

October 28, 2016

### **Kansai Airports Achieves Record High Traffic Volume in First Half of 2016 of 20.3 Million Passengers (Up 5%)**

Kansai Airports today announced that its airports, Kansai International Airport (KIX) and Osaka International Airport (ITM) achieved a record high traffic volume for the first half of 2016 of 20.3 million passengers (up 5% over the same period in 2015, or an increase of 974,021 passengers). KIX saw an increase of 826,634 passengers (+7%) for a total 12.8 million passengers and ITM grew by 2% to 7.5 million passengers.

#### **International Traffic (KIX)**

Kansai Airports international passengers traffic achieved new records in the summer of 2016 with an average 1,109 flights per week, an increase of 75 flights compared to 2015 (7% growth). Passenger numbers increased by 1.1 million to 9.5 million (13% growth from 2015). Taking into account the increased popularity of Japan as a tourist destination for international travelers, with 19.73 million international tourists in 2015<sup>1</sup>, this increase in traffic was driven by an increase in the number of larger aircraft and improved load factor, together with the popularity of existing routes, and new routes launched during the period.

#### **New Routes Launched (From April to September 2016)**

Airline	Destination	FLT/w	Start date
Vanilla Air	Taipei	0→7	April 28
Air Canada	Vancouver	0→6	May 15
Philippine Airlines	Taipei=Manila	0→7	June 25
Shandong Airlines	Jinan=Kunming	2→7	July 1
Hong Kong Airlines	Hong Kong	0→7 7→14	July 15 September 15
Juneyao Airlines	Nanjing	0→4	August 1
Eva Airways	Kaohsiung	7→9	August 18
T'way Air	Guam	4→7	September 1

<sup>1</sup> Source: Japan National Tourism Organization



Vanilla Air – Service Opening Ceremony (KIX/Taipei) (28<sup>th</sup> April 2016)



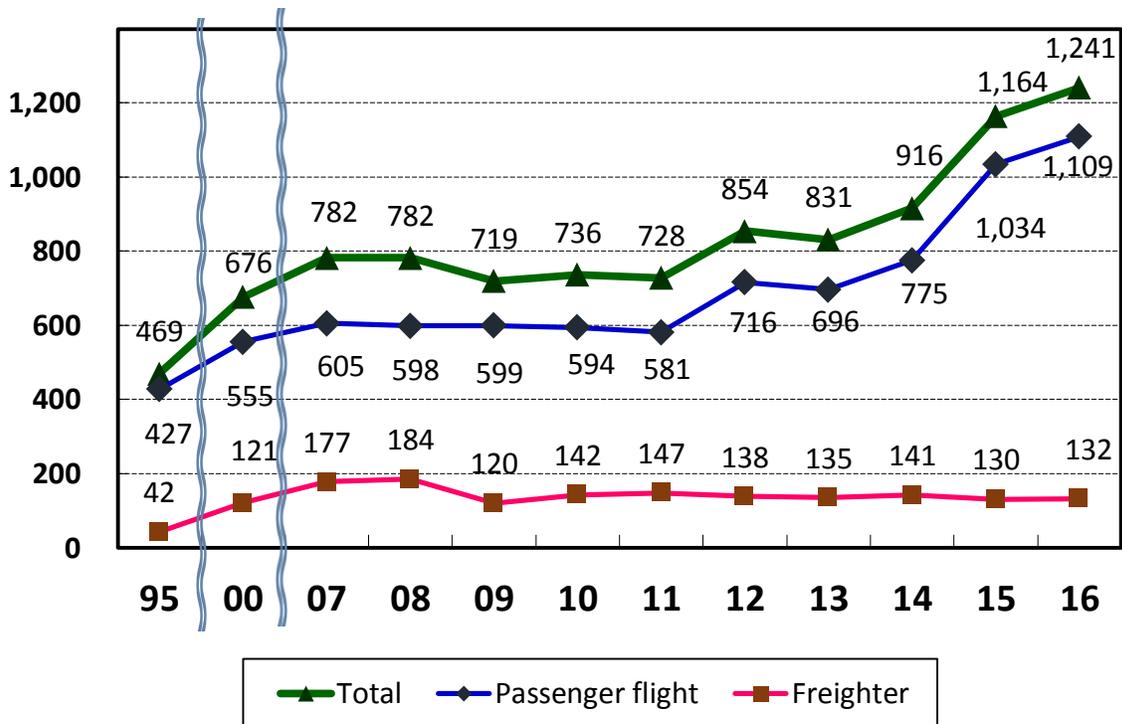
Philippine Airlines – Service Opening Ceremony (KIX/Taipei/Manila) (25<sup>th</sup> June 2016)



Hong Kong Airlines – Service Opening Ceremony (KIX/HK) (15<sup>th</sup> July 2016)

(flights/week)

### Summer schedule



## Domestic Traffic (KIX and ITM)

Over the period, KIX reported a domestic passenger decrease of 8% or 271,236 passengers, reaching 3.3 million passengers for the first six months of fiscal 2016. However this decrease at KIX was offset by an increase in domestic traffic at Itami Airport which saw 2% growth to 7.5 million passengers (an increase of 147,387 people). The first half of this year saw a slight decrease in the combined ITM/KIX domestic traffic (10.8 million passengers) of 1% compared to the first half 2015 historic record domestic traffic.

