



FY2022 Consolidated Financial Results

Profit improved from LY due to relaxation of border measures, etc. from October 2022

Kansai Airports today announced its consolidated financial results for the fiscal year ended March 31, 2023, posting operating revenues of 99.9 billion yen, operating loss of 14.8 billion yen, ordinary loss of 25.6 billion yen and net loss of 19.0 billion yen.

In this fiscal year, although the impact of the COVID-19 crisis continues and the situation remains difficult, air passenger demand has increased significantly due to the relaxation of border measures, and operating revenue increased by 50% compared to the previous fiscal year. In addition, due to our continued efforts to reduce expenses, operating profit increased by 18.6 billion yen, ordinary profit increased by 17.1 billion yen, and net profit will increased by 11.3 billion yen.

Consolidated Profit and Loss Statement

(in billion yen)

Item	Apr. 2021- Mar. 2022	Apr. 2022- Mar. 2023	Increase (Decrease)	Change (%)
Operating Revenues	66.4	99.9	33.5	+50%
Operating Expenses	(56.8)	(70.9)	(14.1)	+25%
EBITDA	9.6	29.0	19.5	+204%
Depreciation & Amortization	(42.9)	(43.8)	(0.9)	+2%
Operating Profit/Loss	(33.3)	(14.8)	18.6	-
Ordinary Profit/Loss	(42.7)	(25.6)	17.1	-
Net Profit/Loss ¹	(30.3)	(19.0)	11.3	-

¹ Net Profit/Loss: Net Profit/Loss Attributable to Company Shareholders

*The profit and loss statement of FY2021 has been rearranged due to changes in the accounting policy for retirement benefit expenses accounting.

Aviation Traffic

Although the situation is tough due to the continued impact of the COVID-19, air passenger demand has increased significantly compared to the previous year, and the total aircraft movements at the three airports was 280 thousand, and the number of air passengers was 27.59 million, an increase of 35% and 114%, respectively, compared to the previous year. Regarding international flights, due to the drastic relaxation of border measures from October, the number of international passengers increased significantly, approximately 19 times from the previous year. Regarding domestic flights, Due to the absence of movement restriction measures and the effect of nationwide travel support, the total number of three airports increased by 78% compared to the previous year. In addition, although the number of international cargo flights decreased from the previous fiscal year due to the recovery of international passenger flights and the disappearance of the shift from sea freight to air freight, it remained at a high level.

Item	Apr. 2021- Mar. 2022	Apr. 2022- Mar. 2023	Increase (Decrease)	Change (%)
ATMs (in thousands)	207	280	73	+35%
KIX	72	108	36	+51%
ITAMI	106	138	32	+30%
KOBE	30	34	4	+15%
PAX (in millions)	12.89	27.59	14.71	+114%
KIX	3.64	11.50	7.86	+216%
ITAMI	7.50	12.99	5.49	+73%
KOBE	1.75	3.11	1.36	+77%

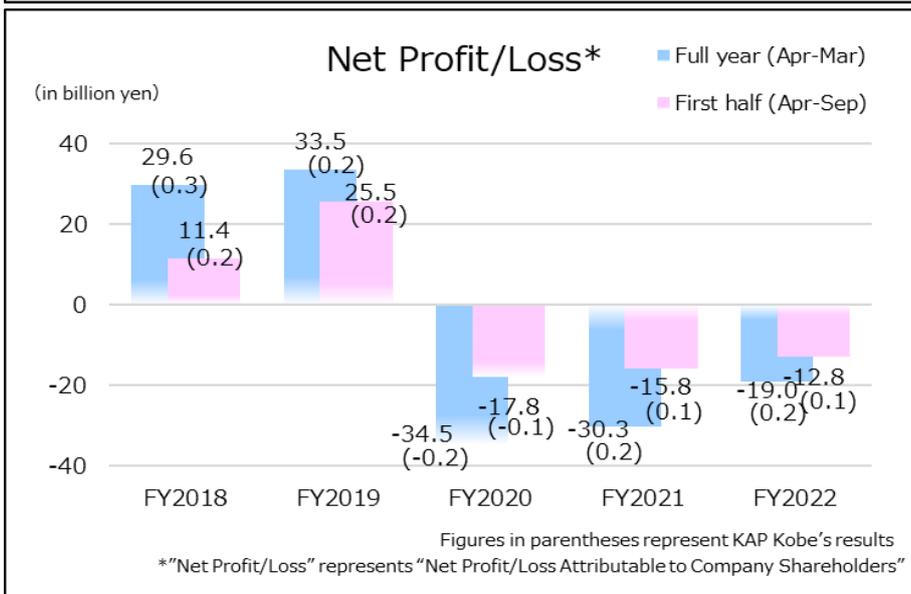
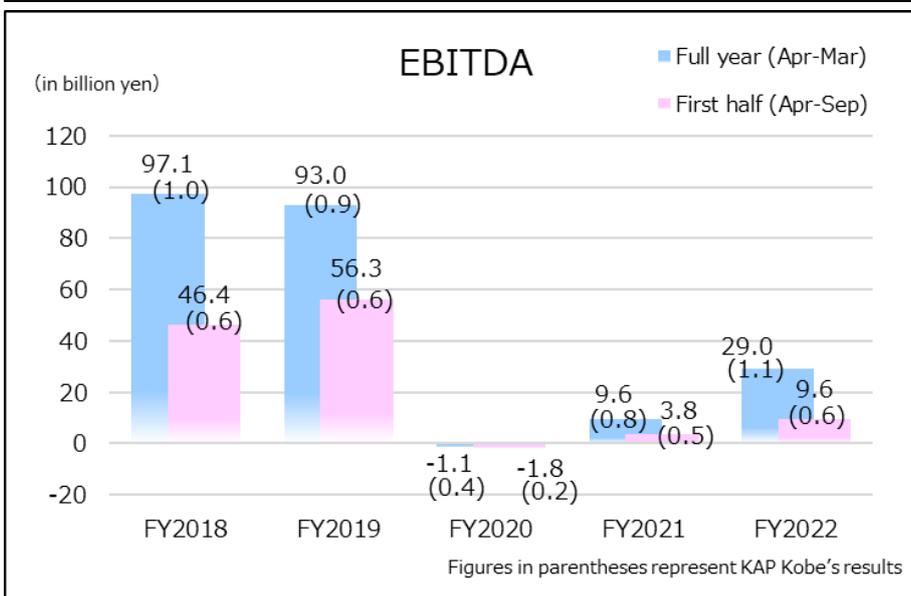
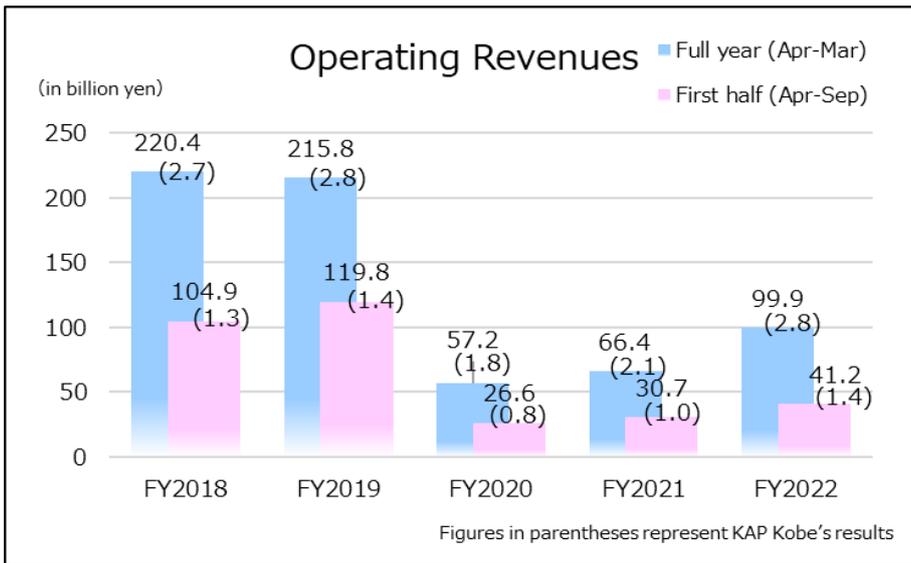
Consolidated Balance Sheet

