



July 14, 2017

Dear all,

ORIX Real Estate Corporation
ORIX Auto Corporation
Vanilla Air
Hakodate International Tourism and Convention Association
Kansai Airports

Campaign to mark the launch of Vanilla Air's Kansai-Hakodate route

- First joint campaign from July 15 to September 19 -

Giving away special offers for foreign travelers from Taiwan visiting Osaka and Hakodate!

ORIX Real Estate Corporation (HQ: Minato-ku, Tokyo, President: Toyonori Takahashi), ORIX Auto Corporation (HQ: Minato-ku, Tokyo, President: Katsunobu Kamei), Vanilla Air, the LCC*¹ fully owned by ANA Holdings, (HQ: Narita City, Chiba, President: Katsuya Goto), Hakodate International Tourism and Convention Association (Location: Hakodate City, Hokkaido, Chairman: Kenichi Watanabe) and Kansai Airports (HQ: Izumisano City, Osaka, CEO: Yoshiyuki Yamaya, Co-CEO Emmanuel Menanteau) will launch a campaign to mark the start of Vanilla Air's flight on the KIX-HKD route from July 15 to September 19*². The eligible passengers are the foreign visitors who use this flight in conjunction with the existing Taipei-Kansai flight.

This campaign is intended to promote various offers including accommodation or other services provided by the ORIX Group as well as give information on special priced and convenient services by Vanilla Air and KIX to foreign visitors from Taiwan.

During the campaign, we offer a special plan at Hotel Banso run by the ORIX Group and discounts at ORIX car rental, CROSS Hotel in Osaka and KIX Airport Lounge. Hakodate One-Day Tram Pass will also be available. These various offers will help travelers enjoy their leisure time in Osaka and Hakodate to the fullest with less spending.

*¹ Low Cost Carrier: an airline that provides flight services with lower fares

*² Except for the period between September 1 and September 14.

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Shaping a New Journey



購票、旅遊計畫 | 更改、追加 | 機場、報到 | 機型、機上服務 | 問與答



XXXXXXXX 函館 XXXXXXXX -- Hakodate --



優惠 1

萬惣飯店 優惠方案/附2餐

讓您輕輕暢遊函館旅行、享受函館觀光·溫泉·和美食優惠方案/附2餐
讓您在疲累的函館觀光後可盡情享受本飯店自豪的自助餐和溫泉設施

<方案內容>

- ①晚餐時附贈一杯飲料(生啤酒或紅酒)
- ②在飯店的商店口購買商品時可使用的八折折價券(請注意! 部分商品不適用折價券)
- ③住房免費升級(可升級至付陽台的和洋室·付陽台的豪華雙人房)

詳細內容 →

優惠 2

ORIX 租車 香草航空優惠 (函館機場出發·到達)

開車盡享函館魅力
限定搭乘香草航空來回「台北⇌大阪⇌函館」乘客
限定ORIX 租車函館機場出發·到達「還車時不須將油加滿」的特別租車優惠

<方案內容>

- ①附設中文導航系統
 - ②價格內含免費補償金! ※平常1,080 円/24 小時
 - ③服務充實! 含24 小時道路救援服務(中文對講可)
 - ④租車一台附贈一本ORIX 特製地圖(內含優惠券)
 - ⑤還車時不須將油加滿
- ※車輛使用時的加油費須由顧客負擔。

詳細內容 →



優惠 3

函館市內電車一日券

持香草航空來回「台北⇌大阪⇌函館」旅程表至香草航空關西機場國內線報到櫃台

一人即可換取一張一天內無限搭乘函館市內電車的「函館市內電車專用一日券」
(僅限在櫃台開放的時間內兌換)

詳細內容 →



大阪

-- Osaka --

優惠 4

Cross Hotel Osaka (大阪十字酒店) 優惠方案/ 附早餐自助餐

Cross Hotel Osaka (大阪十字酒店) 位於大阪「MINAMI」內。此區為亞洲首屈一指的繁華街。Cross Hotel Osaka (大阪十字酒店) 為心齋橋・難波的地標的飯店。是一間連繫著人・時間・緣份的飯店。讓旅客可在本飯店寬廣、放鬆空間中療癒一天的疲憊。

- <方案內容>
- ①和洋式自助餐早餐 免費
(Cross Hotel Osaka (大阪十字酒店) 的自助餐為大阪內排名上位的人氣自助餐)
 - ②贈送Cross Hotel Osaka (大阪十字酒店) 特選飯店內備用品
可任選下列一項喜歡的飯店內備用品。
 - Cross Hotel Osaka (大阪十字酒店) 特選精油棒 1 室1 個
 - Cross Hotel Osaka (大阪十字酒店) 特選入浴劑 1 人1 個
 - Cross Hotel Osaka (大阪十字酒店) 特選臉部保養組 1 人1 個

