



**2018 Summer-Schedule International Flights to hit a record of 1,366 a week**  
**Growth in both mid- & long-haul and international cargo services**

Kansai Airports is pleased to announce that international scheduled flights at Kansai International Airport (KIX) are likely to reach a record high of 1,366 a week in the 2018 summer schedule (during September peak) due to an increase in mid- and long-haul flights to Europe and Honolulu as well as growth in international cargo flights. This represents an increase of 62 flights per week compared to summer 2017 and 10 flights a week compared to winter 2017. International passenger flights are expected to hit a record of 1,219 a week while international cargo traffic will stand at 147, reaching the third highest record for summer schedule.

Mid- and long-haul international passenger flights from KIX to all four destinations in Europe\* will be back to daily service with Air France (AF) resuming its daily operation on the KIX-Paris route for the first time in three years since summer 2015. Japan Airlines (JL) will also increase the frequency of its weekly flights between KIX and Honolulu from 7 to 14 from April 27, adding up to a total of 36 weekly flights on the route (+11 flights from summer 2017). In addition, Qantas Airways (QF) will continue offering three weekly KIX-Sydney flights, launched last December, as a year-round service.

As for South East Asia, Jetstar Asia Airways (3K) will launch a new route between KIX and Clark – the first scheduled passenger service connecting Japan with Clark, the Philippines. Scoot (TR) will also add one more weekly flight to Singapore via Kaohsiung, making the total number of flights to South East Asia 156 flights a week (+19 flights from summer 2017).

\*Flights to Paris (Air France/AF), Amsterdam (KLM/KL), Frankfurt (Lufthansa/LH) and Helsinki (Finnair/AY)

The international cargo network is also growing as existing airlines have been increasing the frequency of their cargo flights. Other factors include continued service of Azerbaijan-based Silk Way West Airlines' (7L) one weekly flight to Baku and German-based Lufthansa Cargo's (LH) two weekly flights to Frankfurt, launched in December 2017 and January 2018, respectively.

In terms of domestic passenger flights, Peach (MM) started KIX-Niigata service from March 1 which is to be followed by the launch of KIX-Kushiro service in this August. With these new services, KIX is and will be connected to Niigata and Kushiro again after 18 and 9 years, respectively.

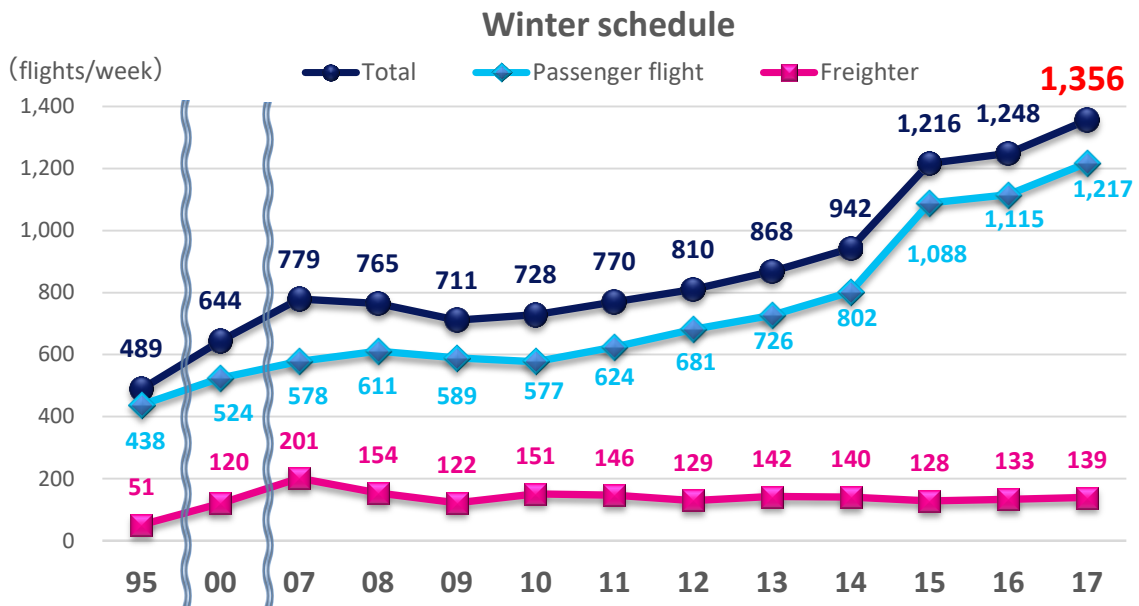
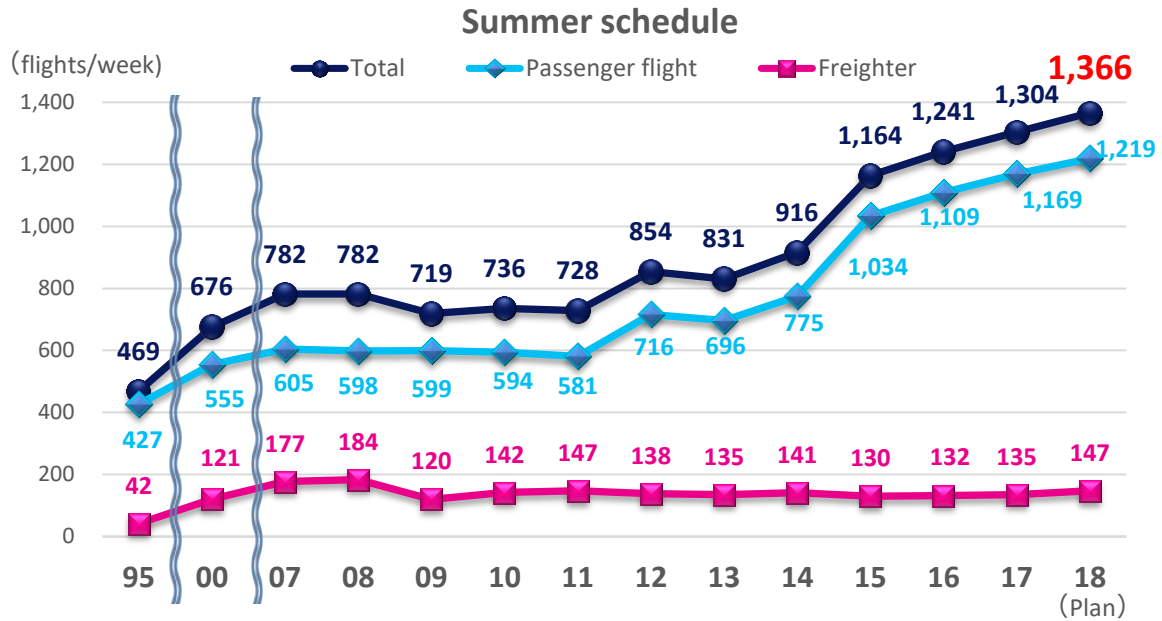
The number of international LCC flights will be 472 flights a week (+41 flights from summer 2017), comprising 40% of the total international passenger flights. Domestic LCC flights at KIX on the other hand will be 36 flights a day (9 flights decreased from August 2017), representing more than 50% of total domestic flights.

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**[Contact Information for Inquiries]**

Kansai Airports  
Corporate Communication Dept.  
Tel: +81-72-455-2212

## International scheduled flights






## 2018 Summer Schedule - Flight increase plan



### ● International Passenger Flight

	Airline	Route	Flight/week	Increased flight /week	Start from	Comment
FSC	 Air France	Paris	4→7	3	March 25th	Frequency on the KIX-CDG route will increase.
	 Japan Airlines	Honolulu	7→14	7	April 27th	Frequency on the KIX-HNL route will increase.
LCC	 Jetstar Asia	Clark-Singapore	0→3	3	March 27th	This is the first time Japan and Clark International Airport will be connected by a scheduled flight, marking the third Philippine destination serving from KIX along with Manila and Cebu.
	 Air Seoul	Seoul (Incheon)	14→19→21	7	March 5th March 25th	KIX/Incheon route to increased to 28 flights/week in maximum.
	 Hong Kong Express	Hong Kong	28→30	2	March 25th	Frequency on the KIX-HKG route will increase.
	 Scoot	Kaohsiung-Singapore	3→4	1	June 4th	Frequency on the KIX-KHH-SIN route will increase.

### ● International Cargo Flight

Airline	Route	Flight/week	Increased flight /week	Start from	Comment
 Silk Way West Airlines	Baku	0→1	1	December 29th 2017	Silk Way West Airlines launched first direct cargo flight KIX-GYD. It will meet cargo demand to Europe, Caucasus, West Asia.
 Cargolux Italia	Milan	2→3	1	January 10th	Frequency on the KIX-MXP route increased.
 Lufthansa Cargo	Frankfurt	0→2	2	January 18th	Relaunched KIX-FRA route for the first time in approx. 4 years.
 FedEx	-	52→57	5	March 25th	Increase by 5 flights/week.

### ● Domestic Passenger Flight

Airline	Route	Flight/week	Increased flight /week	Start from	Comment
 Peach	Niigata	0→7	7	March 1st	First Japanese LCC to open Niigata route. It is the first time this route that has had service in 18 years.
 Peach	Kushiro	0→7	7	August 1st	Kushiro is twelfth domestic line for Peach in KIX. First Japanese LCC to open Kushiro route. It will be the first time this route that has had service in 9 years.