With the recent addition of Spring Japan to the Kansai Airports domestic market and the September launch of their first KIX domestic route to Tokyo, Narita (one daily flight), domestic traffic is expected to rebound from this winter.



Photo by Spring Japan



Spring Japan – Service Opening Ceremony (KIX/Narita) (28<sup>th</sup> September 2016)

## Cargo volume(KIX and ITM)

Despite the economic slow-down in mainland China, cargo tonnage at Kansai Airports has risen by 2% during the first half to 426,325 tons. Tonnage increased for international cargo (2%) at 350,232 tons and Tonnage decreased for domestic (-0.2%) at 76,093 tons. International cargo is expected to benefit from the recent implementation of Unitop Airline, which has established a daily cargo service to Shenzhen(SZX) in China bringing an incremental about 1,000 tons cargo capacity to the Kansai air cargo market.

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### **[Contact information for inquiries]**

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# About Kansai Airports

As of April 1, 2016, Kansai Airports succeeded the operating rights Kansai International Airport (“KIX”) and Osaka International Airport (“ITM”) from New Kansai International Airport Company (“NKIAC”) and commenced business as an operating company for the two airports. Kansai Airports was established by a consortium made up of VINCI Airports and ORIX Corporation as its core members.

Kansai Airports shares the common goal of maximizing the potential of the Kansai International Airport and Osaka International Airport, improving services to passengers and ensuring the highest levels of safety and security, investment to enhance safety, convenience and comfort to increase value, as well as enhancing community relations in the neighborhoods of the airports and benefiting the Kansai regional economy. On December 15, Kansai Airports signed a concession contract with the New Kansai International Airport Company (“NKIAC”) for an operating period of 44-years.

Location	1-banchi,Senshu-kuko kita,Izumisano-shi,Osaka	Capital	25,000 million yen
Company representatives	Representative Director and CEO: Yoshiyuki Yamaya Representative Director and Co-CEO: Emmanuel Menanteau	Date of incorporation	December 1, 2015
Business scope	Operation and management services, etc. of Kansai International Airport and Osaka International Airport	Shareholders	ORIX 40%, VINCI Airports 40%, Others investors 20% (*1)



ORIX Corporation is a financial services group which provides innovative products and services to its customers by constantly pursuing new businesses.

Established in 1964, from its start in the leasing business, ORIX has advanced into neighboring fields and at present has expanded into lending, investment, life insurance, banking, asset management, automobile related, real estate and environment and energy related businesses.

Since entering Hong Kong in 1971, ORIX has spread its businesses globally by establishing locations in 36 countries and regions across the world.

ORIX celebrates its 50th anniversary in 2014 and moving forward it aims to contribute to society while continuing to capture new business opportunities and sustain growth by promoting acceleration of its corporate strategy “Finance + Services” and “Embracing Growth in Emerging Markets including Asia.”



VINCI Airports, an emerging leader in the international airport sector, manages the development and operations of 34 airports: 12 in France, 10 in Portugal (including the hub of Lisbon), 3 in Cambodia, 2 in Japan, 6 in Dominican Republic and Santiago airport in Chile.

Served by more than 140 airlines, VINCI Airports’ network handle more than 100 million passengers annually and recorded revenue in excess of € 820 million<sup>1</sup>.

Through its expertise as a comprehensive integrator and the professionalism of its 8,500 employees, VINCI Airports develops, finances, builds and operates airports, leveraging its investment capability, international network and know-how to optimize management of existing airport infrastructure, facility extensions and new construction.

More comprehensive information is available on [www.vinci-airports.com](http://www.vinci-airports.com)

(\*1)Others investors

ASICS Corporation; Iwatani Corporation; Osaka Gas Co., Ltd.; Obayashi Corporation; OMRON Corporation; The Kansai Electric Power Company, Incorporated; Kintetsu Group Holding Co., Ltd.; Keihan Holdings Co., Ltd.; Suntory Holdings Limited; JTB Corp.; Sekisui House, Ltd.; Daikin Industries, Ltd.; Daiwa House Industry Co., Ltd.; Takenaka Corporation; Nankai Electric Railway Co., Ltd.; NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION; Panasonic Corporation; Hankyu Hanshin Holdings, Inc.; Rengo Co., Ltd.; The Senshu Ikeda Bank, Ltd.; Kiyo Holdings, Inc.; The Bank of Kyoto, Ltd.; THE SHIGA BANK, LTD.; The Nanto Bank, Ltd.; Nippon Life Insurance Company; Mizuho Bank, Ltd.; Sumitomo Mitsui Trust Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ Ltd.; Resona Bank, Limited; and the Private Finance Initiative Promotion Corporation of Japan.

(\*2)2015 figures (without taking into account Chile, Japan and Dominican Republic)