

# Vietjet to launch first service to Japan with seven weekly flights on KIX-Hanoi route! ~ Totally 29 weekly flights connect KIX and Vietnam ~ making a total of 29 weekly services between KIX and

Kansai Airports is delighted to announce that the new-age carrier - Vietjet, the leading airline in Vietnam, is launching flights to Kansai International Airport (KIX). This will be the first Vietjet's service to Japan, and the airline will operate seven flights a week between KIX and Hanoi from Thursday, November 8, 2018.

Based in Hanoi, Vietnam, Vietjet has been rapidly expanding its network both domestically and internationally. The decision to launch this new service was driven by the increasing demand for air travel between Japan and Vietnam. The number of Japanese visiting Vietnam has been increasing in recent years, hitting a record high of 798,000<sup>1</sup> in 2017, reaching almost 800,000. Vietnam has been experiencing a remarkable economic growth, and business travelers to Vietnam are increasing. The country is also popular among tourists as it is a home to a number of world heritage sites such as Ha Long Bay and the Imperial Citadel of Thang Long in Hanoi. The number of Vietnamese coming to Japan is also growing rapidly, reaching 300,000 visitors<sup>2</sup> in 2017, up 32.1% from the previous year.

Vietjet will be the third airline to operate flights between KIX and Hanoi after Vietnam Airlines and Jetstar Pacific Airlines. With the launch of the carrier's flights, the number of weekly flights on the route will increase from 11<sup>3</sup> to 18, adding up to a total of 29 flights served from KIX to Vietnam weekly (18 flights to Hanoi, 7 flights to Ho Chi Minh, 4 flights to Da Nang). The new flight service will make access to increasingly popular Southeast Asia more convenient.

Kansai Airports will continue expanding a network of airlines to create a comfortable and enjoyable travel experience for airport users.

<sup>1</sup> Data from the Vietnam National Administration of Tourism (VNAT)

<sup>2</sup> Data from Japan National Tourism Organization (JNTO) 2017

<sup>3</sup> As of May 2018

○ Launch date: Thursday, November 8, 2018

○ Flight schedule

Destination	Flight No.	Schedule (local time)	Days of operation
Hanoi	VJ938	Hanoi (1:45) → Kansai (7:50)	Daily
	VJ939	Kansai (9:20) → Hanoi (13:10)	Daily

The above schedule is subject to change.

 $\bigcirc$  Aircraft specification

Model: Airbus A320/A321

- Seats: 180 (A320 economy class)
  - 230 (A321 economy class)



## **Contact Information for Inquiries**

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## **«KANSAI AIRPORTS**

#### Shaping a New Journey



As of April 1, 2016, Kansai Airports succeeded the operating rights of Kansai International Airport ("KIX") and Osaka International Airport ("ITAMI") from New Kansai International Airport Company ("NKIAC") and commenced business as an operating company for the two airports. Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members. Kansai Airports shares the common goal of maximizing the potential of the Kansai International Airport and Osaka International Airport, improving services to passengers and ensuring the highest levels of safety and security, investment to enhance safety, convenience and comfort to increase value, as well as enhancing community relations in the neighborhoods of the airports and benefiting the Kansai International Airport Company ("NKIAC") for an operating period of 44-years. For more information, please visit : www.kansai-airports.co.jp/en/

Location	1-banchi, Senshu-kuko kita, Izumisano-shi, Osaka	Capital	25,000 million yen
Company Representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Emmanuel Menanteau	Date of Incorporation	December 1, 2015
Business Scope	Operation and management services, etc. of Kansai International Airport and Osaka International Airport	Shareholders	ORIX 40%, VINCI Airports 40%, Other investors 20% <sup>1</sup>



ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 37 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website: http://www.orix.co.jp/grp/en/

VINCI Airports, a top 5 global player in the international airport sector, manages the development and operations of 35 airports: 13 in France, 10 in Portugal (including the hub of Lisbon), 3 in Cambodia, 2 in Japan, 6 in Dominican Republic and Santiago airport in Chile. Served by more than 200 airlines, VINCI Airports' network handled 132 million passengers in 2016.

Through its expertise as a comprehensive integrator and the professionalism of its 11,000 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize the management and performance of existing airport infrastructure, facility extensions and new construction. In 2016, its consolidated revenue amounted to  $\leq 1.05$  bn.

More comprehensive information is available on www.vinci-airports.com

<sup>1</sup> ASICS Corporation; Iwatani Corporation; Osaka Gas Co., Ltd.; Obayashi Corporation; OMRON Corporation; The Kansai Electric Power Company, Incorporated; Kintetsu Group Holding Co., Ltd.; Keihan Holdings Co., Ltd.; Suntory Holdings Limited; JTB Corp.; Sekisui House, Ltd.; Daikin Industries, Ltd.; Daiwa House Industry Co., Ltd.; Takenaka Corporation; Nankai Electric Railway Co., Ltd.; NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION; Panasonic Corporation; Hankyu Hanshin Holdings, Inc.; Rengo Co., Ltd.; The Senshu Ikeda Bank, Ltd.; Kiyo Holdings, Inc.; The Bank of Kyoto, Ltd.; THE SHIGA BANK, LTD.; The Nanto Bank, Ltd.; Nippon Life Insurance Company; Mizuho Bank, Ltd.; Sumitomo Mitsui Trust Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ Ltd.; Resona Bank, Limited; and the Private Finance Initiative Promotion Corporation of Japan.