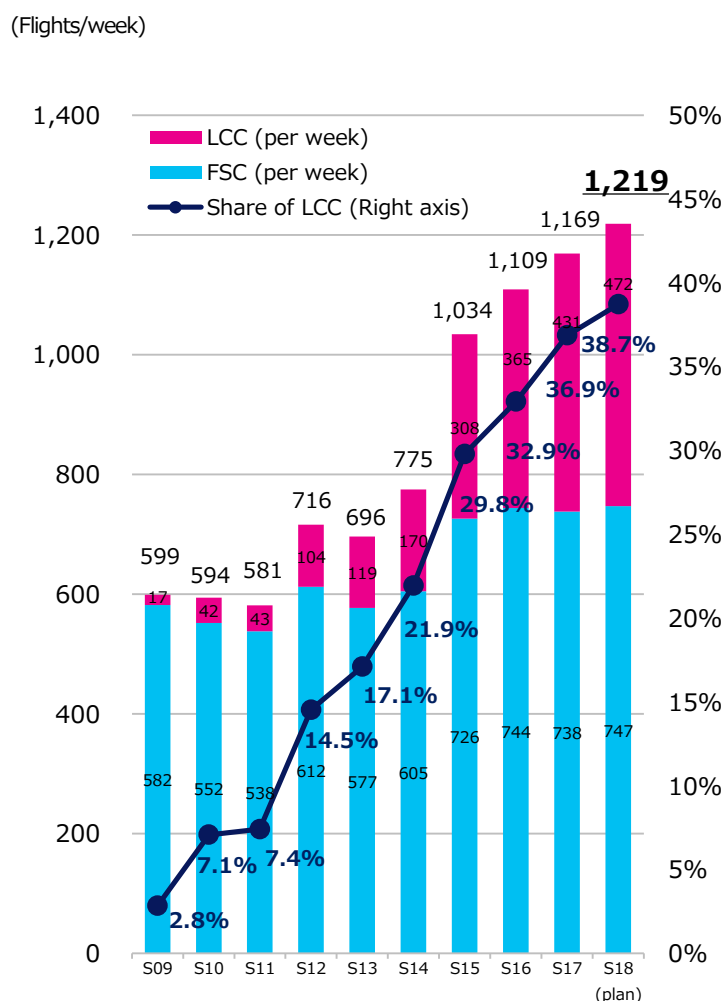
Note: Reference of KAP. Includes flights still waiting for or going to apply for government permission.

## Overview of LCC & number of flights by destination

### ◇ International LCC flights: 19 airlines 24 cities

Airline	Route	FLT/w
Peach (Total 80 flights)	Seoul (ICN)	28
	Busan	7
	Hong Kong	17
	Taipei	14
	Kaohsiung	7
	Shanghai	7
Jetstar Japan	Hong Kong	7
Vanilla Air	Taipei	7
Jeju Air (Total 56 flights)	Seoul (ICN)	28
	Seoul (GMP)	14
	Busan	14
Air Busan (Total 35 flights)	Busan	21
	Daegu	14
Easter Jet (Total 17 flights)	Seoul (ICN)	14
	Busan	3
Jin Air (Total 42 flights)	Seoul (ICN)	28
	Busan	14
T'Way Airlines (Total 51 flights)	Seoul (ICN)	19
	Daegu	11
	Guam	7
	Jeju	7
	Busan	7
	Seoul (ICN)	21
Spring Airlines (Total 27 flights)	Shanghai	14
	Wuhan	2
	Tianjin	4
	Chongqing	3
	Xian	1
	Yangzhou	2
	Luoyang (via Yangzhou)	1
	Hong Kong	30
Tigerair Taiwan	Taipei	14
(Total 17 flights)	Kaohsiung	3
	Manila	7
Cebu Pacific Air	Manila	7
Jetstar Pacific Airlines (Total 8 flights)	Hanoi	4
	Danang	4
AirAsia X (Total 15 flights)	Kuala Lumpur	11
	Honolulu	4
Jetstar Asia Airways (Total 18 flights)	Singapore (via Taipei)	11
	Singapore (via Manila)	4
	Singapore (via Clark)	3
	Singapore (via Bangkok)	3
	Singapore (via Kaohsiung)	4
Scoot (Total 15 flights)	Singapore	4
	Honolulu	4
	Singapore	4
Thai AirAsiaX	Bangkok (DMK)	14
Jetstar Airways	Cairns	5
Total		472

### ◇ International passenger flights (scheduled)



### ◇ International passenger flights by destination

(flights/week)

	S15	(city)	W15	(city)	S16	(city)	W16	(city)	S17	(city)	W17	(city)	S18 plan	(city)	share
South Korea	221	(4)	252	(4)	255	(4)	281	(4)	327	(4)	355	(4)	345	(4)	28.3%
China	332	(39)	329	(35)	327	(35)	330	(35)	326	(32)	336	(32)	335	(32)	27.5%
Hong Kong & Macau	99	(2)	104	(2)	108	(2)	114	(2)	133	(2)	131	(2)	131	(2)	10.7%
Taiwan	133	(2)	165	(3)	165	(3)	148	(3)	134	(3)	138	(3)	133	(3)	10.9%
Southeast Asia	119	(9)	121	(9)	128	(9)	139	(9)	137	(10)	153	(10)	156	(11)	12.8%
North America	40	(4)	35	(3)	48	(5)	33	(3)	46	(4)	41	(3)	56	(4)	4.6%
*Hawaii	*21	*(1)	*21	*(1)	*21	*(1)	*21	*(1)	*25	*(1)	*29	*(1)	*36	*(1)	
Europe	35	(5)	29	(5)	33	(5)	23	(5)	26	(4)	21	(4)	28	(4)	2.3%
Oceania & Guam	38	(5)	38	(5)	35	(3)	37	(4)	28	(3)	32	(5)	24	(4)	2.0%
Others	17	(4)	15	(4)	10	(3)	10	(3)	12	(4)	10	(3)	11	(4)	0.9%
<b>Total</b>	<b>1,034</b>	<b>(74)</b>	<b>1,088</b>	<b>(70)</b>	<b>1,109</b>	<b>(69)</b>	<b>1,115</b>	<b>(68)</b>	<b>1,169</b>	<b>(66)</b>	<b>1,217</b>	<b>(66)</b>	<b>1,219</b>	<b>(68)</b>	<b>100.0%</b>
Japanese AL	4		4		5		5		5		5		5		
Foreign AL	50		52		52		51		53		53		54		
Total AL	54		56		57		56		58		58		59		

\*\* The "Others" category includes the Middle East, India and Far East Asia.

### International scheduled flights per week (departure & arrival)

Country & Area	Airline	2017 Summer (26 Mar - 28 Oct) Peak month (Sep)			2017 Winter (29 Oct - 24 Mar) Peak month (Mar)			2018 Summer (25 Mar - 27 Oct) Peak month (Sep)		
		Actual			Actual			Scheduled		
		Passenger	Cargo	Total	Passenger	Cargo	Total	Passenger	Cargo	Total
Japan	Japan Airlines	49		49	49		49	56		56
	All Nippon Airways	49	13	62	49	10	59	49	10	59
	Peach	76		76	78		78	80		80
	Jetstar Japan	7		7	6		6	7		7
	Vanilla Air	7		7	7		7	7		7
	Nippon Cargo Airlines		4	4		5	5		5	5
U.S.A.	United Airlines	21		21	16		16	14		14
	Delta Airlines	7		7	7		7	7		7
	Hawaiian Airlines	7		7	7		7	7		7
	Federal Express		52	52		52	52		57	57
	United Parcel Service		15	15		16	16		16	16
	Air Canada	7		7				6		6
Canada	Lufthansa German Airlines	7		7	6		6	7		7
	Lufthansa Cargo					2	2		2	2
Germany	KLM Royal Dutch Airlines	7		7	6		6	7		7
	Air France	5		5	4		4	7		7
Netherlands	Aircalin	2		2	2		2	2		2
	Cargolux Italia		2	2		3	3		3	3
France	Finnair	7		7	5		5	7		7
	Emirates	7		7	7		7	7		7
United Arab Emirates	Silk Way West Airlines					1	1		1	1
Azerbaijan	S7 Air	2		2				1		1
Russia	Korean Air	53	3	56	60	3	63	53	3	56
Korea	Asiana Airlines	40	2	42	39	2	41	42	2	44
	Jeju Air	59		59	55		55	56		56
	Air Busan	35		35	35		35	35		35
	Easter Jet	25		25	28		28	17		17
	Jin Air	28		28	42		42	42		42
	T'Way Airlines	45		45	49		49	51		51
China	Air Seoul	14		14	19		19	21		21
	Air China	45		45	45		45	45		45
	Air China Cargo		6	6		6	6		6	6
	China Eastern Airlines	56		56	60		60	60		60
	China Cargo Airlines		4	4		4	4		7	7
	China Southern Airlines	42		42	45		45	44		44
	Xiamen Airlines	8		8	8		8	8		8
	Shanghai Airlines	7		7	7		7	7		7
	Suparna Airlines		4	4		5	5		5	5
	China Postal Airlines		5	5		5	5		5	5
	Shenzhen Airlines	23		23	25		25	25		25
	Shandong Airlines	14		14	14		14	14		14
	Spring Airlines	27		27	27		27	27		27
	Juneyao Airlines	27		27	28		28	28		28
	Tianjin Airlines	7		7	7		7	7		7
	Beijing Capital Airlines	2		2	2		2	2		2
	Okay Airlines	2		2	2		2	2		2
	Sichuan Airlines	3		3	3		3	3		3
Hong Kong	Cathay Pacific	43	4	47	42	4	46	42	4	46
	Hong Kong Express	31		31	28		28	30		30
	Hong Kong Airlines	24		24	28		28	21		21
	Air Hong Kong		6	6		6	6		6	6
Macau	Air Macau	7		7	7		7	7		7
	EVA Air	35	2	37	35	2	37	35	2	37
Taiwan	China Airlines	41	13	54	39	13	52	39	13	52
	Tigerair Taiwan	17		17	21		21	17		17
Philippines	Philippine Airlines	21		21	21		21	21		21
	Cebu Pacific Air	5		5	6		6	7		7
Vietnam	Vietnam Airlines	14		14	14		14	14		14
	Jetstar Pacific Airlines	8		8	8		8	8		8
Thailand	Thai Airways International	14		14	14		14	14		14
	Thai AirAsiaX	7		7	14		14	14		14
Malaysia	Malaysia Airlines	7		7	7		7	7		7
	AirAsia X	15		15	15		15	15		15
Singapore	Singapore Airlines	14		14	14		14	14		14
	Jetstar Asia Airways	14		14	16		16	18		18
	Scoot	6		6	14		14	15		15
Indonesia	Garuda Indonesia	9		9	10		10	10		10
	Air India	3		3	3		3	3		3
Australia	Qantas Airways				3		3	3		3
	Jetstar Airways	5		5	6		6	5		5
New Zealand	Air New Zealand				3		3			
Flights per week		1,169	135	1,304	1,217	139	1,356	1,219	147	1,366
Flights per day		167.0	19.3	186.3	173.9	19.9	193.7	174.1	21.0	195.1
Number of operating airlines		58	15	67	58	17	69	59	17	70
Number of countries (region)		20	20	24	19	21	23	20	21	25
Number of cities		66	44	83	66	45	82	68	45	84