As of March 31, 2023, total assets were 1,604.1 billion yen as a results of depreciation of operating rights for public facilities compared to the end of the previous fiscal year. In addition, as a result of a decrease in liabilities due to operating rights for public facilities, etc., total liabilities were 1,576.9 billion yen.

(in billion yen)			
Item	As of Mar. 31, 2022	As of Mar. 31, 2023	Increase (Decrease)
Current Assets	93.5	93.8	0.2
Non-current Assets	1,537.0	1,510.4	(26.6)
Total Assets	1,630.5	1,604.1	(26.4)
Current Liabilities	64.1	70.3	6.3
Non-current Liabilities	1,521.1	1,506.6	(14.5)
Total Liabilities	1,585.2	1,576.9	(8.2)
Shareholders' Equity	43.6	24.6	(19.0)
Other Comprehensive Income	(0.1)	0.6	0.7
Non-controlling Interests	1.9	2.0	0.1
Total Net Assets	45.4	27.2	(18.2)
Total Liabilities and Net Assets	1,630.5	1,604.1	(26.4)

*The balance sheet as of March 31, 2022 has been rearranged due to changes in the accounting policy for retirement benefit expenses accounting.

Reference: Consolidated Financial Results



Contact Information

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Consolidated Profit and Loss Statement

From April 1, 2022 to March 31, 2023

(Unit: Million yen)

Operating revenues		99,875
Operating expenses		100,191
Gross operating loss		316
Selling, general and administrative expenses		14,461
Operating loss		14,777
Non-operating income		1,482
Interest income and dividends	501	
Subsidies for employment adjustment	311	
Other non-operating income	669	
Non-operating expenses		12,340
Interest expense	12,089	
Commissions	66	
Share of loss of entities accounted for using the equity method	173	
Other non-operating expense	9	
Ordinary loss		25,635
Special gain		426
Gain on sales of non-current assets	319	
Subsidies received	106	
Special loss		2,083
Loss on retirement of non-current assets	1,037	
Loss on sales of non-current assets	0	
Non-current assets advanced depreciation deduction	30	
Removal cost related to replacement investment	1,015	
Loss before income taxes		27,292
Income taxes-current	290	
Income taxes-deferred	△ 8,673	
Loss		18,909
Profit attributable to non-controlling interests		86
Loss attributable to owners of the parent		18,996

Figures under one million yen are rounded down to the nearest million.

Consolidated Balance Sheet

As of March 31, 2023

(Unit: Million yen)

Assets		Liabilities	
Current assets	93,767	Current liabilities	70,327
Cash and deposits	71,702	Accounts payable - trade	2,724
Notes and accounts receivable-trade	9,242	Accounts payable - other	14,965
Contract assets	120	Accrued expenses	2,353
Merchandise inventories	3,030	Short-term loans payable	10,000
Raw materials and supplies	1,311	Current portion of long-term loans payable	4,102
Guarantee deposits refundable within one year	2,215	Current portion of liabilities for the right to operate public facilities	30,326
Accounts receivable - other	2,659	Income taxes payable	345
Other	3,485	Contract liabilities	1,719
Allowance for doubtful accounts	△ 0	Provision for bonuses	1,055
		Provision for point card certificates	15
		Other	2,718
Non-current assets	1,510,356	Non-current liabilities	1,506,601
Property, plant and equipment	26,470	Bonds payable	4,860
Buildings and structures	3,609	Long-term loans payable	214,205
Machinery, equipment and vehicles	12,110	Liabilities for the right to operate public facilities	1,221,878
Tools, furniture and fixtures	4,821	Provision for special repairs	50,364
Land	578	Liability for retirement benefits	6,632
Construction in progress	5,276	Other	8,661
Other	74		
Intangible assets	1,347,727		
Right to operate public facilities	1,277,460		
Replacement investment assets	68,310		
Other	1,956		
Investments and other assets	136,158		
Investment securities	1,004		
Asset for retirement benefits	297		
Guarantee deposits	88,377		
Deferred tax assets	45,488		
Other	1,178		
Allowance for doubtful accounts	△ 188		
		Total liabilities	1,576,929
		Net assets	
		Shareholders' equity	24,594
		Capital stock	25,000
		Capital surplus	25,000
		Retained earnings	△ 25,405
		Accumulated other comprehensive	630
		Deferred gains or losses on hedge	630
		Non-controlling interests	1,969
		Total net assets	27,194
Total assets	1,604,123	Total liabilities and net assets	1,604,123

Figures under one million yen are rounded down to the nearest million.



Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members. Kansai Airports took over the operations of Kansai International Airport (“KIX”) and Osaka International Airport (“ITAMI”) from New Kansai International Airport Company (“NKIAC”) and has been operating the two airports since April 1, 2016.

Kansai Airports Kobe, Kansai Airports’ wholly-owned subsidiary, took over the operations of Kobe Airport (“KOBE”) from Kobe City and started its business as an operating company on April 1, 2018.

Under the concept of “One Kansai Airports Group”, Kansai Airports group strives to continuously improve its services for all airport guests through appropriate investments and efficient operations, with safety and security being the top priority. Kansai Airports group aims to maximize the potential of the three airports, for the benefit of the communities they serve.

For more information, please visit : <http://www.kansai-airports.co.jp/en/>

Kansai Airports

Location	1-banchi, Senshu-kuko kita, Izumisano-shi, Osaka	Shareholders	ORIX 40%, VINCI Airports 40%, Other investors 20% ¹
Company Representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Benoit Rulleau		
Business Scope	Operation and management services, etc. of Kansai International Airport and Osaka International Airport		

Kansai Airports Kobe

Location	1-ban, Kobe-kuko, Chuo-ku, Kobe-shi, Hyogo	Shareholder	Kansai Airports 100%
Company Representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Benoit Rulleau		
Business Scope	Operation and management services, etc. of Kobe Airport		



ORIX Corporation (TSE: 8591; NYSE: IX) is an opportunistic, diversified, innovation-driven global powerhouse with a proven track record of profitability. Established in 1964, ORIX at present operates a diverse portfolio of businesses in the operations, financial services, and investment spaces. ORIX’s highly complementary business activities span industries including: energy, private equity, infrastructure, automotive, ship and aircraft, real estate and retail financial services. ORIX has also spread its business globally by establishing locations in a total of 37 countries and regions across the world. Through its business activities, ORIX has long been committed to corporate citizenship and environmental sustainability. For more details, please visit our website:

