

## New Qantas' Service (Kansai-Sydney) Expanded to Year-Round

FSC's Year-Round Operation of Long-Haul Route Determined Before its Launch

Kansai Airports is proud to announce that the largest Australian airline company, Qantas Airways' seasonal service between Kansai and Sydney starting in December 2017 will be expanded to operate on a year-round schedule.

As part of its initiatives toward expansion of the long-haul flight network, Kansai Airports has made great efforts to invite this Qantas' service to Kansai International Airport together with local related parties including Union of Kansai Governments and The Association to Promote the Kansai International Airport Overall Plan, and the approach continued to bring this service to a year-round operation. On the Qantas side, as well, customer feedback has exceeded their expectation following the direct seasonal service between Kansai and Sydney announced in July. Their evaluation on this route became so high that the service was expanded to year-round. With this achievement, a year-round service to Australia will be operated by a full-service carrier (FSC) for the first time in ten years, and the long-haul flight network at the airport will become more enhanced.

Yoshiyuki Yamaya, Representative Director and CEO of Kansai Airports, said "Not only Kansai Airports but also all of the related parties including local municipalities and regional economic organizations who have been striving to invite this Kansai-Sydney service, is pleased to welcome the year-round operation of Qantas Airways. We hope that traveling of many customers between Japan and Australia through this service leads economic revitalization of both countries and regions in tourism and business."

Emmanuel Menanteau, Representative Director and Co-CEO of Kansai Airports, said "Kansai Airports is proactively implementing the airport operating know-hows and strategic aviation marketing skills that VINCI Airports owns, which has led this year-round service between Kansai and Sydney to make happen. We will continue to put our efforts into attracting new airline companies or flight routes in an aim to further expand long-haul flights."

Kansai Airports is committed to expanding and improving its flight network including middle- and long-haul routes to provide customers with greater convenience and more comfortable and enjoyable travel experiences.

Launch date: Thursday, December 14, 2017



Provided by Qantas Airways

## Flight schedule

Destination	Flight No.	Schedule	Days of operation
To Sydney	QF33	Kansai (22:50) → Sydney (10:40) +1	Mon
		Kansai (18:55) → Sydney (06:45) +1	Thu, Sat
From Sydney	QF34	Sydney (13:25) → Kansai (21:20)	Mon
		Sydney (09:30) → Kansai (17:25)	Thu, Sat

<sup>\*</sup> The above flight schedule is based on approval from related countries and is subject to change.

OAircraft specification

Model: Airbus 330-300 (Airbus 330-200 for Monday services)

Seats: 297 seats (28 seats for Business Class, 269 seats for Economy Class)

## **Contact Information for Inquiries**

Kansai Airports Corporate Communication Dept. TEL:+81-72-455-2212

<sup>\*</sup> From March 26, 2018, Thursday's service changes to Wednesday so the schedule will be Monday, Wednesday and Saturday.

## Shaping a New Journey



As of April 1, 2016, Kansai Airports succeeded the operating rights of Kansai International Airport ("KIX") and Osaka International Airport ("ITM") from New Kansai International Airport Company ("NKIAC") and commenced business as an operating company for the two airports. Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members. Kansai Airports shares the common goal of maximizing the potential of the Kansai International Airport and Osaka International Airport, improving services to passengers and ensuring the highest levels of safety and security, investment to enhance safety, convenience and comfort to increase value, as well as enhancing community relations in the neighborhoods of the airports and benefiting the Kansai regional economy. On December 15, Kansai Airports signed a concession contract with the New Kansai International Airport Company ("NKIAC") for an operating period of 44-years. For more information, please visit: www.kansai-airports.co.jp/en/

Location	1-banchi, Senshu-kuko kita, Izumisano-shi, Osaka	Capital	25,000 million yen
Company Representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Emmanuel Menanteau	Date of Incorporation	December 1, 2015
Business Scope	Operation and management services, etc. of Kansai International Airport and Osaka International Airport	Shareholders	ORIX 40%, VINCI Airports 40%, Other investors 20% <sup>1</sup>



ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX's highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 37 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website: http://www.orix.co.jp/grp/en/



VINCI Airports, a top 5 global player in the international airport sector, manages the development and operations of 35 airports: 13 in France, 10 in Portugal (including the hub of Lisbon), 3 in Cambodia, 2 in Japan, 6 in Dominican Republic and Santiago airport in Chile. Served by more than 200 airlines, VINCI Airports' network handled 132 million passengers in 2016.

Through its expertise as a comprehensive integrator and the professionalism of its 11,000 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize the management and performance of existing airport infrastructure, facility extensions and new construction. In 2016, its consolidated revenue amounted to €1.05 bn.

More comprehensive information is available on www.vinci-airports.com

ASICS Corporation; Iwatani Corporation; Osaka Gas Co., Ltd.; Obayashi Corporation; OMRON Corporation; The Kansai Electric Power Company, Incorporated; Kintetsu Group Holding Co., Ltd.; Keihan Holdings Co., Ltd.; Suntory Holdings Limited; JTB Corp.; Sekisui House, Ltd.; Daikin Industries, Ltd.; Daiwa House Industry Co., Ltd.; Takenaka Corporation; Nankai Electric Railway Co., Ltd.; NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION; Panasonic Corporation; Hankyu Hanshin Holdings, Inc.; Rengo Co., Ltd.; The Senshu Ikeda Bank, Ltd.; Kiyo Holdings, Inc.; The Bank of Kyoto, Ltd.; THE SHIGA BANK, LTD.; The Nanto Bank, Ltd.; Nippon Life Insurance Company; Mizuho Bank, Ltd.; Sumitomo Mitsui Trust Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ Ltd.; Resona Bank, Limited; and the Private Finance Initiative Promotion Corporation of Japan.

