

Shaping a New Journey



Press Release

April 24, 2017

Nankai Electric Railway Co., Ltd.

Kansai Airports

Taoyuan Metro Corporation

Taoyuan International Airport Corporation Ltd.

Japanese and Taiwanese Rail and Airport Operating Companies Form Partnership

Four Companies Hold Signing Ceremony at Novotel Taipei on April 24, 2017 (Mon.)

Nankai Electric Railway Co., Ltd. (President and CEO: Teruhiko Achikita), Kansai Airports (Representative Director and CEO: Yoshiyuki Yamaya), Taiwan's Taoyuan Metro Corporation (Chairman: Kun-I Liu) and Taiwan's Taoyuan International Airport Corporation Ltd.(President & CEO:Deng-ke Shiau) signed a partnership memorandum with a view to offer joint services to enhance convenience for passengers in Japan and Taiwan and increase their brand recognition in areas along their routes. This is the first time for a Japanese airport operating company and metropolitan rail company to work together to offer joint services.

Going forward, the companies will discuss dissemination of airport access information and mutual sale of railway tickets from point of departure to destination and work to increase the number of travelers between Japan and Taiwan in ways such as conveying the appeal of sightseeing spots along the rail routes from airport to city.



Materials recipients: Kansai International Airport Press Club, Blue Lights Club, Kinki Railway Press Club

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1. Objective: To offer a variety of joint services at Kansai International Airport and Taoyuan International Airport to travelers between the airports together with the rail companies serving these airports (Nankai Electric Railway and Taoyuan Metro) and improve services for passengers and increase passenger flow between Japan and Taiwan through joint promotion of sightseeing spots along the airport routes and other rail lines.

2. Initiatives (Proposed): (1) Announcements and joint promotions using the tools of the four companies
(2) Consideration of joint initiative tickets, etc.
(3) Exchanges using the sightseeing spots along the lines of Nankai Electric Railway and Taoyuan Metro, which provide access to the areas around each airport

*We will continue to discuss specific initiatives and announce them as soon as they are decided.

3. Signing Ceremony: (1) Venue: Novotel Taipei (near Taoyuan International Airport)
(2) Attendees: Nankai Electric Railway President and CEO Teruhiko Achikita
Kansai Airports Representative Director and CEO Yoshiyuki Yamaya
Taoyuan Metro Chairman Kun-I Liu
Taoyuan Airport Corporation President & CEO Deng-ke Shiau
(3) Observers: Osaka Convention & Tourism Bureau President Hiroshi Mizohata
Mayor of Taoyuan Wen-tsan Cheng

Reference

About Nankai Electric Railway

Established in December 1885 as Hankai Railway, Japan's first completely private capital-funded railway company, Nankai Electric Railway connects Osaka and Namba to Kansai International Airport, Wakayama and Mount Koya with 154.8 km of track.

About Kansai Airports

As of April 1, 2016, Kansai Airports succeeded the operating rights of Kansai International Airport ("KIX") and Osaka International Airport ("ITM") from New Kansai International Airport Company ("NKIAC") and commenced business as an operating company for the two airports. Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members. Kansai Airports shares the common goal of maximizing the potential of the Kansai International Airport and Osaka International Airport, improving services to passengers and ensuring the highest levels of safety and security, investment to enhance safety, convenience and comfort to increase value, as well as enhancing community relations in the neighborhoods of the airports and benefiting the Kansai regional economy.

About Taoyuan Metro

Opened in March 2017, Taoyuan Metro connects Taipei and Taoyuan by rail through Taoyuan International Airport. Its 51.03 km of track runs underground in Taipei and the airport station area but the rest is almost completely elevated.

About Taoyuan International Airport

Opened in February 1979 in the city of Taoyuan, Taoyuan International Airport is Taiwan's largest international airport.