\* The above is based on KAP statistics and includes flights subject to government approval.

\* Codeshare flights are counted under Operating Airlines.

\* Any fraction in the number of flights is rounded down (i.e. not counted).

## Change from last year (S17 vs S18) and previous schedule (W17 vs S18)

Destination	Airline	S17 (actual) → S18 (plan) breakdown (change on peak)		W17 (actual) → S18 (plan) breakdown (change on peak)	
South Korea		<b>+18</b>		<b>-10</b>	
	Korean Air			Incheon	-7
	Asiana Airlines	Incheon	+2	Incheon	+3
	Jeju Air	Incheon	-3	Incheon	+1
	Easter Jet	Incheon	-4	Incheon	-7
	Easter Jet	Busan	-4	Busan	-4
	Jin Air	Incheon	+14		
	T'Way Airlines	Incheon	+1	Incheon	+2
	T'Way Airlines	Daegu	+2		
	T'Way Airlines	Busan	+3		
	Air Seoul	Incheon	+7	Incheon	+2
China		<b>+9</b>		<b>-1</b>	
	China Eastern Airlines	Dalian	+4		
	China Southern Airlines	Guiyang	+1		
	China Southern Airlines	Shenyang	+1	Shenyang	-1
	China Southern Airlines	Wuhan	+2	Wuhan	+2
	China Southern Airlines	Dalian/Wuhan	-2	Dalian/Wuhan	-2
	Shenzhen Airlines	Nantong	+2		
	Juneyao Airlines	Nanjing	+1		
Hong Kong & Macau		<b>-2</b>		<b>0</b>	
	Peach	Hong Kong	+3	Hong Kong	+3
	Jetstar Japan			Hong Kong	+2
	Cathay Pacific	Hong Kong	-1		
	Hong Kong Express	Hong Kong	-1	Hong Kong	+2
	Hong Kong Airlines	Hong Kong	-3	Hong Kong	-7
Taiwan		<b>-1</b>		<b>-5</b>	
	Peach	Taipei	-2	Taipei	-1
	Peach	Kaohsiung	+3		
	China Airlines	Kaohsiung	-2		
	Tigerair Taiwan			Taipei	-4
Southeast Asia		<b>+19</b>		<b>+3</b>	
	Jetstar Japan			Manila	-1
	Cebu Pacific Air	Manila	+2	Manila	+1
	Thai AirAsiaX	Bangkok (Don Muang)	+7		
	Jetstar Asia Airways	Clark/Singapore	+3	Clark/Singapore	+3
	Jetstar Asia Airways	Manila/Singapore	+1	Manila/Singapore	-1
	Scot	Singapore	+4		
	Scot	Kaohsiung/Singapore	+1	Kaohsiung/Singapore	+1
	Garuda Indonesia	Jakarta	+1		
North America & Hawaii		<b>+10</b>		<b>+15</b>	
	United Airlines			San Francisco	+2
	Air Canada	Vancouver	-1	Vancouver	+6
	Japan Airlines	Honolulu	+7	Honolulu	+7
	Scot	Honolulu	+4		
Europe		<b>+2</b>		<b>+7</b>	
	Lufthansa German Airlines			Frankfurt	+1
	KLM Royal Dutch Airlines			Amsterdam	+1
	Air France	Paris	+2	Paris	+3
	Finnair			Helsinki	+2
Oceania & Guam		<b>-4</b>		<b>-8</b>	
	Qantas Airways	Sydney	+3		
	Jetstar Airways			Cairns	-1
	Air New Zealand			Auckland	-3
	United Airlines	Guam	-7	Guam	-4
Others		<b>-1</b>		<b>+1</b>	
	S7 Air	Vladivostok	-1	Vladivostok	+1
Freighter		<b>+12</b>		<b>+8</b>	
	All Nippon Airways	freighter	-3		
	Nippon Cargo Airlines	freighter	+1		
	Federal Express	freighter	+5	freighter	+5
	United Parcel Service	freighter	+1		
	Lufthansa Cargo	freighter	+2		
	Cargolux Italia	freighter	+1		
	Silk Way West Airlines	freighter	+1		
	China Cargo Airlines	freighter	+3	freighter	+3
	Suparna Airlines	freighter	+1		
<b>Total</b>		<b>1,304 → 1,366 [+62]</b>		<b>1,356 → 1,366 [+10]</b>	

## Domestic Scheduled Passenger Flights

Region	City	ITAMI								KIX									
		2017 Summer	2017 Winter	2018 Summer						2017 Summer	2017 Winter	2018 Summer							
				Total	JAL	JAC	ANA	IBEX	AMX			Total	JAL	JTA	ANA	SFJ	peach	Jetstar	Vanilla
Hokkaido	Sapporo (New Chitose)	10	10	10	4		6			16	15	13	3		4		4	2	
	Memambetsu									1									
	Kushiro																*1		
	Asahikawa									1									
	Hakodate	2	2	2	1		1			1	1								
Tohoku/Shin-etsu	Aomori	6	6	6	3		3												
	Misawa	1	1	1	1														
	Akita	6	6	6	3		3												
	Hanamaki	4	4	4	4														
	Yamagata	3	3	3	3														
	Sendai	14	14	14	7		5	2		4	3	3					3		
	Fukushima	4	4	4			2	2											
	Niigata	10	10	10	4		3	3				1					1		
Tokyo	Narita	4	4	4	2		2			10	9	8					3	3	2 *2
	Haneda	30	30	30	15		15			13	13	13	3		5	5			
Kinki/Chugoku/Shikoku	Tajima	2	2	2		2													
	Oki	1	1	1		1													
	Izumo	5	5	5	1	4													
	Matsuyama	12	12	12	3		9			1	1	1					1		
	Kouchi	6	6	6			6												
Kyushu	Fukuoka	10	10	10	4		5	1		5	5	5			1		3	1	
	Nagasaki	7	7	7	4		3			1	1	1					1		
	Kumamoto	10	10	10	3		6		1										
	Oita	7	7	7	3		3	1											
	Miyazaki	11	11	11	5		6			2	1	1					1		
	Kagoshima	13	13	13	7		6			4	2	3					3		
	Yakushima	1	1	1		1													
	Amami	1	1	1	1					1	1	1							1
Okinawa	Naha	5	5	5	2		3			14	13	13		3	4		4	2	
	Ishigaki									3	3	3		1	1		1		
	Miyako									1	1	1			1				
Number of flights per day		185	185	185	80	8	87	9	1	78	69	67	6	4	16	5	25	8	3
Number of cities		26	26	26	21	4	18	5	1	16	14	14	2	2	6	1	11	4	2

\*1 Peach will operate daily flights from August 1, 2018.

\*2 Vanilla Air will operate until June 15, 2018.

\* Except extra flights and charter flights.