<http://www.orix.co.jp/grp/en/>



VINCI Airports, the leading private airport operator in the world, manages 45 airports in 12 countries in Europe, Asia and the Americas. We harness our expertise as a comprehensive integrator to develop, finance, build and operate airports, while leveraging our investment capability and expertise in optimising operational performance, modernising infrastructure and driving environmental transition. VINCI Airports became the first airport operator to start rolling out an international environmental strategy, in 2016, with a view to achieving net zero emissions throughout its network by 2050.

www.vinci-airports.com

¹ ASICS Corporation; Iwatani Corporation; Osaka Gas Co., Ltd.; Obayashi Corporation; OMRON Corporation; The Kansai Electric Power Company, Incorporated; Kintetsu Group Holding Co., Ltd.; Keihan Holdings Co., Ltd.; Suntory Holdings Limited; JTB Corp.; Sekisui House, Ltd.; Daikin Industries, Ltd.; Daiwa House Industry Co., Ltd.; Takenaka Corporation; Nankai Electric Railway Co., Ltd.; NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION; Panasonic Corporation; Hankyu Hanshin Holdings, Inc.; Rengo Co., Ltd.; The Senshu Ikeda Bank, Ltd.; Kiyo Holdings, Inc.; The Bank of Kyoto, Ltd.; THE SHIGA BANK, LTD.; The Nanto Bank, Ltd.; Nippon Life Insurance Company; Mizuho Bank, Ltd.; Sumitomo Mitsui Trust Bank, Limited; MUFG Bank, Ltd.; Resona Bank, Limited; and the Private Finance Initiative Promotion Corporation of Japan.

FY2022 Consolidated Financial Results

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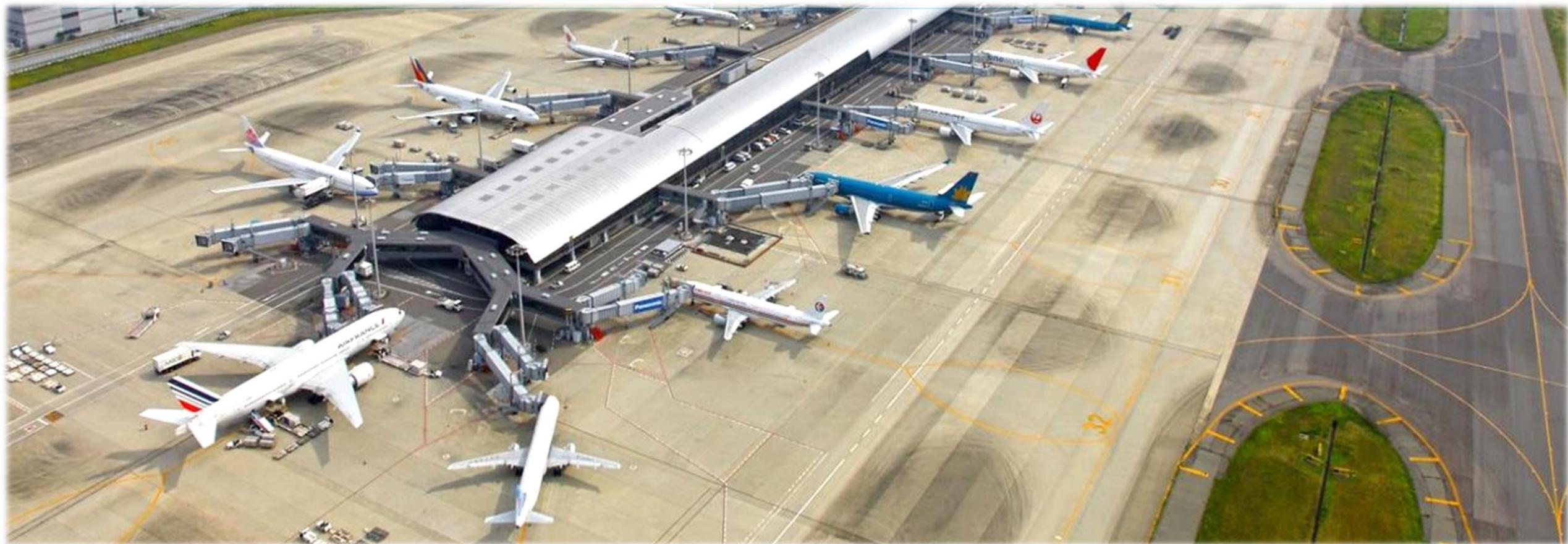
Shaping a New Journey



Agenda

-  **Overview of Consolidated Financial Results**
-  **Revenue Drivers**
-  **Initiatives in FY2022**
-  **Q&A**





Overview of Consolidated Financial Results

Profit improved from the previous year due to relaxation of border measures, etc.

1. Despite the continued impact of the corona crisis, traffic increased steadily due to the significant relaxation of immigration restrictions and support for nationwide travel.

2. Operating revenue increased year-on-year, primarily due to increase in number of international aircraft movements and passengers.

3. Profits improved from the previous year due to continued cost reductions.

(in billion yen)

	Apr. 2021- Mar. 2022	Apr. 2022- Mar. 2023	Change	%
Operating Revenues	66.4	99.9	33.5	+50%
EBITDA	9.6	29.0	19.5	+204%
Operating Profit/Loss	(33.3)	(14.8)	18.6	-
Ordinary Profit/Loss	(42.7)	(25.6)	17.1	-
Net Profit/Loss*	(30.3)	(19.0)	11.3	-