[詳細內容](#) →



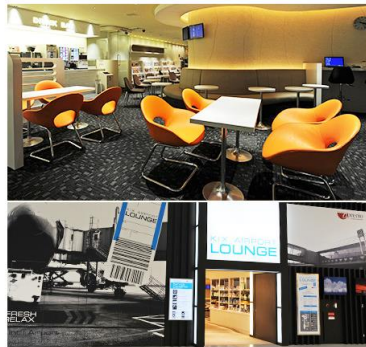
優惠 5

KIX AIRPORT LOUNGE 免費優待券

融合網路咖啡形式且24 小時營業的機場休息室「KIX AIRPORT LOUNGE」。提供免費飲料、無線網路服務、兒童空間及按摩椅是願能為您帶來放鬆的舒適空間。並且設有淋浴室，可在等待搭乘時利用。

- <方案內容>
- 持香草航空來回「台北⇌大阪⇌函館」旅程表至香草航空關西機場國內線報到櫃台，一人即可獲贈一張可於休息室內開放座位區30 分鐘及免費淋浴的優待券！
(僅限在櫃台開放的時間內兌換)

[詳細內容](#) →



[回上方 ↑](#)

<p> 購票、旅遊計畫</p> <p>旅遊計畫</p> <ul style="list-style-type: none"> > 飛航路線/航線圖、票價 > 航線 > 時刻表 <p>購票</p> <ul style="list-style-type: none"> > 票價種類 > 票價、手續費、機場稅 > 選位 > 手提行李 > 託運行李 > 超大/超長行李 > 需要特別協助之旅客 	<p> 更改、追加</p> <ul style="list-style-type: none"> > 如何行程管理 > 追加服務 > 選位 > 託運行李 > 超大/超長行李 > 取消行程 (退款) <p> 機場、報到</p> <ul style="list-style-type: none"> > 機場指南 > 搭乘手續 > 手提行李 > 航班訊息・航班動態 	<p> 機型、機上服務</p> <ul style="list-style-type: none"> > 機型、座位圖 <p>機上服務</p> <ul style="list-style-type: none"> > 機上餐食 > 點心、飲料 > 機上商品 <p>More...</p> <ul style="list-style-type: none"> > 香草航空活用術 > 手機版網站 	<p> 問與答</p> <ul style="list-style-type: none"> > 常見問與答Q&A > 與我們聯絡 <p>公司信息</p> <ul style="list-style-type: none"> > 公司簡介 > 安全措施 > 最新消息與資訊 > 廣告媒體資料(PDF) <div style="text-align: center; margin-top: 10px;"> </div>
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■ Campaign details

Prize #1 Special plan at Hotel Banso (with 2 meals)

- (1) One free drink at dinner (draft beer or glass of wine)
- (2) Buy souvenirs at lower prices! 20% off coupon that can be used at the store.
(Note that some goods are not applicable for discount)
- (3) Get a room upgrade free of charge
(Upgrade to a Japanese-Western style room or deluxe twin room, both with balcony)

Prize #2 Vanilla Air's ORIX car rental plan (depart from and return to Hakodate Airport)

- (1) Car navigation system is equipped as standard feature (Chinese supported)
- (2) Collision Damage Waiver is included! * Normally it costs JPY 1,080/24 hours.
- (3) 24-hour road service! (Chinese supported)
- (4) Road map booklet with special coupons attached (one per vehicle)
- (5) No need to fill up gas before returning the car!
* Note that any gas charge incurred in the course of the travel shall be paid by the customer.

Prize #3 Hakodate One-Day Tram Pass

If you show the itinerary indicating Taipei-Osaka-Hakodate round-trip on Vanilla Air to the staff at the Vanilla Air check counter, you will get a "One-Day Tram Pass" (one pass per customer). With the pass, you can use the Hakodate Tram as many times as you like all day.

Prize #4 Special plan with gift at CROSS Hotel Osaka (with buffet-style breakfast)

- (1) Free Japanese-Western buffet breakfast (one of top-ranked buffet in Osaka)
- (2) Room amenity gift of hotel's own brand (choose one item from the followings)
 - Fragrance stick "Stifum" (one per room)
 - Bath salt "Onsen no moto" (one per guest)
 - Skincare set "Keep in touch" (Margaret Josefin) (one set per guest)

Prize #5 KIX AIRPORT LOUNGE free coupon

If you show the itinerary indicating Taipei-Osaka-Hakodate round-trip on Vanilla Air to the staff at the Vanilla Air check counter, you will get a free coupon with which you can use the lounge (open seat) for 30 min. as well as the shower facility for free of charge (one coupon per customer).

(Available only during the opening hours of the check-in counter)

*This campaign is only available for foreign travelers who use Kansai- Hakodate flight in conjunction with the existing Taipei-Kansai flight.