\* The figures shown above refer to the number of flights during peak time (April for 18S)

■ Airlines at ITAMI: Japan Airlines (JAL), Japan Air Commuter (JAC), All Nippon Airways (ANA), IBEX Airlines (IBEX), Amakusa Airline (AMX)

■ Airlines at KIX: Japan Airlines (JAL), Japan Transocean Air (JTA), All Nippon Airways (ANA), Starflyer (SFJ), Peach (APJ), Jetstar Japan (JJP), Vanilla Air (VNL)

## Domestic Scheduled Freight

- KIX – Chubu 5 flights/week (one way) operated by ANA \*until June 3
- KIX – Kitakyusyu 5 flights/week (one way) operated by ANA \*from June 4
- KIX – Naha 5 flights/week (one way) operated by ANA
- Naha - KIX 5 flights/week (one way) operated by ANA





As of April 1, 2016, Kansai Airports succeeded the operating rights of Kansai International Airport ("KIX") and Osaka International Airport ("ITAMI") from New Kansai International Airport Company ("NKIAC") and commenced business as an operating company for the two airports. Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members. Kansai Airports shares the common goal of maximizing the potential of the Kansai International Airport and Osaka International Airport, improving services to passengers and ensuring the highest levels of safety and security, investment to enhance safety, convenience and comfort to increase value, as well as enhancing community relations in the neighborhoods of the airports and benefiting the Kansai regional economy. On December 15, Kansai Airports signed a concession contract with the New Kansai International Airport Company ("NKIAC") for an operating period of 44-years. For more information, please visit : [www.kansai-airports.co.jp/en/](http://www.kansai-airports.co.jp/en/)

Location	1-banchi, Senshu-kuko kita, Izumisano-shi, Osaka	Capital	25,000 million yen
Company Representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Emmanuel Menanteau	Date of Incorporation	December 1, 2015
Business Scope	Operation and management services, etc. of Kansai International Airport and Osaka International Airport	Shareholders	ORIX 40%, VINCI Airports 40%, Other investors 20% <sup>1</sup>



ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 40 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website: <http://www.orix.co.jp/grp/en/>



VINCI Airports, a top 5 global player in the international airport sector, manages the development and operations of 35 airports located in France, Portugal (including the hub of Lisbon), Cambodia, Japan, Dominican Republic, Chile and Brazil. Served by more than 200 airlines, VINCI Airports' network handled 156.6 million passengers in 2017.

Through its expertise as a comprehensive integrator and the professionalism of its 12,000 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize the management and performance of existing airport infrastructure, facility extensions and new construction. In 2017, its annual revenue for managed activities amounted to €3.2 bn, for a consolidated revenue of €1.4 bn.

More comprehensive information is available on [www.vinci-airports.com](http://www.vinci-airports.com)

<sup>1</sup> ASICS Corporation; Iwatani Corporation; Osaka Gas Co., Ltd.; Obayashi Corporation; OMRON Corporation; The Kansai Electric Power Company, Incorporated; Kintetsu Group Holding Co., Ltd.; Keihan Holdings Co., Ltd.; Suntory Holdings Limited; JTB Corp.; Sekisui House, Ltd.; Daikin Industries, Ltd.; Daiwa House Industry Co., Ltd.; Takenaka Corporation; Nankai Electric Railway Co., Ltd.; NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION; Panasonic Corporation; Hankyu Hanshin Holdings, Inc.; Rengo Co., Ltd.; The Senshu Ikeda Bank, Ltd.; Kiyo Holdings, Inc.; The Bank of Kyoto, Ltd.; THE SHIGA BANK, LTD.; The Nanto Bank, Ltd.; Nippon Life Insurance Company; Mizuho Bank, Ltd.; Sumitomo Mitsui Trust Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ Ltd.; Resona Bank, Limited; and the Private Finance Initiative Promotion Corporation of Japan.



# Kansai Airports “TODAY”

March 20, 2018



Shaping a New Journey



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-  **Traffic - From April 2017 to February 2018**
-  **2018 Summer Schedule**
-  **Shaping a New Journey**
-  **Q&A**

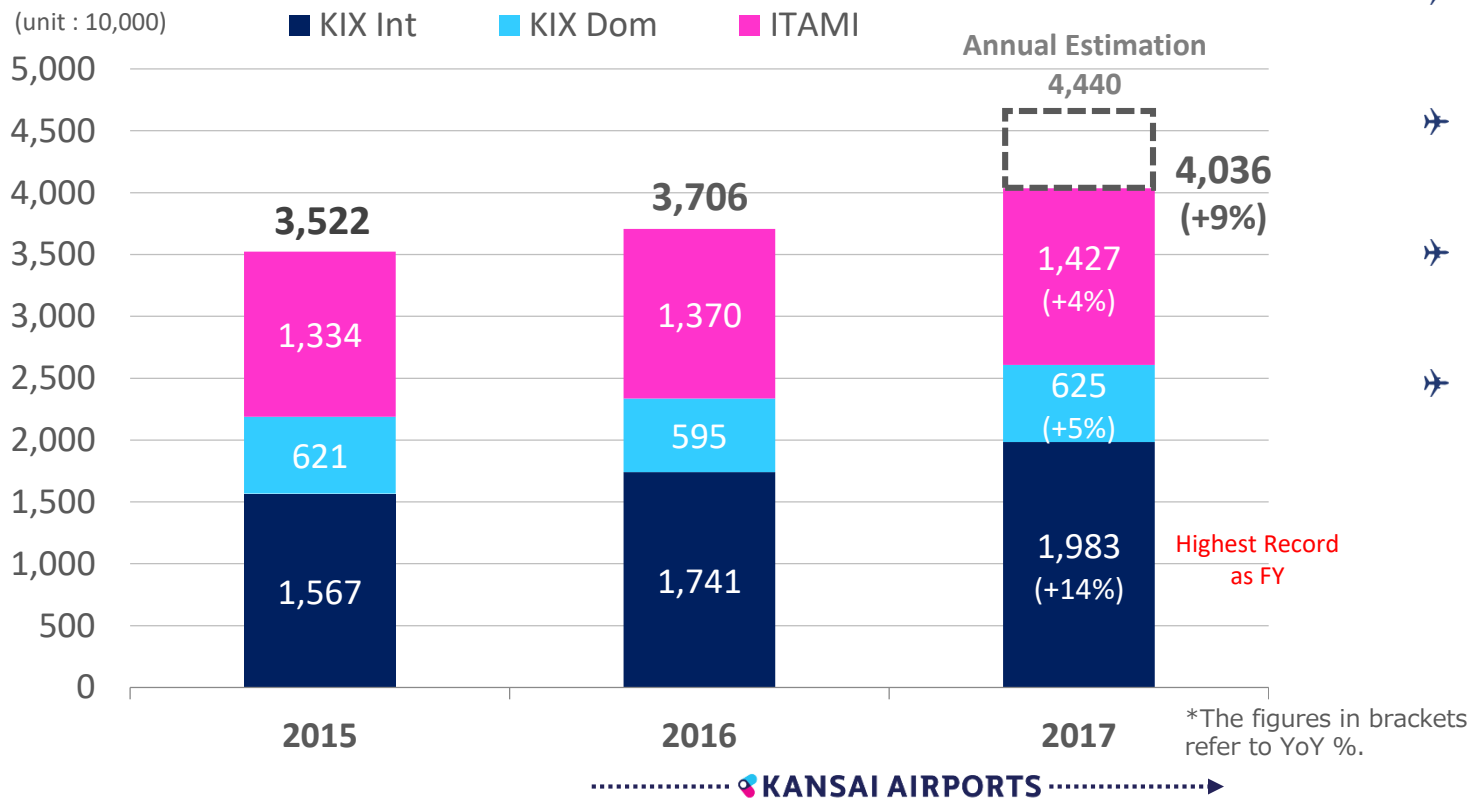
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# Traffic - From Apr 2017 to Feb 2018

# Traffic - FY2017 Apr-Feb

KIX & ITAMI traffic reached 40.36 million passengers, up 9% YOY

FY2017 Apr-Feb Results – Passengers traffic



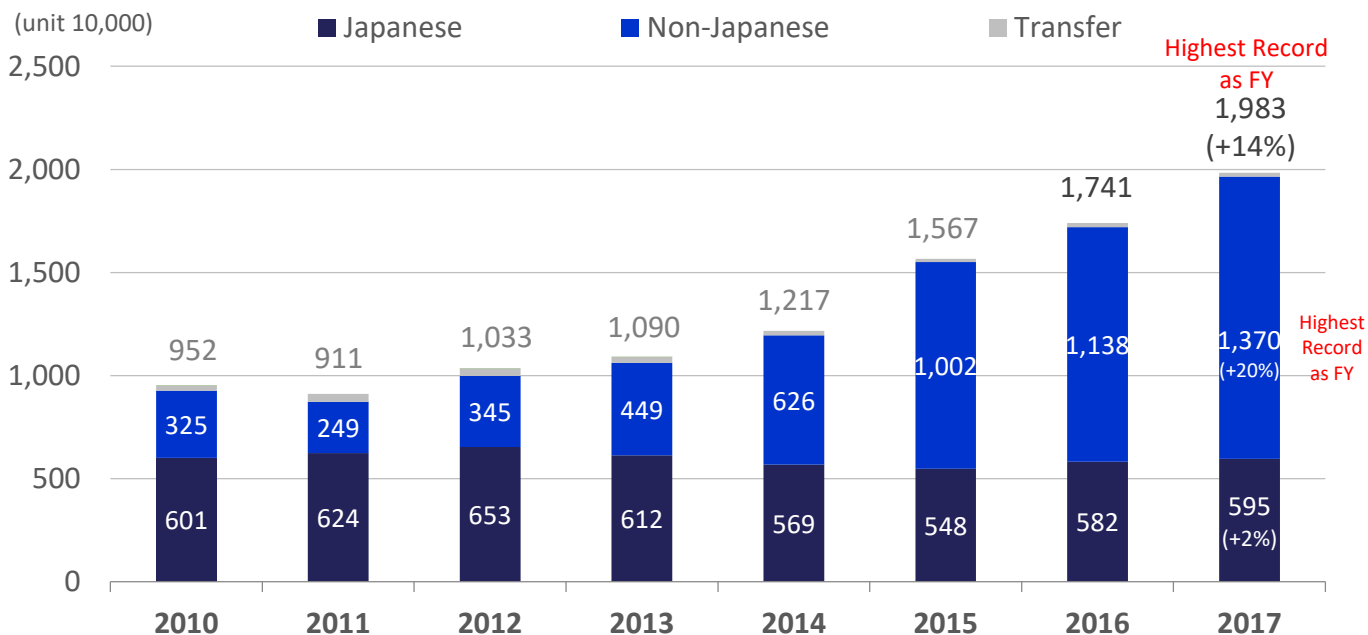
- ✈ All traffic segments - KIX International, ITAMI/KIX Domestic - contributed to the growth.
- ✈ Total traffic for Apr to Feb reached 40.36 million and annual traffic for FY2017 will reach 44.4 million.
- ✈ KIX Int'l traffic for Apr to Feb exceeded 19.83 million and it became the highest record as fiscal year.
- ✈ KIX & ITAMI Domestic traffic has also achieved 20.52 million, up 4% from last year.
  - ✈ KIX Dom marked 6.25 million (+5% YOY) thanks to new routes opened by LCC.
  - ✈ ITAMI Dom marked 14.27 million (+4% YOY) due to aircraft up-gauge.