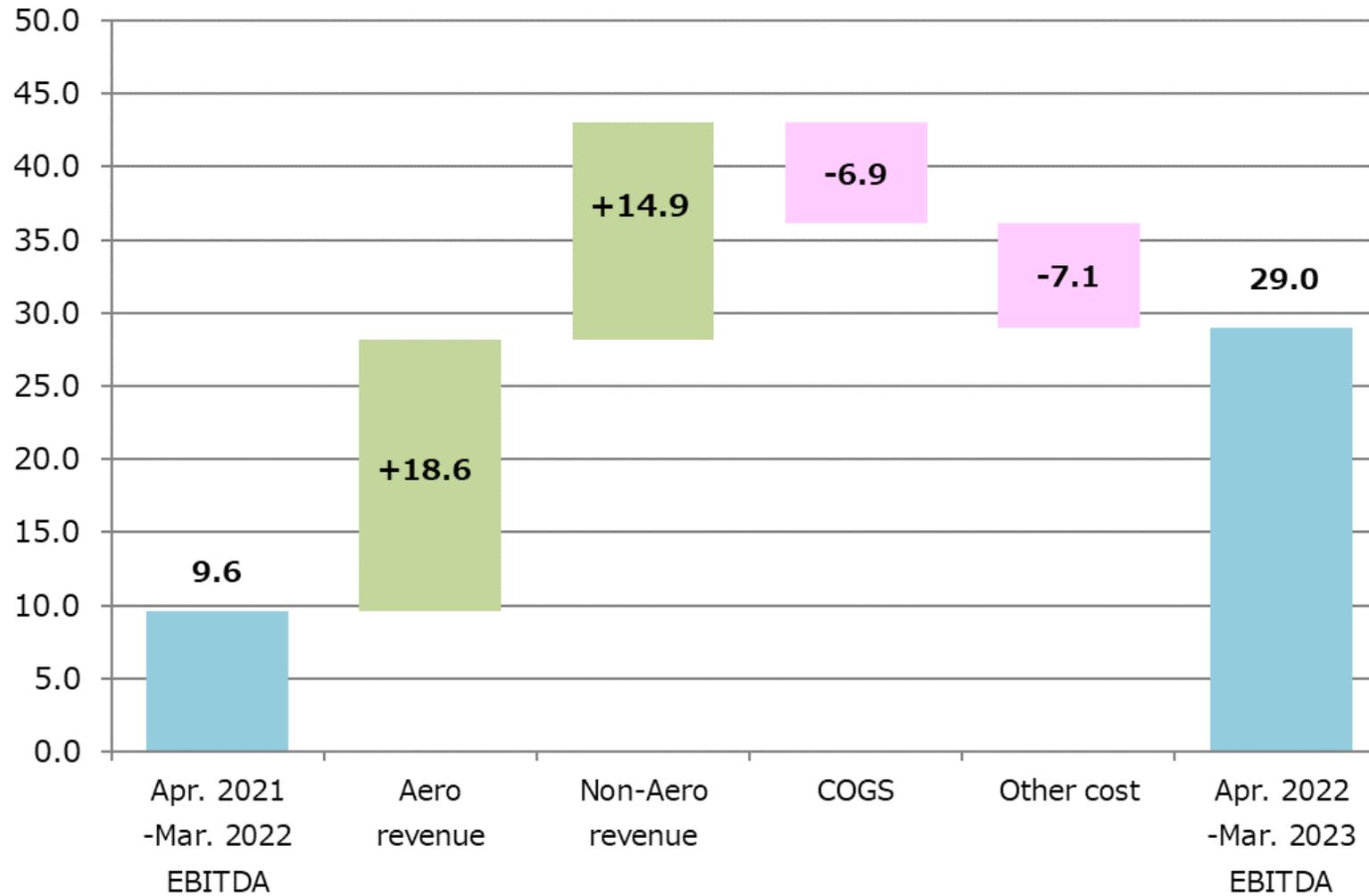
Operating Results

(in billion yen)

	Apr. 2021 - Mar. 2022	Apr. 2022 - Mar. 2023	Increase (Decrease)	Change %	Typhoon impact
Operating Revenues	66.4	99.9	33.5	+50%	
Aero	26.0	44.6	18.6	+72%	
Non-Aero	40.4	55.3	14.9	+37%	
Operating Expenses (excl. D&A)	(56.8)	(70.9)	(14.1)	+25%	
EBITDA	9.6	29.0	19.5	+204%	
Depreciation & Amortization	(42.9)	(43.8)	(0.9)	+2%	
Operating Profit and Loss	(33.3)	(14.8)	18.6	-	
Non-operating Profit and Loss	(9.4)	(10.9)	(1.5)	-	
Ordinary Profit and Loss	(42.7)	(25.6)	17.1	-	
Extraordinary Profit and Loss	(0.6)	(1.7)	(1.0)	-	(1.1)
Income Taxes, Profit Attributable to Non-controlling Interests	13.0	8.3	(4.7)	-36%	(0.3)
Net Profit and Loss ¹	(30.3)	(19.0)	11.3	-	(0.8)

EBITDA (YoY)

(in billion yen)



Balance Sheet

(in billion yen)

	As of Mar. 31, 2022	As of Mar. 31, 2023	Increase (Decrease)
Current Assets	93.5	93.8	0.2
Cash and Deposits	74.5	71.7	(2.8)
Non-current Assets	1,537.0	1,510.4	(26.6)
TOTAL ASSETS	1,630.5	1,604.1	(26.4)
Current Liabilities	64.1	70.3	6.3
Non-current Liabilities	1,521.1	1,506.6	(14.5)
TOTAL LIABILITIES	1,585.2	1,576.9	(8.2)
Shareholders' Equity	43.6	24.6	(19.0)
Other Comprehensive Income	(0.1)	0.6	0.7
Non-controlling Interests	1.9	2.0	0.1
TOTAL NET ASSETS	45.4	27.2	(18.2)
TOTAL LIABILITIES AND NET ASSETS	1,630.5	1,604.1	(26.4)
Reference			
Interest-bearing Debt Balance	218.0	233.2	15.2

Right to Operate
Public Facilities

Debts concerning
Right to Operate
Public Facilities



Revenue Drivers

Aero : Both international and domestic flights are on a full-fledged recovery trend

→ Movement and Passengers

In FY2022, recovery of international passenger flights began as from October 2022, and the total number of movement at the three airports increased by 35%, and the number of passengers increased by 114% compared to the previous year, driven by a strong inbound demand.

→ Domestic Passenger Flight of 3 airports

Domestic flight movement at all three airports have recovered to pre-COVID levels, leading to a record high for domestic movements, thanks to the flights increase allowed by the slot expansion at Kobe Airport in 2019 and huge domestic movements growth from Peach in KIX.

The number of passengers also increased significantly from the previous year, supported by such as the implementation of nationwide travel support. But business demand is lagging behind.

→ International Cargo Flight

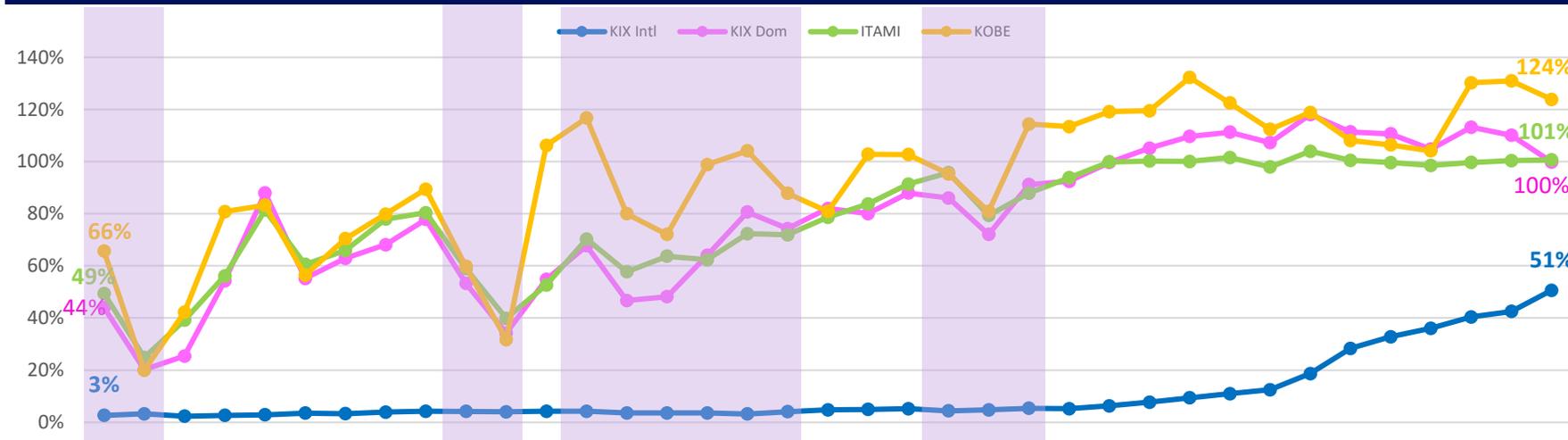
The number of movement of cargo flights remained at a high level, but decreased slightly due to the recovery of passenger flights that brought cargo belly capacity.

