scheduled Flights - Network Development**

### **KOBE** = **Izumo**

New: 0->7 flights/w (from Oct 27)

Increase: 7->14 flights/w (from Oct 27 to Dec 19)

### **KOBE** = Matsumoto

New: 0->7 flights/w (from Oct 27)

**KOBE** = **Kochi** 

New: 0->14 flights/w (from Dec 20)

# **KOBE** = Kagoshima

Increase: 14->21 flights/w (from Oct 27)





SKY X

# **Expansion of Long-haul Flights**

Network has been expanding with the launch of long-haul flights