# KIX International Results - Japanese/Non-Japanese

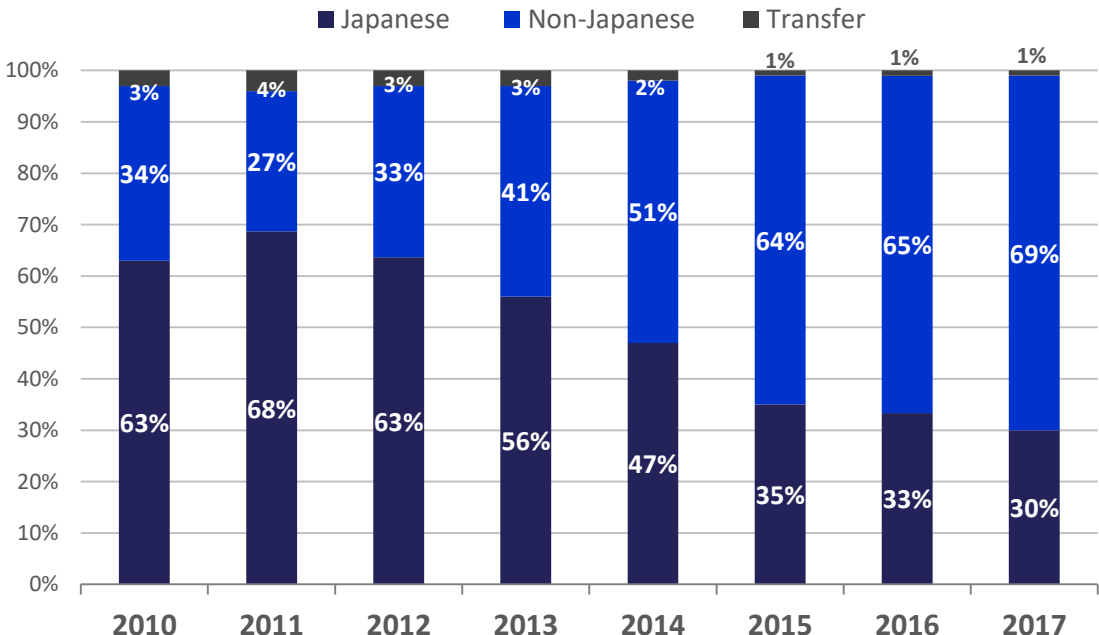
Benefiting from strong demand, inbound travelers now represent almost 70% of international traffic

- ✈ Inbound traffic (Non-Japanese) demand remains strong with 13.70 million travelers (+20% YOY) between Apr and Feb, reaching the highest record as fiscal year.
- ✈ Outbound traffic (Japanese travelers) shows its rebound with a 2% growth YOY to 5.95 million

Int'l – Japanese/Non-Japanese PAX Apr - Feb



Int'l – Japanese/Non-Japanese PAX share %

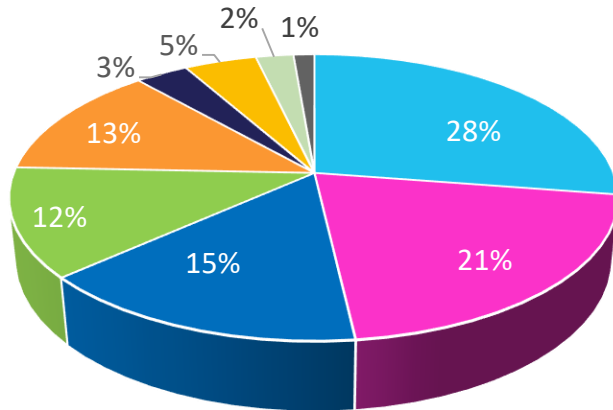


# KIX International - Results by Region

## Strong performance in East Asia with central focus on South Korea, Hong Kong and Macau

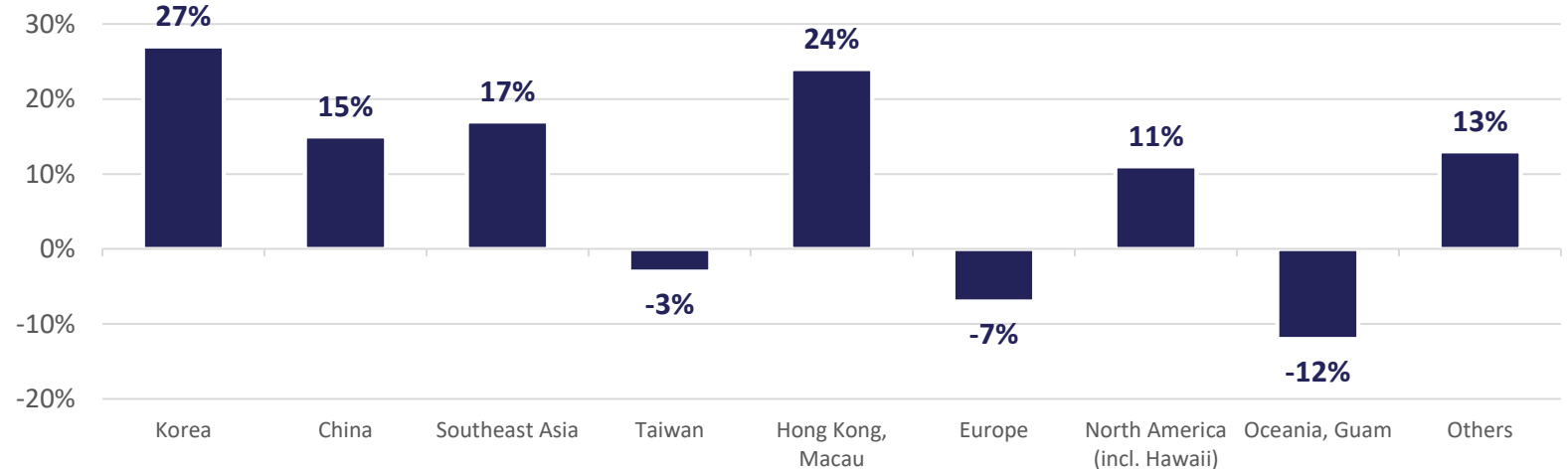
- ✈ South Korea, Hong Kong/Macau and South-East Asia have been the main pillars for the growth
- ✈ After Turkish Airlines ceased operations, capacity to Europe dropped by 15%. Rebound of the demand boosted the load factor to 91%. Guam is seriously affected by the political situation while Hawaii is recovering strongly thanks to Air Asia X and Scoot.