	FY2021	FY2022	%	% (CY2019)
ATMs (in thousands)	207	280	+35%	-26%
KIX	72	108	+51%	-48%
ITAMI	106	138	+30%	-1%
KOBE	30	34	+15%	+10%
Passengers (in millions)	12.89	27.59	+114%	-47%
KIX	3.64	11.50	+216%	-64%
International Passengers	0.27	5.14	+1772%	-79%
Japanese	0.12	1.14	+831%	-86%
Non-Japanese	0.14	3.98	+2712%	-76%
Domestic	3.36	6.36	+89%	-9%
ITAMI	7.50	12.99	+73%	-21%
KOBE	1.75	3.11	+77%	-8%
3 airports domestic total	12.61	22.46	+78%	-16%

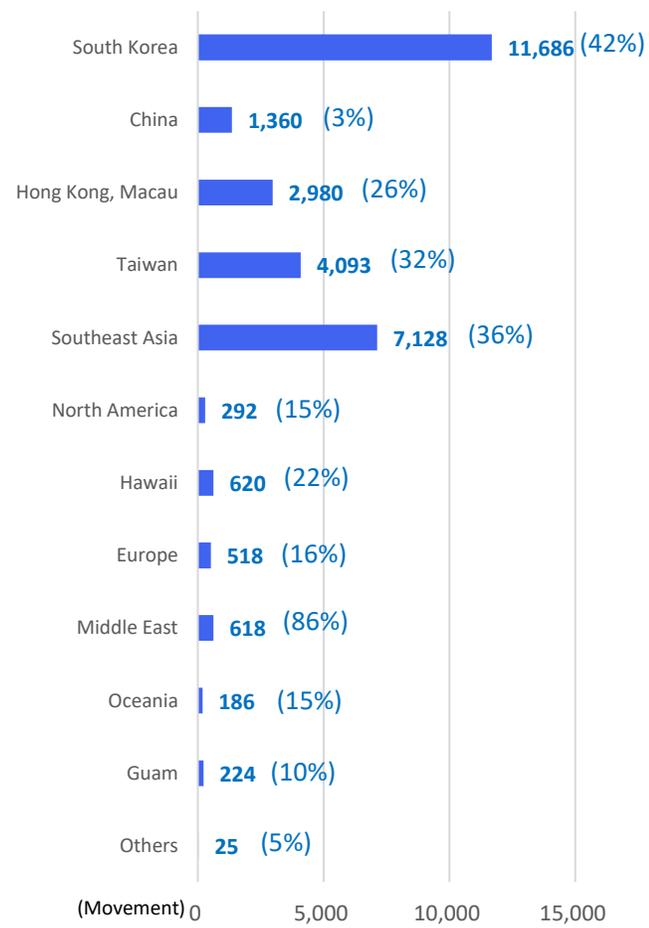
Aero : 3 Airports Movement Traffic (vs FY2019)

indicates Months including the period of emergency declaration or pre-emergency measures in the Kansai area

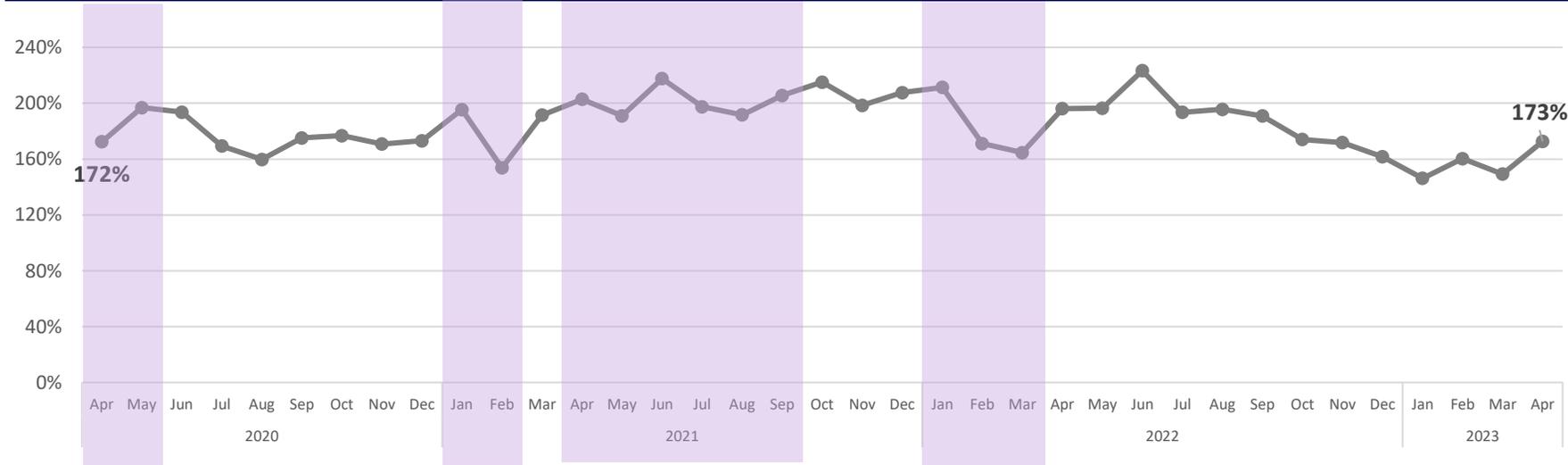
Passenger Flights* April 2020 – April 2023



FY2022 Total Number of International Passenger flights per region** & recovery rate vs FY2019