Int'l PAX % by region



■ Korea  
■ Southeast Asia  
■ Hong Kong, Macau  
■ North America (incl. Hawaii)  
■ Others  
■ China  
■ Taiwan  
■ Europe  
■ Oceania, Guam

Int'l PAX YOY change by region

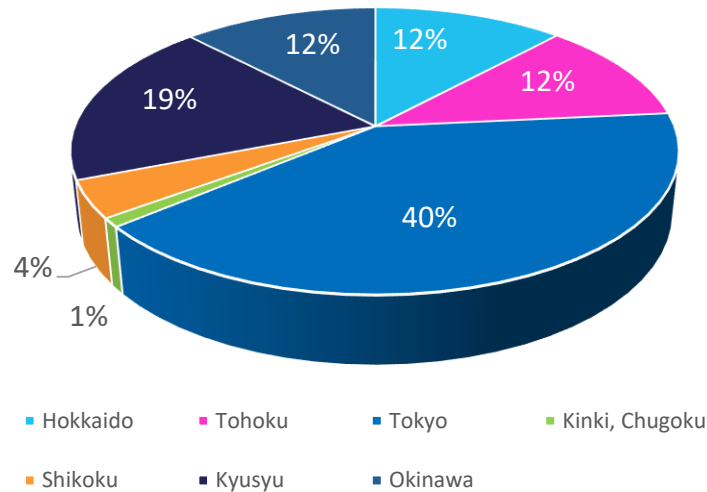


# KIX & ITAMI Domestic - Results by Region

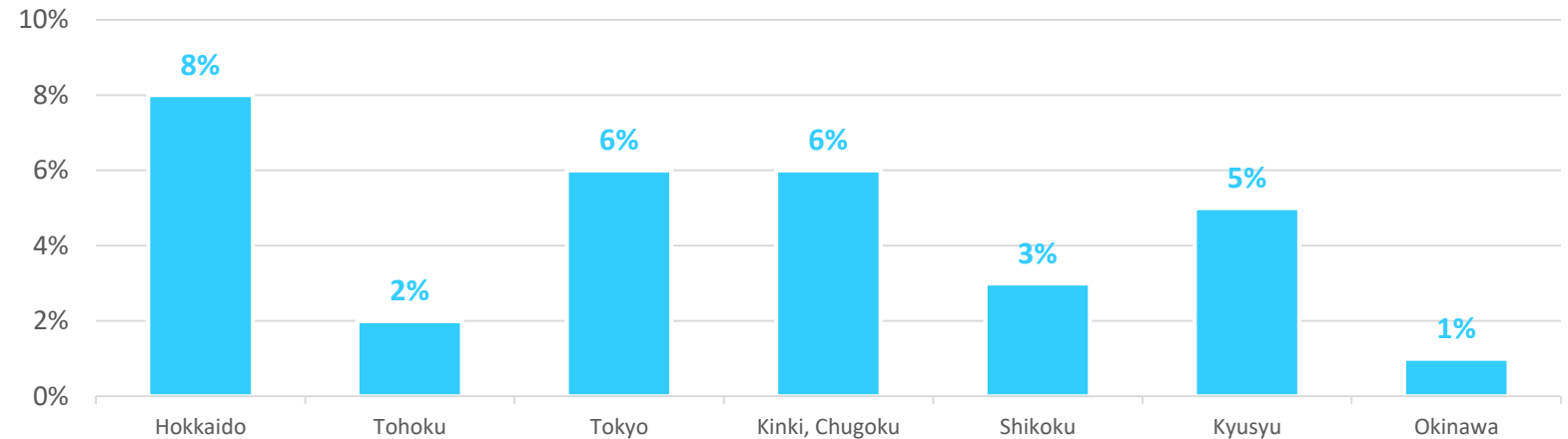
Growth for all regions with strongest performances in routes to Hokkaido, Tokyo and Kyushu

- ✈ The demand of Hokkaido is good performance both KIX and ITAMI.
- ✈ Kyushu routes fully recovered from Kumamoto earthquake, boosted by larger capacity deployed by JAL (EM190 from ITAMI)

KIX+ITAMI Dom PAX % by region



KIX+ITAMI Dom PAX YOY change

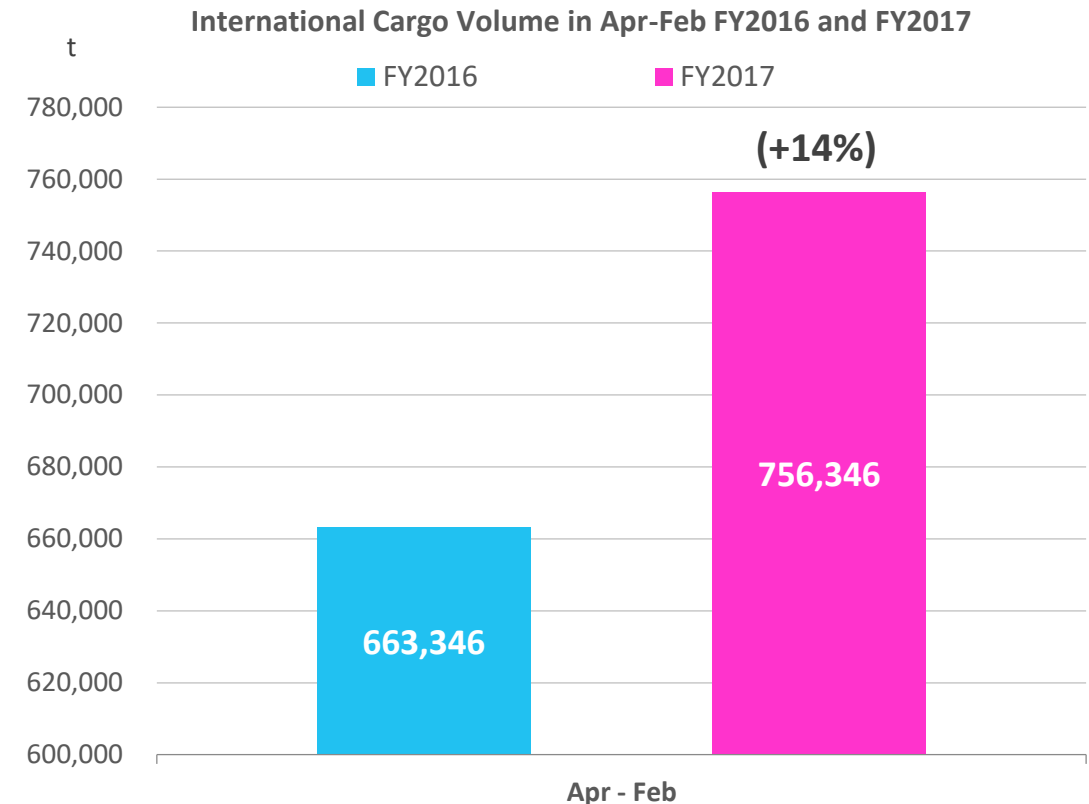




# KIX Int'l Cargo Results – FY2017 Year to Date (Apr-Feb)

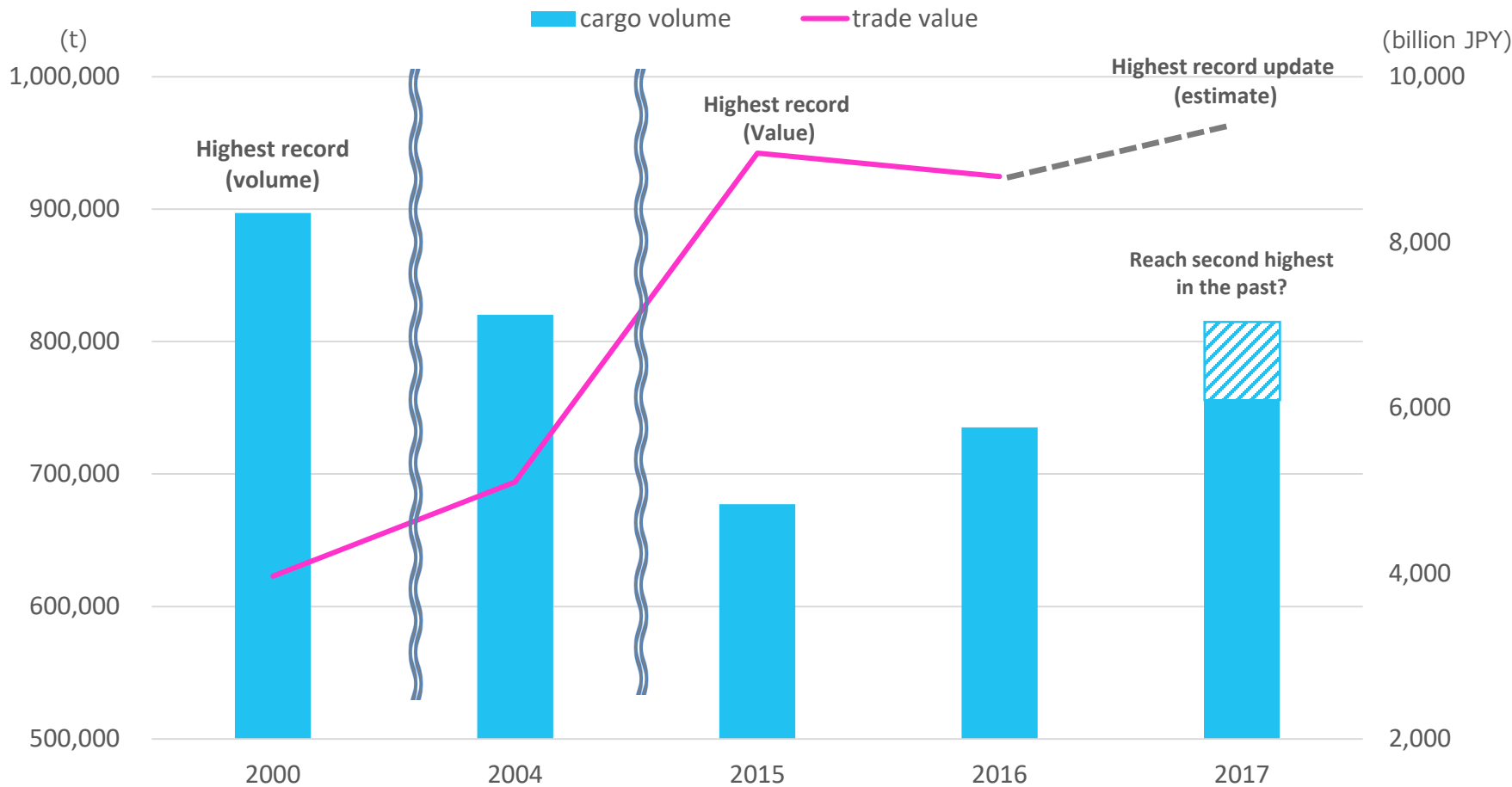
KIX Int'l cargo volume handled was 760,000 ton, up 14% YOY