International Cargo Flights April 2020 – April 2023

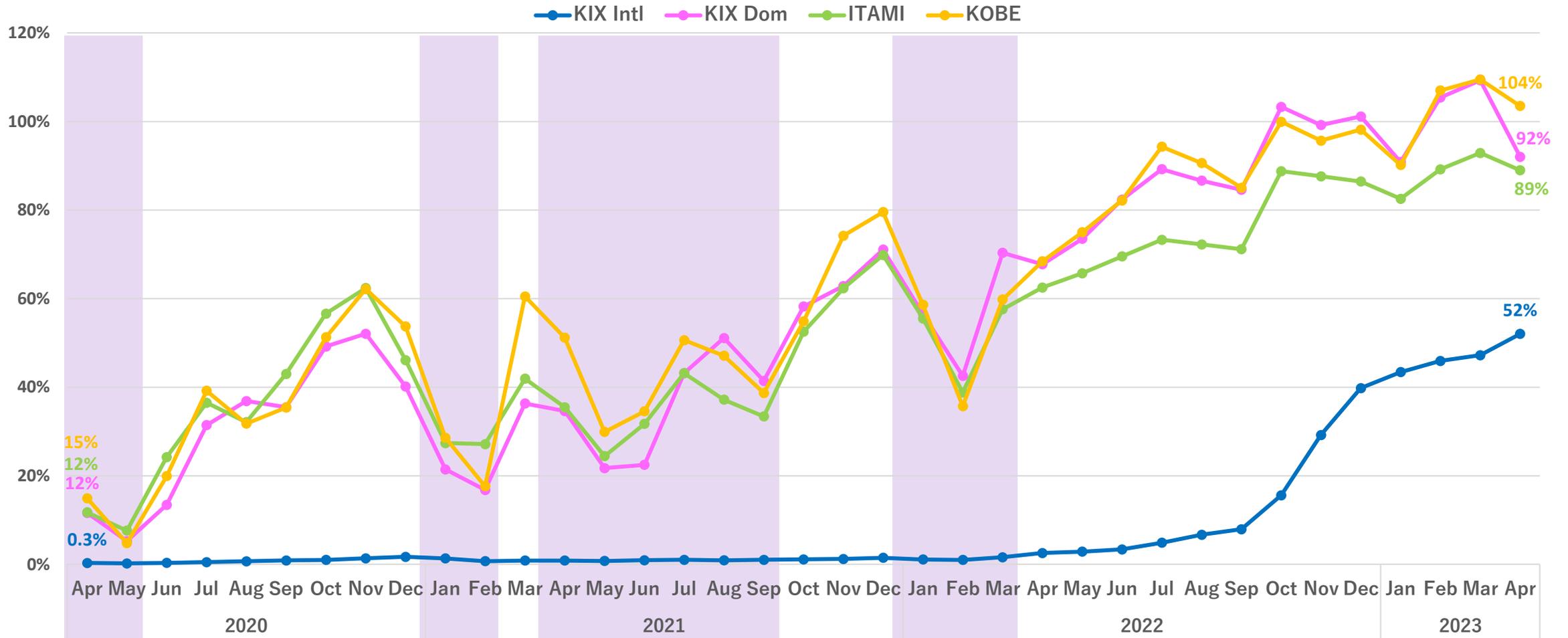


*As for passenger flights, for comparison with before the pandemic of COVID-19, comparison with FY2018 is shown in February, March in both 2021 and 2022.
 **The number of passenger flights represents the number of flights registered with the Civil Aviation Bureau as passenger flights (Some of them may only transport cargo).

Aero : 3 Airports Passenger Traffic (vs FY2019)

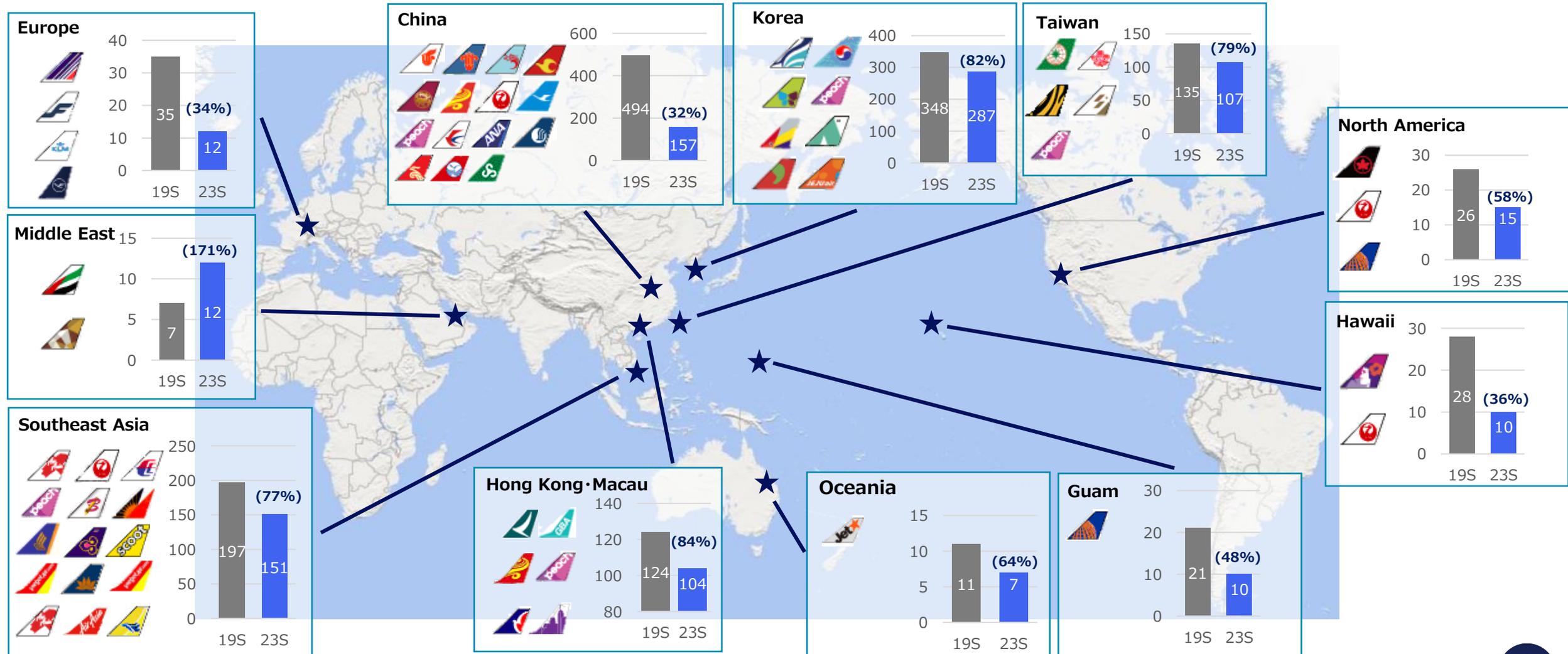
indicates Months including the period of emergency declaration or pre-emergency measures in the Kansai area

April 2020 - April 2023



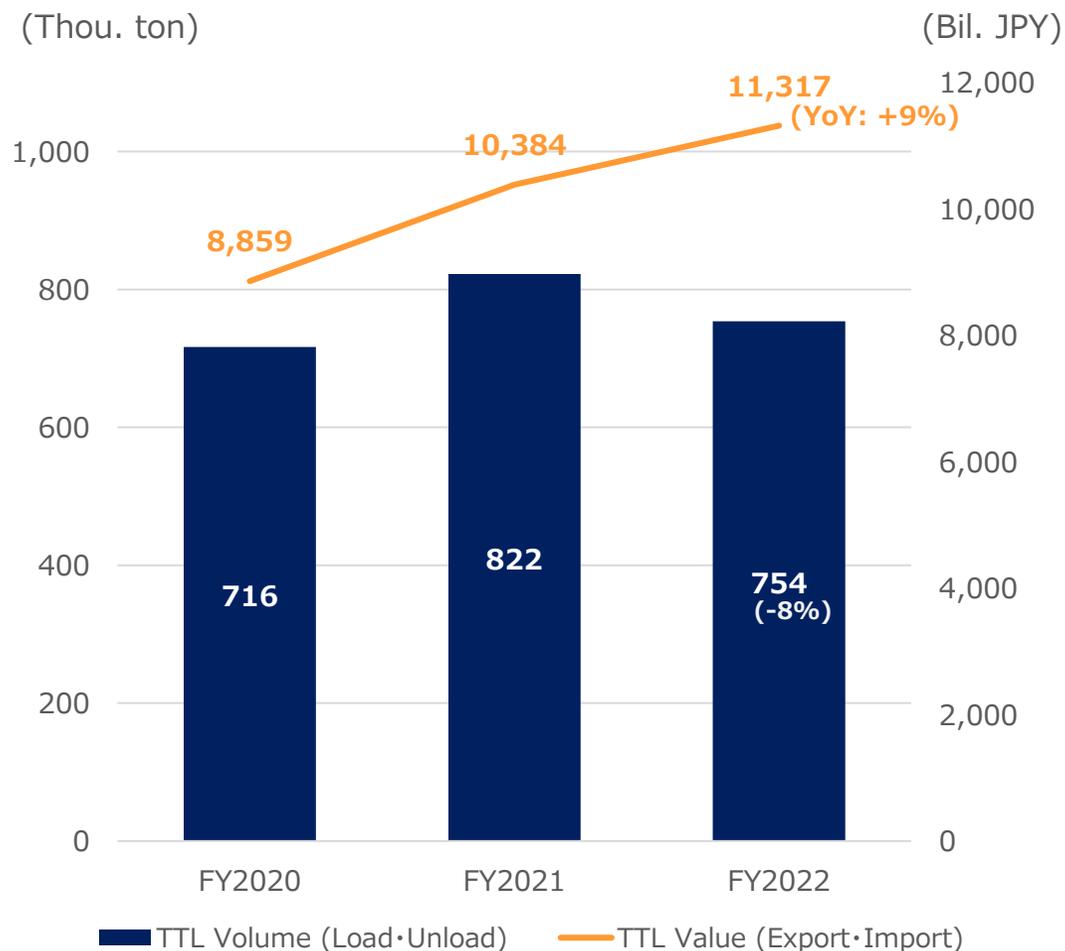
Aero : Recovery of International Scheduled Passenger flights

Latest plan : 872 (61% recovery from S19 / 76% excl. China) S23 plan(As of MAR 22): 658 (46% recovery from S19 / 70% excl. China)



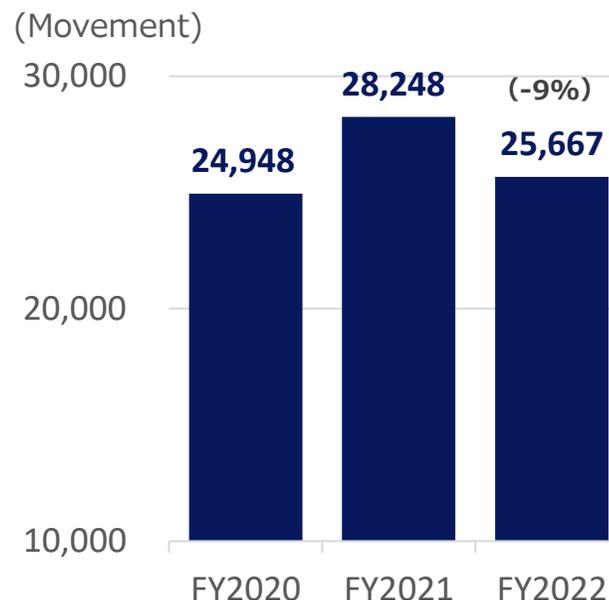
International Cargo : ATM·Cargo Volume·Trade Value

KIX/ Int'l Cargo Volume and Value

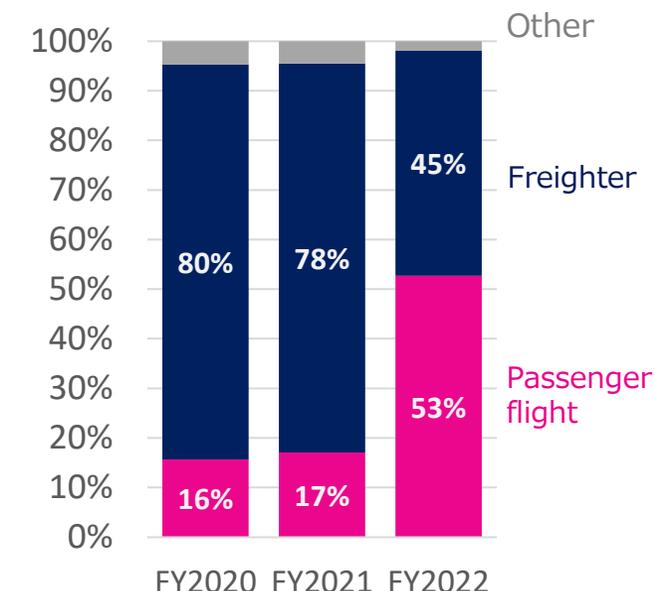


- Due to the strong recovery of passenger flights and their belly capacity, Freighter and Passenger-Freighter movements are on a downward trend but remains still high level compared to pre-COVID periods.
- The cargo volume has decreased compared to last year, but due to the increase in the pharmaceutical and the semiconductor-related transport, the value exceeded FY2020 and FY2021. Also, the transport relating to E-commerce keeps strong demand.
- The turmoil in marine cargo transport that continued until the beginning of FY2022 has settled down, and in FY2023, a new large-scale container ship is scheduled to be launched into the market, and a return to marine transport is expected to progress.