- ✈ Boosted by robust economy, air cargo business demand is strong worldwide, Int'l cargo volume reached about 760,000 ton and it rose 14% compared last year.
- ✈ As fiscal year, it will be over 800,000 ton and it is the first time for last 12 years. (Since FY2005)
- ✈ Cargo at KIX is a strong asset being ranked world No.27\* for Int'l cargo volume (No.42 for Int'l passengers) \* Source 2016 ACI ranking
- ✈ KAP develops its strategy to attract further cargo demand by improving its facilities and services (e.g., attain the IATA CEIV Pharma certification)



Data source : KANSAI AIRPORTS Traffic Report

# International Cargo Volume & Trade Value



- ✈ Cargo volume increased by 2 digits YoY for 16 consecutive months (as of Feb)
- ✈ FY2017 cargo volume may reach the second highest in the past
- ✈ FY2017 trade value is expected highest record beyond the record in 2015 (9.1 trillion yen)
- ✈ Long-haul international freighters are increasing

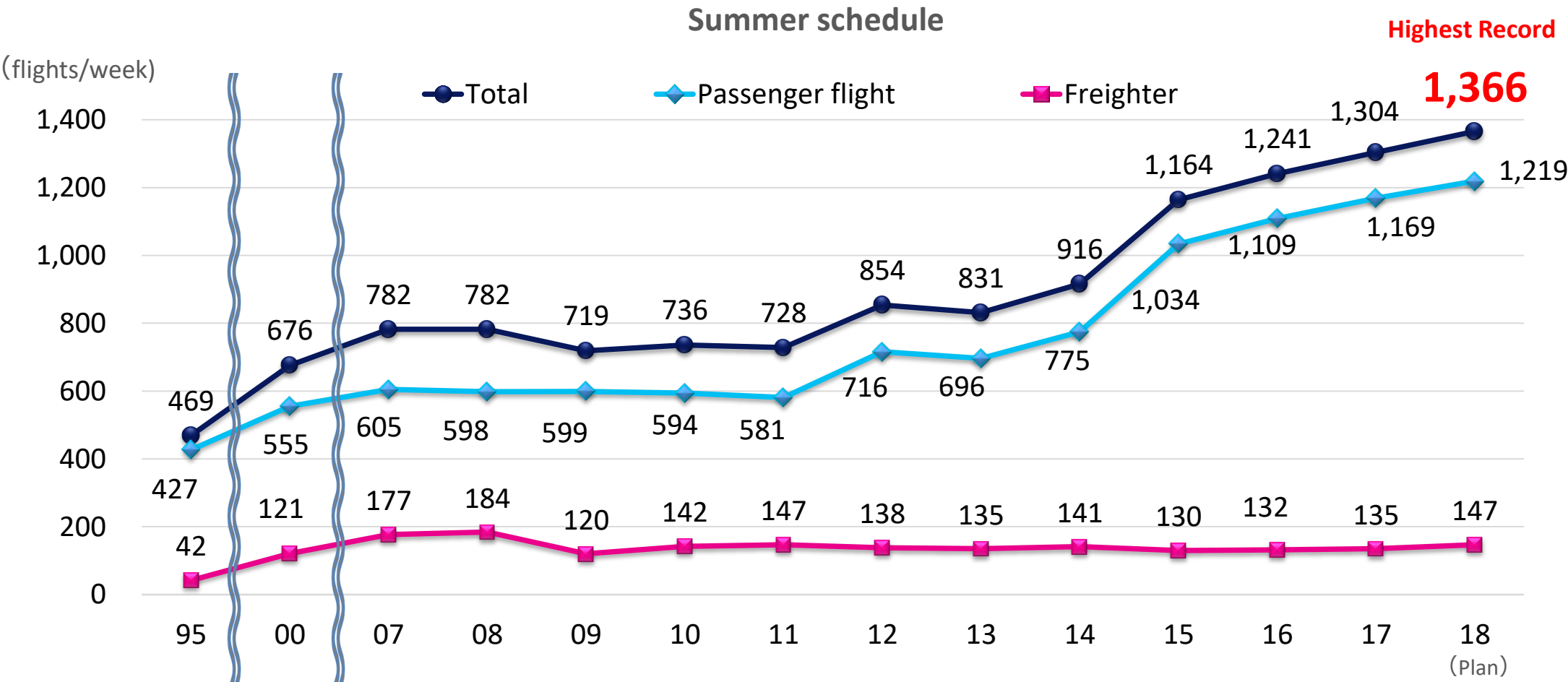
※ Data source : Osaka customs trade report and Kansai Airports traffic report

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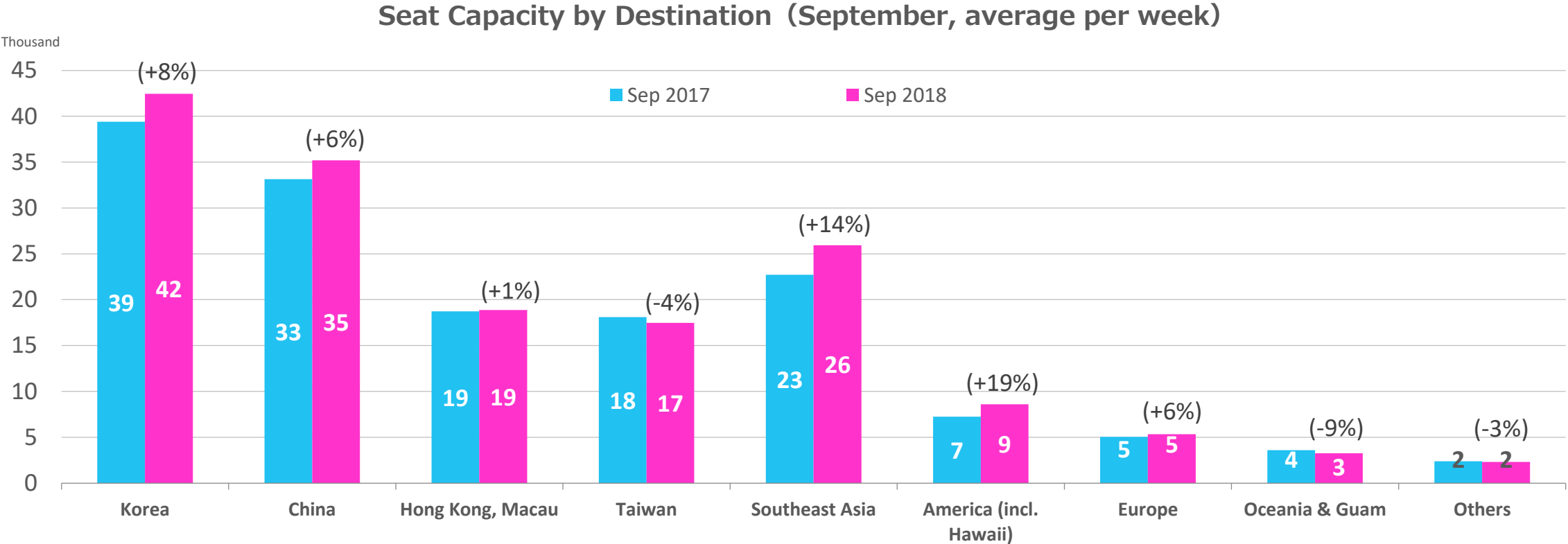
# 2018 Summer Schedule