KIX/Int'l Cargo Flight Movements

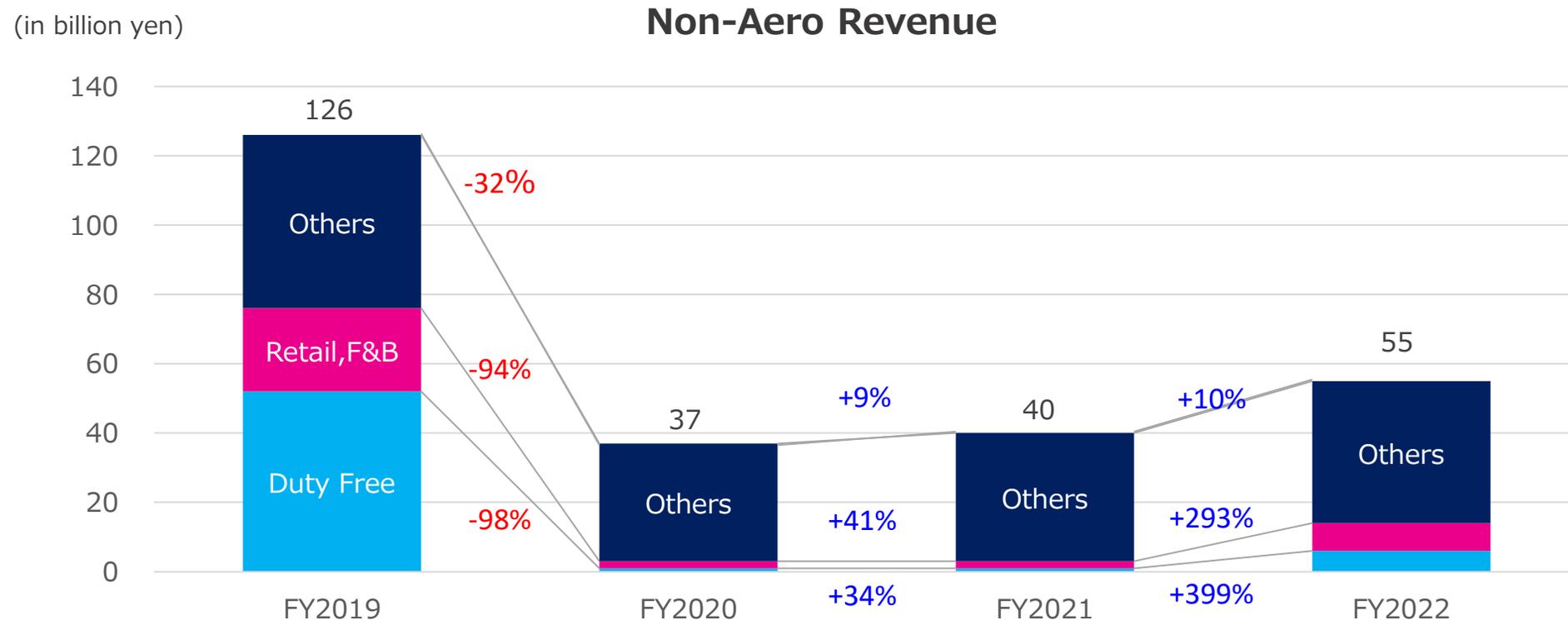


KIX/Share of Int'l Flight Movements



Non-Aero : year-on-year revenue increases despite COVID-19

- ➔ Despite the devastating impact of a sharp drop in passenger traffic amid the prolonged COVID-19 crisis, Non-Aero revenue in FY2022 showed an increase of 15 billion yen, up 37% year-on-year, backed by the recovery in international passenger traffic.
- ➔ We opened new stores in the new domestic area and worked on the reopening of existing stores in response to changes in passenger traffic and customer needs. While taking measures to prevent infectious diseases, we also promoted the use of stores.



Non-Aero : New shop

- New Domestic Area opened on October 26, 2022

- Landside: 7 shops, airside: 6 shops
- Common lounge (for ANA and JAL lounge users)



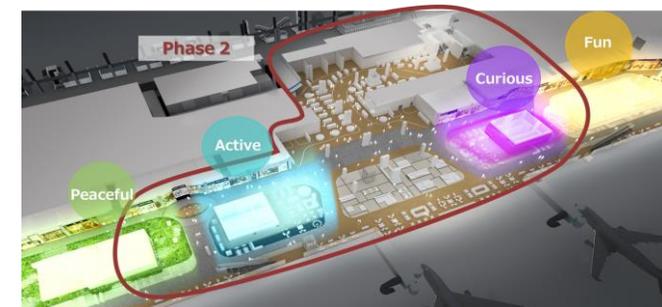
- Food and beverage outlets to open sequentially from around August 2023

- A total of 15 new restaurants are scheduled to open in Landside around August, October, December 2023, and January 2024.



- New International Departure Area and Central Area to open around winter 2023

- Plans to open food & beverage and retail shops in Airside, International



Reference



Initiatives in FY2022

Initiatives in FY2022

3 Airports

- Collaborated with Airbus to study hydrogen use in Japan (Jun. 10)
- Concluded a basic agreement with JGC Holdings corporation to cooperate in commercialization of domestic SAF (Jun. 29)
- Conducted a joint campaign “#Connect with the sky, connect by the sky” with domestic airports, etc (Sep. 20~)
- Flights scheduled for Summer 2023 (Mar. 22)
- Kansai Airports’ new environmental plan: the Environmental Vision 2050 and Environmental Goals 2030 (Mar. 29)



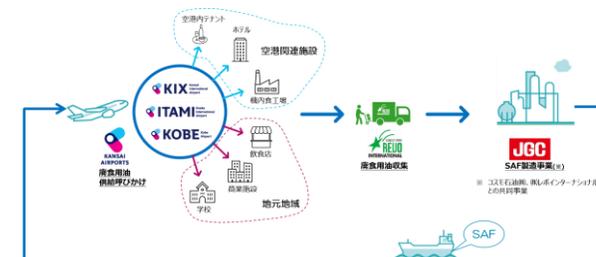
Joint efforts with Airbus to explore use of hydrogen (3 airports)

Documentation	Circular economy	Environmental symbols
Environmental Vision 2050 <ul style="list-style-type: none"> Set zero greenhouse gas emissions by 2050 Reduce CO2 emissions by 50% by 2030 Reduce water consumption by 20% by 2030 Reduce waste by 20% by 2030 	Environmental Goals 2030 <ul style="list-style-type: none"> Reduce greenhouse gas emissions by 50% by 2030 Reduce water consumption by 20% by 2030 Reduce waste by 20% by 2030 	<ul style="list-style-type: none"> Low-carbon symbols Green symbols Blue symbols Red symbols Yellow symbols Purple symbols
Key initiatives <ul style="list-style-type: none"> Phy-tops for energy conservation Low-carbon symbols Green symbols Blue symbols Red symbols Yellow symbols Purple symbols 	Key initiatives <ul style="list-style-type: none"> Phy-tops for energy conservation Low-carbon symbols Green symbols Blue symbols Red symbols Yellow symbols Purple symbols 	Key initiatives <ul style="list-style-type: none"> Phy-tops for energy conservation Low-carbon symbols Green symbols Blue symbols Red symbols Yellow symbols Purple symbols

Kansai Airports’ new environmental plan(3 airports)

KIX

- Received Japan Society of Civil Engineers Technology Award for disaster prevention business (May 16)
- Acquired the 2nd certification of CEIV Pharma (Jul. 7)
- Conducted parent-child environmental tours (Aug. 5)
- KIX T1 Renovation New domestic area opened (Oct. 26)
- 3 Ceramic Panels of Van Gogh Masterpiece “Sunflowers” to be exhibited at Kansai International Airport [Otsuka Museum](Dec. 2)
- Kansai Airports acquires J Blue Credit Certification (Dec. 14)
- Kansai Airports and Hannan City to collaborate on “the Osaka Bay Sea Forest (Seaweed Beds) Conservation and Restoration Project” (Feb. 14)
- New restaurants selected for 2F of KIX T1 (Mar.17)
- BCP measures Kansai Airports wins the Osaka Governor’s Award for the Climate Change Action Awards (Mar.17)



Cooperation with JGC HD to commercialize domestic SAF (3 airports)



Conducted parent-child environmental tours (KIX)



Kansai Airports acquires J Blue Credit Certification (KIX)



New domestic area opened (KIX)

Initiatives in FY2022

ITAMI

- Held ITAMI Runway Walk (Jul. 9)
- Sold accommodation plans with excursions around airport restricted area (May 31)
- Introduced full automatic PBB system utilizing AI (Jun. 27)
- ITAMI to be lit up again this winter (Dec.1~Mar.14)
- ITAMI Airport Tops CIRIUM 2022 On-Time Performance Awards for Large Airport (Feb. 3)
- Osaka International Airport became No.1 in the world of all the airports in OAG on-time performance ranking (Feb. 22)

KOBE

- Held an event to commemorate 16th anniversary (Jun. 11, 12)
- Held KOBE Runway Walk (Jul. 23)
- Opened "MINIATURE LIFE x KOBE AIRPORT" (Sep. 30)
- Kobe Airport to Hold a Winter Event (Dec. 25)
- Held an event to commemorate 17th anniversary (Feb. 18, 19)



ITAMI Runway Walk (ITAMI)



KOBE Runway Walk (KOBE)



ITAMI Airport Tops CIRIUM 2022 On-Time Performance Awards for Large Airport (ITAMI)



MINIATURE LIFE x KOBE AIRPORT(KOBE)



Osaka International Airport became No.1 in the world of all the airports in OAG on-time performance ranking (ITAMI)



Winter Event (KOBE)