# KIX – 2018 Summer Schedule

## Number of International Scheduled Flights

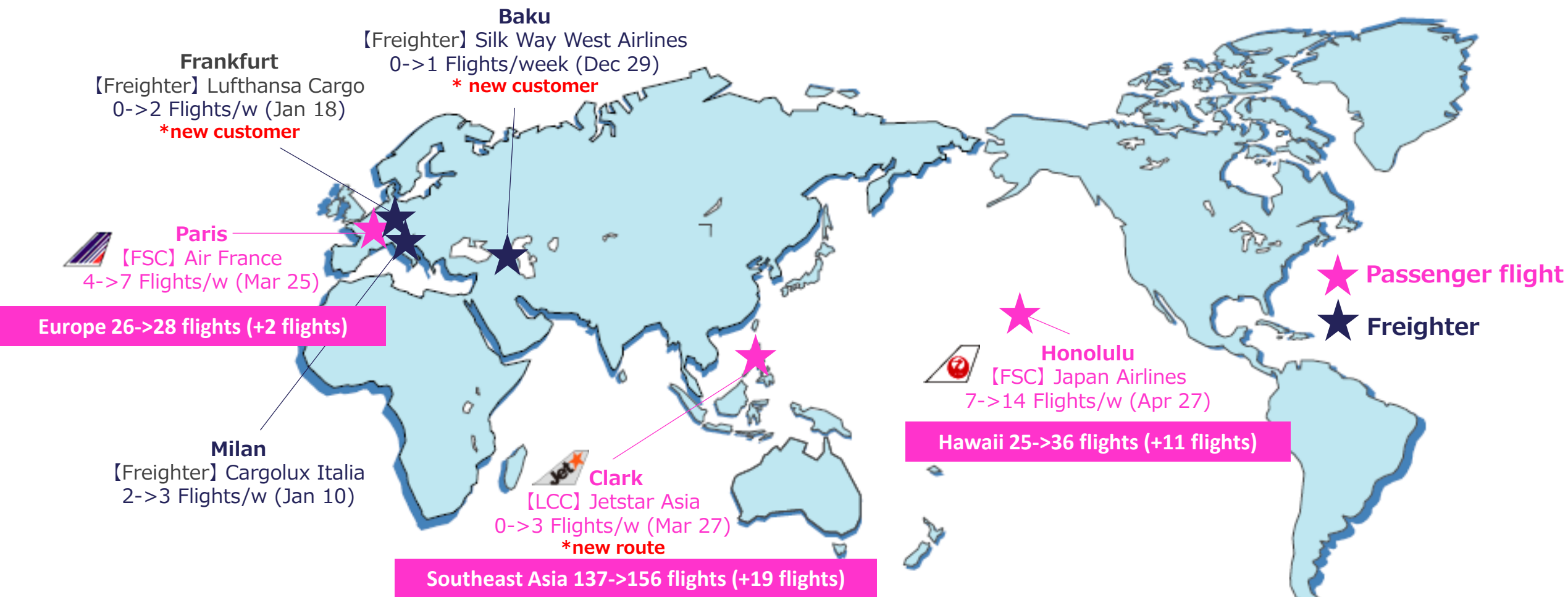


# International Passenger Flights    Seat Capacity by Destination

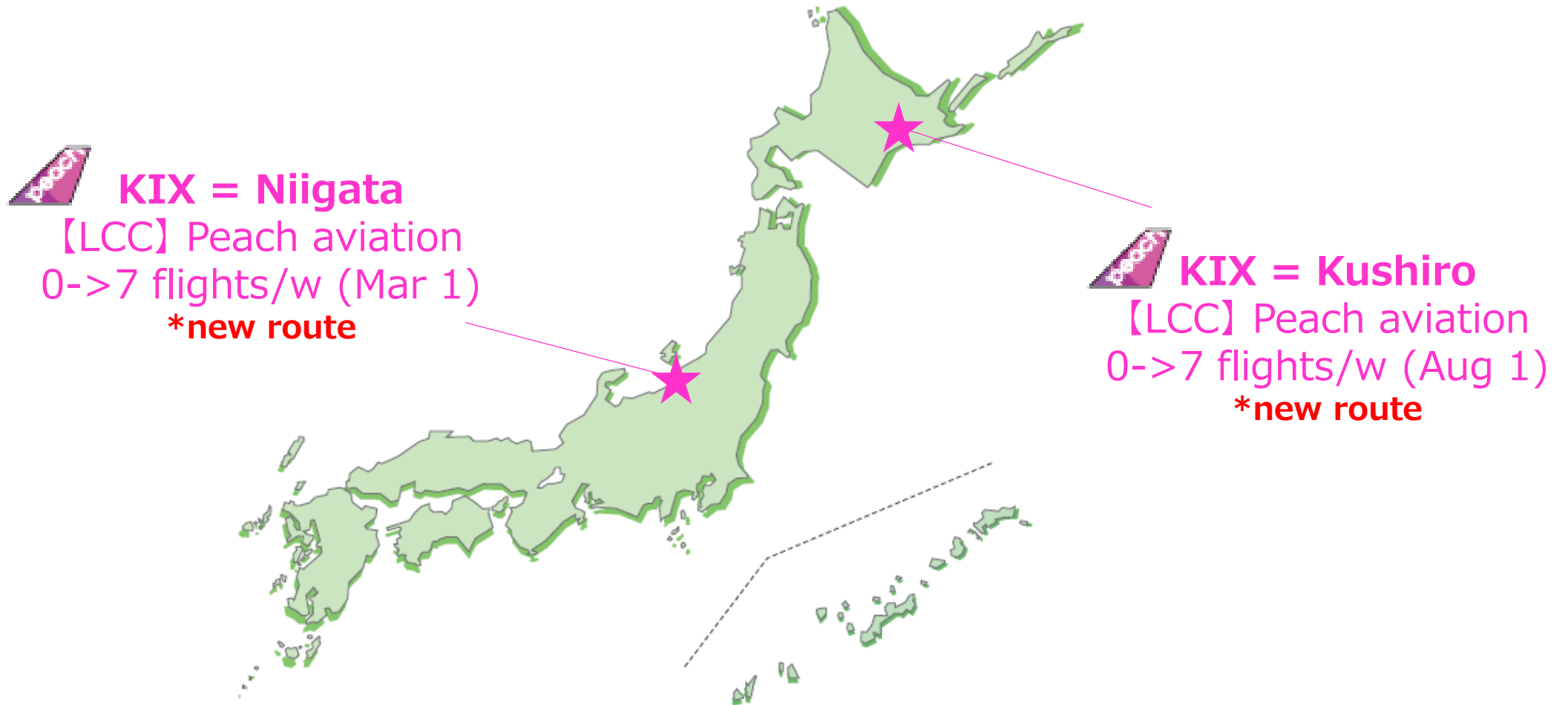


✈ Total of seat capacity will grow 6% compared to September 2017.

# International Scheduled Flights Network Developments



# Domestic Scheduled Flights Network Developments







# Shaping a New Journey

# First Arrival Duty-Free Shops Open at KIX

**Three arrival duty-free shops will open on Sunday, April 1, 2018 !**

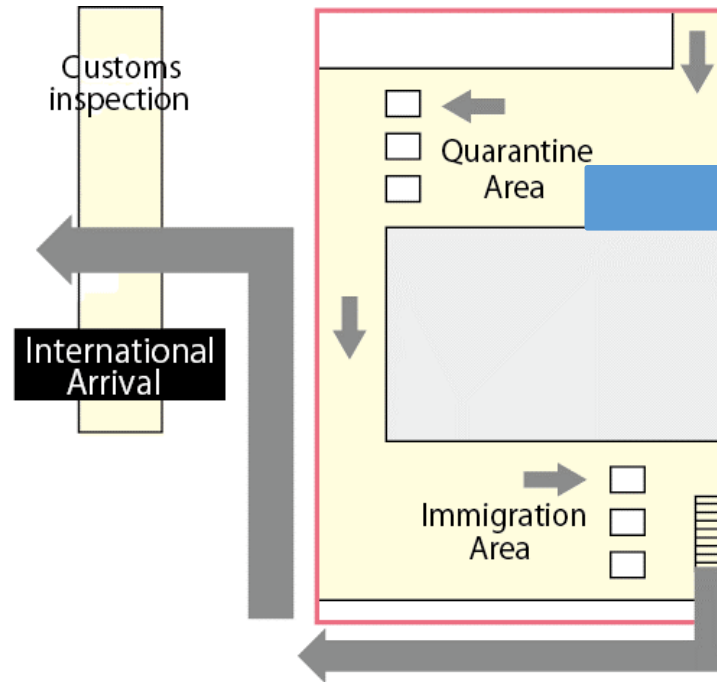
Offer more duty-free shopping choices to create more exciting travel experience

- Terminal 1 : 1 shop each, South & North, International Arrival Area



# First Arrival Duty-Free Shops Open at KIX

- Terminal 2 : 1 shop, International Arrival Area



ANA ARRIVAL DUTY FREE SHOP T2

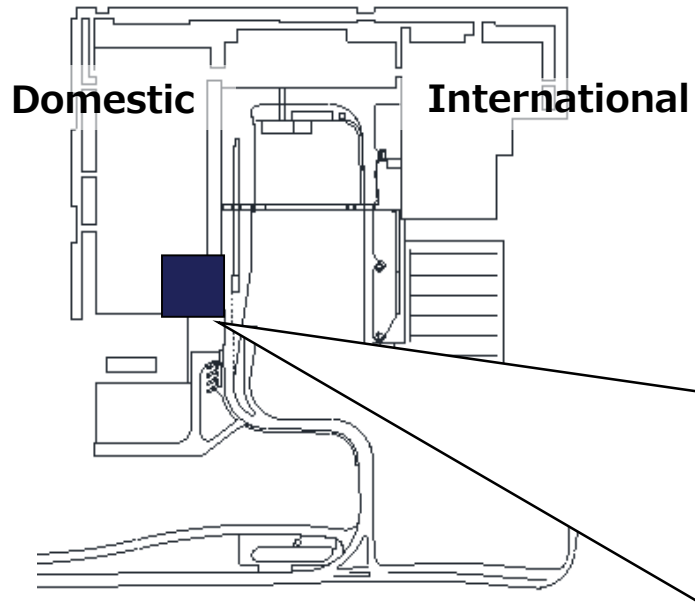


\*Products: Alcohol (BALLANTINE 21Year old, GLENFIDDICH18 Year old Mini bottle, Corona Extra, etc.), Tobacco, (iQOS, Marlboro, KENT, JT) , Confectionery (Leonidas, Hamlet, etc.)

# Premium Gate Tamayura 玉響 to open early June 2018

Meeting the needs of general aviation for the Kansai region

**KIX Terminal 2**



**Premium Gate  
Tamayura  
玉響**

